

Impact of possible environmental policy interventions on case study farms

VOLUME 2 OF 2: APPENDICES

MRB final report to the Ministry for the Environment

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1. Appendices

1.1. Status Quo

1.1.1. Red meat / hill country

1.1.1.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY				
Farm / Client	MfE - Red Meat	File Name	Red Meat			
Business Year	Status Quo	Date Printed	24/05/2019			
Total Farm Area (ha)	598	Prepared By:	Mark Everest			
Total Effective Area (ha)	598					
Total Stock Units Wintered:	3,228	Stocking Rate:	5.4			
SHEEP						
CATTLE						
Ewes	1,100	Cows	130			
Ewe Hoggets	300	Heifers	30			
Male Hoggets		Heifer Calves	75			
Wethers		Male Calves	75			
Rams	15	Steers/Bulls				
		Bulls	5			
TOTAL SHEEP	1,415	TOTAL CATTLE	315			
Sheep stock units	1,631	Cattle stock units	1,598			
Lambing percentage	133.1	Calving percentage				
Wool/sheep S.U.	5.2	Cows in Milk				
Av. Wool Price/kg	364.0	kgMS /cow				
		kgMS /ha				
SHEEP INCOME/SU	136.4	CATTLE INCOME/SU	96.8			
DEER						
PRODUCE						
M.A. Hinds		Crop	Area	Yield/Ha		
R 2yr Hinds		M.Wheat				
R 1yr Hinds		F.Wheat				
R1yr Stags		Oats				
R 2yr Stags		Barley				
M.A. Stags		Peas				
TOTAL DEER		Other Grain				
Deer stock units		Grass Seed 1.				
		Grass Seed 2.				
Fawning percentage		Clover				
Velvet/stag		Other Small Seed				
Av. Velvet Price/kg						
TOTAL AREA						
DEER INCOME/SU		PRODUCE INCOME/HA				
FINANCIAL INDICES						
Total Cash Farm Income		Total \$	\$/ha	\$/su		
		381,096	637	118.1		
Change in Value of Stock on Hand						
Change in Value of Produce on Hand						
Gross Farm Income		381,096	637	118.1		
Farm Working Expenses		274,065	458	84.9		
Earnings Before Interest, Drawings and Tax		107,031	179	33		
Total Debt Servicing		47,593	80	15		
Farm Working Expenses as a % of Gross Farm Income			71.9			
Debt Servicing as % of Gross Farm Income			12.5			
Debt Servicing as % of EBIT			44.5			

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 3,228 Su or Ha			
		TOTAL \$	\$ per Su	TOTAL \$	\$ per Su
WAGES	90,500	28.0	SHEEP	224,278	
ANIMAL HEALTH	13,685	4.2	WOOL	26,983	
STOCKFEED PURCHASED			CATTLE	170,581	
OTHER STOCK EXPENSES	4,842	1.5	MILK		
FEED CONSERVATION	3,680	1.1	DEER		
CONTRACTING	16,000	5.0	VELVET		
CARTAGE	1,154	0.4	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	46,681	14.5	Previous Yr Sales		
SEEDS & TREATMENT	11,298	3.5	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	21,483	6.7	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	10,600	3.3	Previous Yr Sales		
VEHICLE EXPENSES	17,158	5.3	Current Yr Sales		
ELECTRICITY	7,360	2.3	Unsold At Year End		
OTHER WORKING EXPS			MISCELLANEOUS INCOME	4,055	
ADMINISTRATION	12,500	3.9			
STANDING CHARGES	17,125	5.3	STOCK PURCHASES		
				Sheep	-28,800
				Cattle	-16,000
				Deer	
				Other	
CASH FARM WORKING EXPENSES	274,065	84.9	CASH FARM INCOME	381,096	118.1
CASH FARM WORKING PROFIT	107,031	33.2			
DEBT SERVICING					
Mortgage	43,578	13.5			
Term Interest					
Current Account	4,015	1.2			
Rent					
Other					
CASH OPERATING EXPENSES	321,659	99.6	CASH OPERATING INCOME	381,096	118.1
CASH OPERATING SURPLUS/DEFICIT	59,437	18.4			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	6,506	2.0			
CAPITAL PURCHASES & PAYMENTS	37,750	11.7	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	365,915	113.4	TOTAL CASH INCOME	381,096	118.1
TOTAL CASH SURPLUS/DEFICIT	15,181	4.7			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	15,181	4.7			

1.1.1.2. Farmax biophysical modelling

Figure 1.1.1.2.1. Red Meat / Hill Country: Status Quo. Average pasture covers, whole farm, long term steady-state basis.

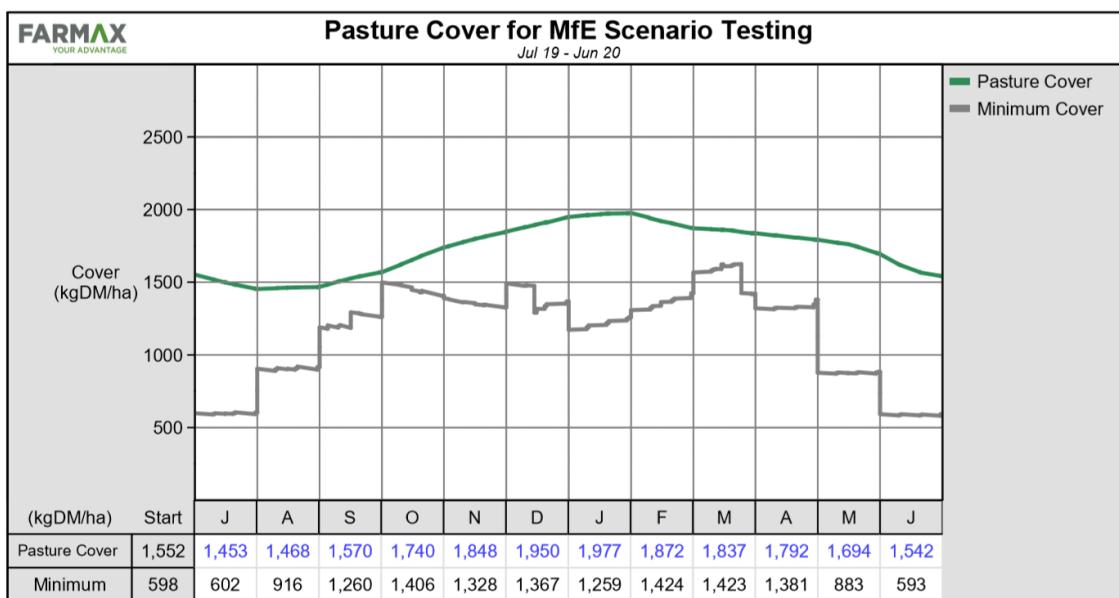
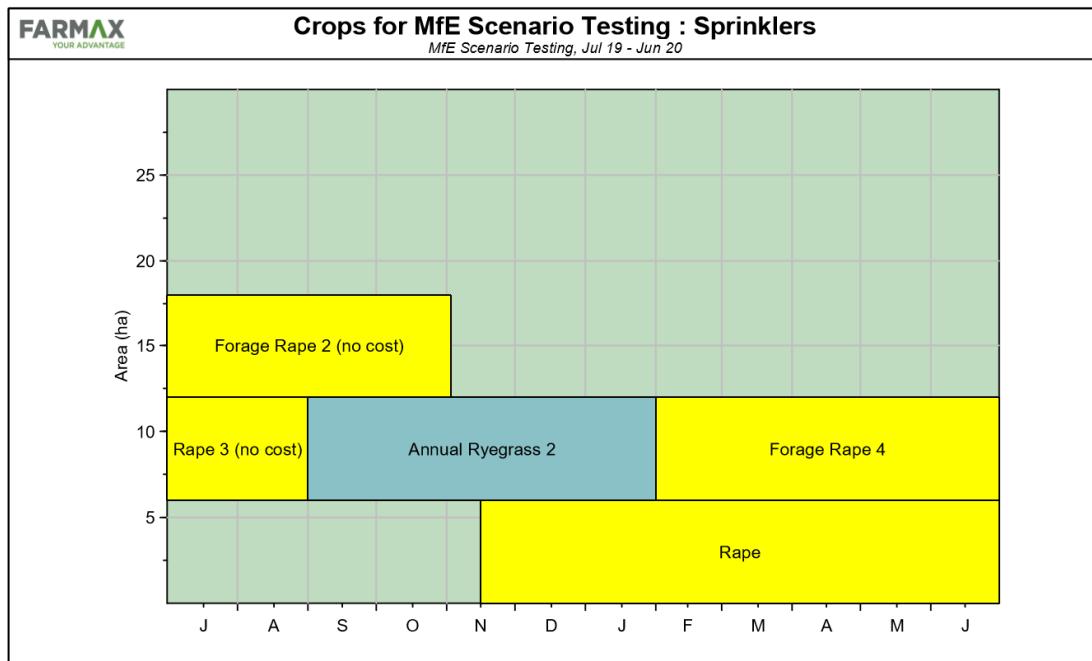


Figure 1.1.1.2.2. Red Meat / Hill Country: Status Quo. Fodder crops, long term steady-state basis. **a)** sprinkler block, **b)** centre pivot block.

a)



b)

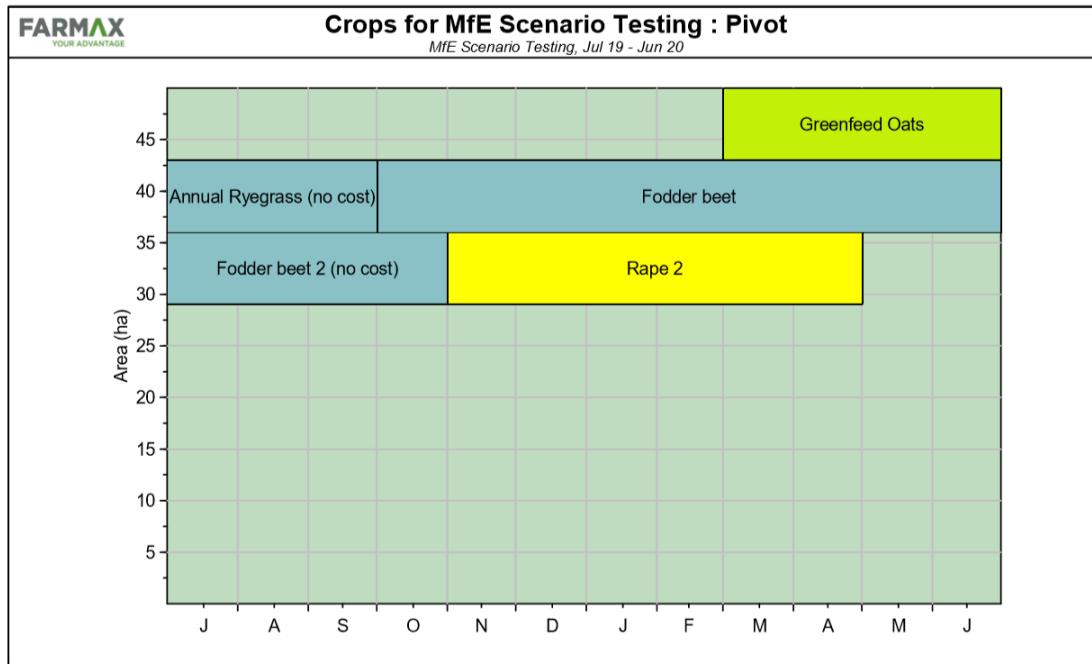


Figure 1.1.1.2.3. Red Meat / Hill Country: Status Quo. Livestock reconciliation.

Stock Reconciliation Reconciliation for MfE Scenario Testing Jul 19 - Jun 20											
Stock Class	Open	Aged Out	Aged In	Born	Wean	Die	Buy	Sell	Tr. In	Tr. Out	Close
Ewe Lamb					825				525	300	
Ewe Hogget	300								300		
Ewe	1100				30		270	300		1100	
Ram	15									15	
Mixed Lamb				1038		350	1913	525			
Total Sheep	1415			1863	30	350	2183	825	825	1415	
1-Year Heifer				75					75		
2-Year Heifer	75						45		30		
Cow	160				4		26	30		160	
Bull Calf				75					75		
1-Year Bull	75						75				
Bull	5									5	
Total Beef	315			150	4		146	30	30	315	

1.1.1.3. Overseer nutrient modelling

Table 1.1.1.3.1. Red Meat / Hill Country: Status Quo – Whole farm nutrient budget.

Farm name: Red Meat - Status Quo (Status Quo)

Farm Nutrient Budget - Whole farm

	N	P	K	S	Ca	Mg	Na
(kg/ha/yr)							
<u>Nutrients added</u>							
Fertiliser, lime & other	17	5	1	20	73	1	1
Rain/clover N fixation	40	0	3	6	3	7	38
Irrigation	1	0	0	1	3	1	3
Supplements imported	0	0	0	0	0	0	0
<u>Nutrients removed</u>							
As products	4	1	0	1	1	0	0
Exported effluent	0	0	0	0	0	0	0
As supplements	0	0	0	0	0	0	0
To atmospheric	19	0	0	0	0	0	0
To water	19	0.4	6	35	24	2	12
<u>Change in internal pools</u>							
Plant material	2	0	0	1	0	0	0
Organic pool	11	7	0	-11	0	0	0
Inorganic mineral	0	0	-24	0	8	-4	-5
Inorganic soil pool	3	-4	22	0	45	10	34

Table 1.1.1.3.2 Red Meat / Hill Country: Status Quo – Nitrogen block report.

Farm name: Red Meat - Status Quo (Status Quo)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Hill Oma Tussoc	4976	14	N/A	30	0
Downs ClaTussoc	432	7	2.7	28	0
Downs Cla Dev	589	10	3.8	61	14
Downs Cla PP>WRape	876	146	44.8	60	51
Downs Cla WRape>Pasja/PP	651	109	34.8	53	57
KL PP	203	17	5.1	190	109
KL PP>MG Rape	411	69	21.2	94	88
KL MGRape>Ita/WRape	355	59	16.8	94	98
KL Ita/WRape>PP	83	14	4.1	111	109
pvt PP	527	18	5.1	206	109
pvt PP>Oat/Ita	460	66	18.0	122	84
pvt Oat/Ita>FBeet	970	139	37.7	146	154
pvt FBeet>SRape	713	102	27.2	73	78
DL flat	236	10	3.8	66	14
Lucerne	74	19	7.4	18	0
Other farm sources	31				
Whole farm	11588	19			
Less N removed in wetlands	0				
Farm output	11588	19			

Table 1.1.1.3.3. Red Meat / Hill Country: Status Quo – Phosphorus block report.

Farm name: Red Meat - Status Quo (Status Quo)

Block Phosphorus

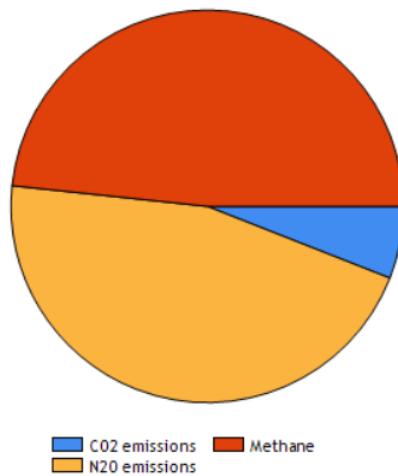
Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Hill Oma Tussoc	140	0.4	Low	n/a	n/a
Downs ClaTussoc	23	0.4	Low	n/a	n/a
Downs Cla Dev	23	0.4	Low	Low	n/a
Downs Cla PP>WRape	2	0.4	n/a	n/a	n/a
Downs Cla WRape>Pasja/PP	2	0.4	n/a	n/a	n/a
KL PP	1	0.1	Low	Low	n/a
KL PP>MG Rape	1	0.1	n/a	n/a	n/a
KL MGRape>Ita/WRape	1	0.1	n/a	n/a	n/a
KL Ita/WRape>PP	1	0.1	n/a	n/a	n/a
pvt PP	12	0.4	Low	Low	n/a
pvt PP>Oat/Ita	6	0.9	n/a	n/a	n/a
pvt Oat/Ita>FBeet	11	1.6	n/a	n/a	n/a
pvt FBeet>SRape	7	1	n/a	n/a	n/a
DL flat	0	0	Low	Low	n/a
Lucerne	0	0	Low	Low	n/a
Other farm sources	31				
 Whole farm		260	0.4		

Table 1.1.1.3.4. Red Meat / Hill Country: Status Quo – Farm greenhouse gas emissions.

Farm name: Red Meat - Status Quo (Status Quo)

Farm Greenhouse Gas Emissions

Based on total farm area	Current farm
Units: Use default	
Methane	2026
Enteric	1993
Dung	32
Effluent	0
N₂O emissions	1917
Excreta paddock	1349
Excreta effluent	0
N fertiliser	268
Crops	4
Indirect	298
CO₂ emissions	250
Electricity	16
Fuel	44
N fertiliser	38
Fertiliser and organic inputs	58
Lime	87
Supplements	2
Animal transport	1
Other	3
Total	4193



This report has been developed using IPCC global warming potentials

1.1.2. Dairy

1.1.2.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy - Status Quo	
Business Year	2020-21	Date Printed	5/06/2019	
Total Farm Area (ha)	318	Prepared By:	MRB	
Total Effective Area (ha)	300			
Total kgMS produced:	434,998	Stocking Rate:	3.3	
SHEEP		CATTLE		
Ewes		Cows	1,000	
Ewe Hoggets		Heifers	240	
Male Hoggets		Heifer Calves	250	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,490	
Sheep stock units		Cattle stock units	8,200	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
SHEEP INCOME/SU		kgMS /ha	1,450	
		CATTLE INCOME/SU	338	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income		2,911,308	9,704	6.69
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		2,911,308	9,704	6.69
Farm Working Expenses		1,833,772	6,113	4.22
Earnings Before Interest, Drawings and Tax		1,077,535	3,592	2.48
Total Debt Servicing		686,584	2,289	1.58
Farm Working Expenses as a % of Gross Farm Income			63	
Debt Servicing as % of Gross Farm Income			24	
Debt Servicing as % of EBIT			64	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 434,996 \$u or Ha			
		TOTAL \$	\$/kgMS	TOTAL \$	\$/kgMS
WAGES	338,476	0.78	SHEEP		
ANIMAL HEALTH	123,000	0.28	WOOL		
STOCKFEED PURCHASED	635,260	1.46	CATTLE	208,300	
OTHER STOCK EXPENSES	77,530	0.18	MILK	2,609,973	
FEED CONSERVATION	3,240	0.01	DEER		
CONTRACTING	3,990	0.01	VELVET		
CARTAGE	2,740	0.01	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	195,218	0.45	Previous Yr Sales		
SEEDS & TREATMENT	39,000	0.09	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	2,455	0.01	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	100,075	0.23	Previous Yr Sales		
VEHICLE EXPENSES	52,500	0.12	Current Yr Sales		
ELECTRICITY	80,650	0.19	Unsold At Year End		
OTHER WORKING EXPS	15,330	0.04	MISCELLANEOUS INCOME	137,033	
ADMINISTRATION	35,000	0.08			
STANDING CHARGES	129,308	0.30	STOCK PURCHASES		
				Sheep	
				Cattle	-44,000
				Deer	
				Other	
CASH FARM WORKING EXPENSES	1,833,772	4.22	CASH FARM INCOME	2,911,306	6.69
CASH FARM WORKING PROFIT	1,077,535	2.48			
DEBT SERVICING					
Mortgage	681,750	1.57			
Term Interest					
Current Account	4,834	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,520,356	5.79	CASH OPERATING INCOME	2,911,306	6.69
CASH OPERATING SURPLUS/DEFICIT	390,951	0.90			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	87,773	0.20			
CAPITAL PURCHASES & PAYMENTS	98,375	0.23	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	2,706,504	6.22	TOTAL CASH INCOME	2,911,306	6.69
TOTAL CASH SURPLUS/DEFICIT	204,803	0.47			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	204,803	0.47			

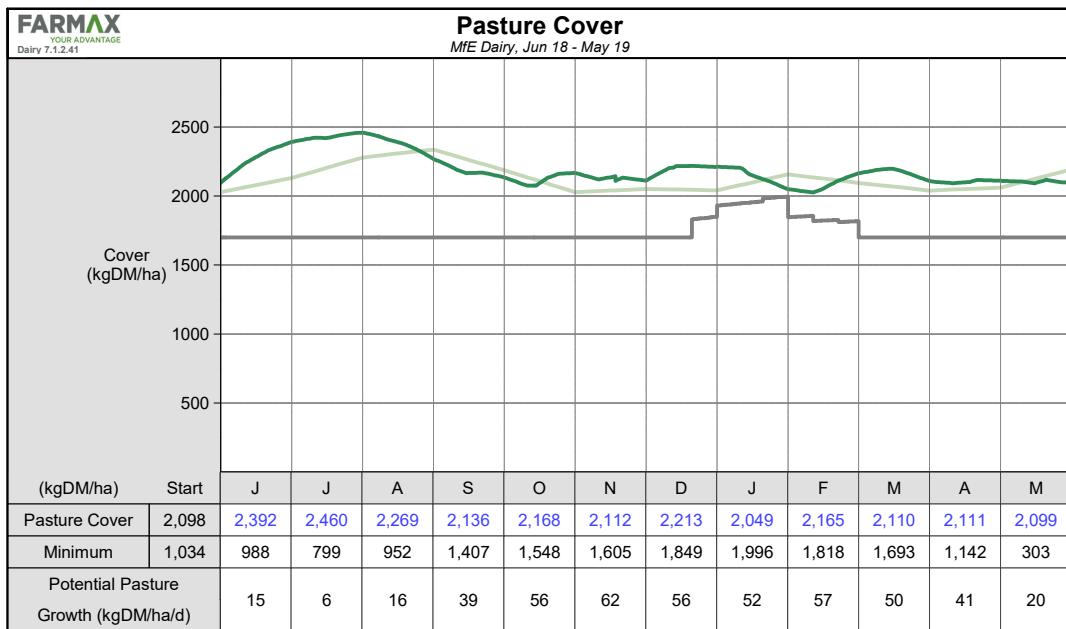
1.1.2.2. Farmax biophysical modelling

Figure 1.1.2.2.1. Dairy: Status Quo. Farmax biophysical summary of the dairy farm program, long term steady-state basis.

Physical Summary for MfE Dairy Jun 18 - May 19			
Category	Description	Value	Units
Farm	Effective Area	300	ha
	Stocking Rate	3.3	cows/ha
	Potential Pasture Growth	14.2	t DM/ha
	Nitrogen Use	215	kg N/ha
	Feed Conversion Efficiency (eaten)	10.6	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	1,030	cows
	Peak Cows Milked	1,000	cows
	Days in Milk	0	days
	Avg. BCS at calving	4.9	BCS
	Liveweight	1,421	kg/ha
Production (to Factory)	Milk Solids total	434,996	kg
	Milk Solids per ha	1,450	kg/ha
	Milk Solids per cow	435	kg/cow
	Peak Milk Solids production	2.01	kg/cow/day
	Milk Solids as % of live weight	102.0	%
Feeding	Pasture Eaten per cow *	3.6	t DM/cow
	Supplements Eaten per cow *	0.4	t DM/cow
	Off-farm Grazing Eaten per cow *	0.6	t DM/cow
	Total Feed Eaten per cow *	4.6	t DM/cow
	Pasture Eaten per ha	12.0	t DM/ha
	Supplements Eaten per ha	1.5	t DM/ha
	Off-farm Grazing Eaten per ha	3.8	t DM/ha
	Total Feed Eaten per ha	17.2	t DM/ha
	Supplements and Grazing / Feed Eaten *	23.0	%
	Bought Feed / Feed Eaten *	4.2	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.1.2.2.2. Dairy: Status Quo. **a)** Average pasture covers, **b)** Potential base pasture growth of dairy platform excluding nitrogen.

a)



b)

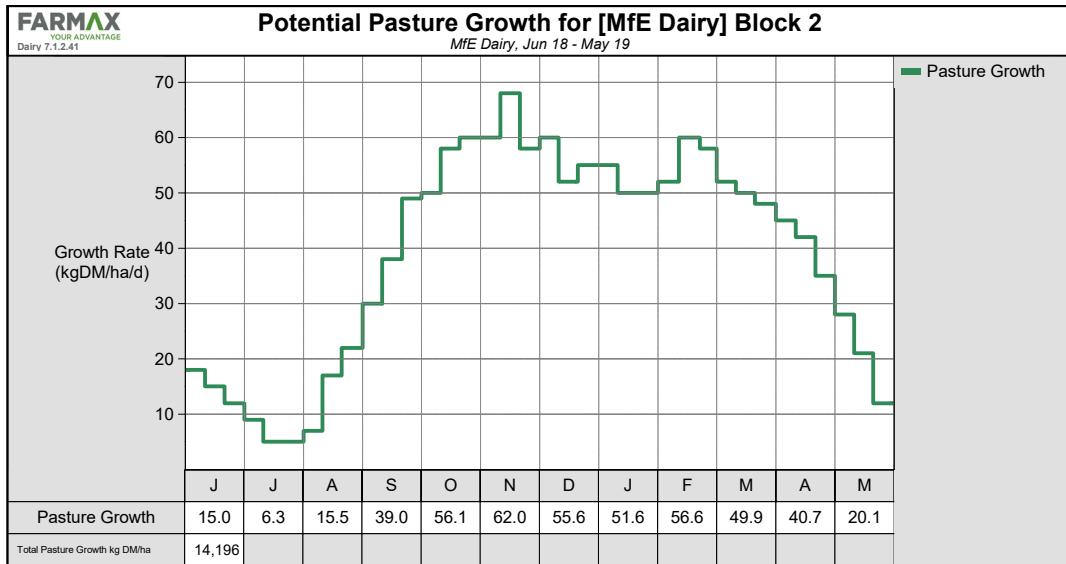


Figure 1.1.2.2.3. Dairy: Status Quo. Crops and silage, whole farm, long term steady-state basis.

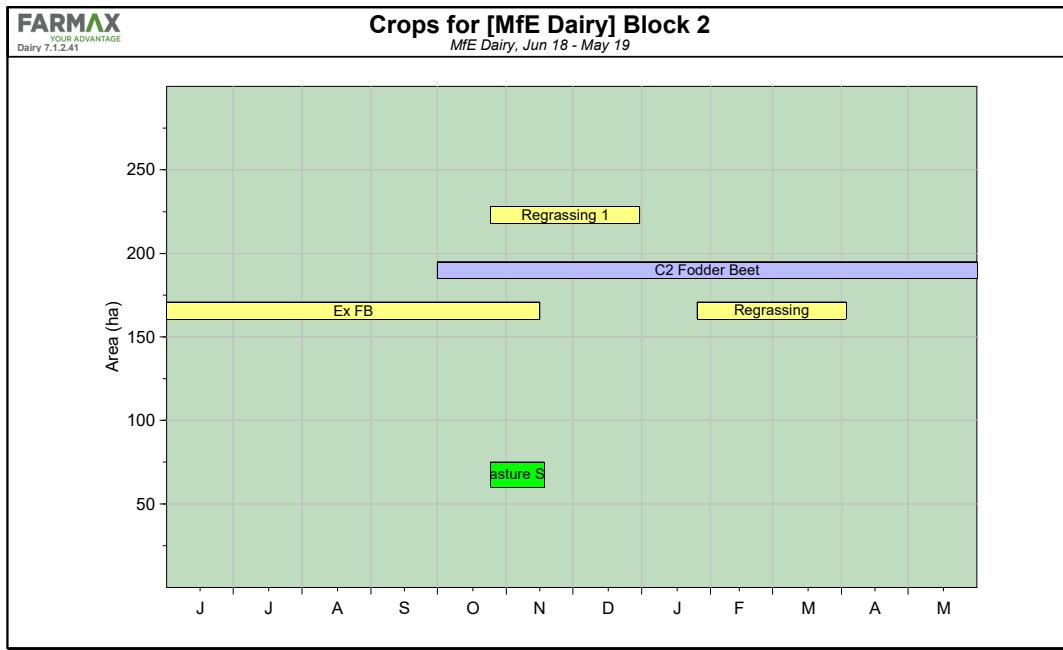


Figure 1.1.2.2.4. Dairy: Status Quo. Supplements used.

Feed	tonnes DM offered												kg /milker
	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	
F4 Hay/Straw bought	0	20	8										28 28
C2 Fodder Beet										68	131	199	199
F1 Meal and Grains bought	1	13	20	15	30	20		14	15	5		133	133
F2 Pasture Silage	3	60	39							37	139	139	
Total											498	498	

Figure 1.1.2.2.5. Dairy: Status Quo. Feed offered to milking cows, long term steady-state basis.

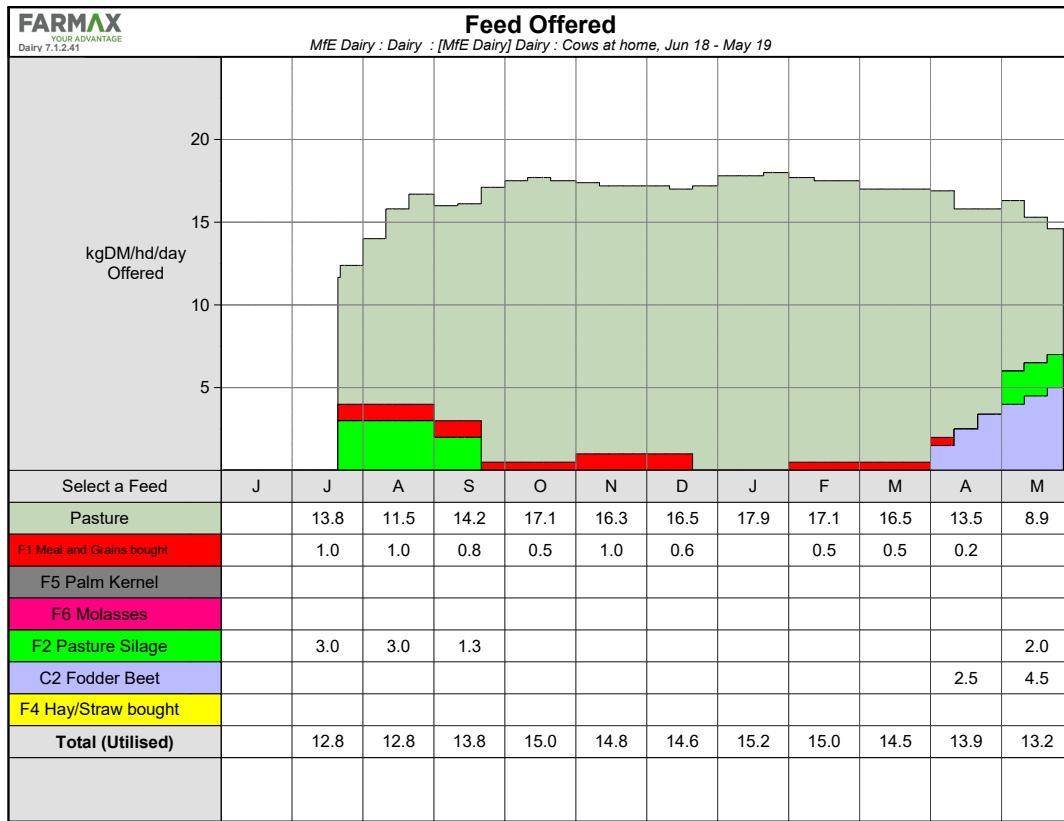
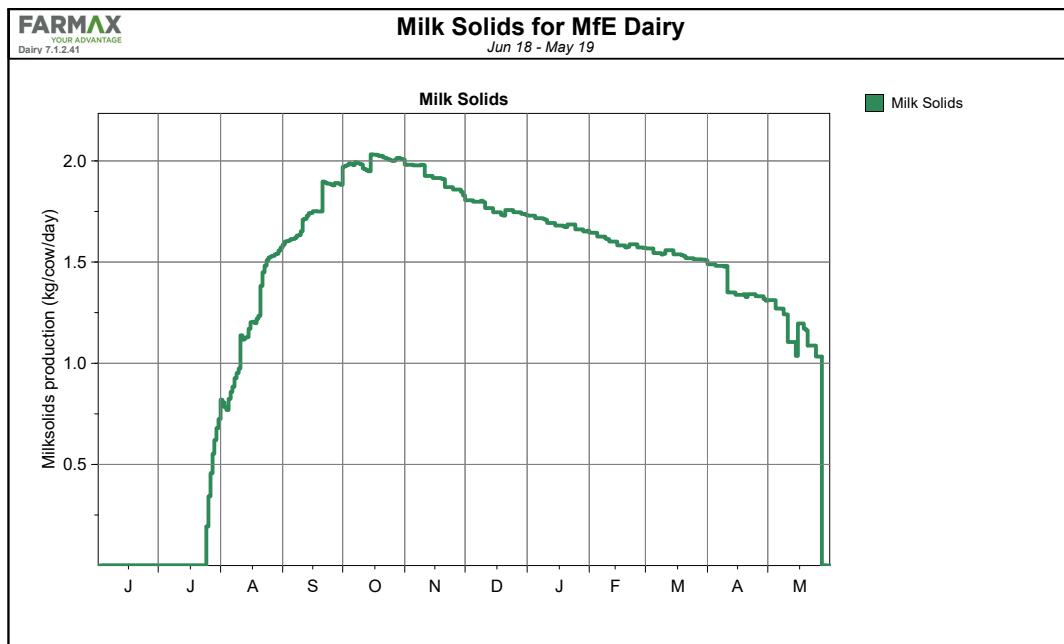


Figure 1.1.2.2.6. Dairy: Status Quo. Lactation curve. Long-term steady state basis.



1.1.2.3. Overseer nutrient modelling

Table 1.1.2.3.1 Dairy: Status Quo – Whole farm nutrient budget.

Farm name: MFE Dairy model base Overseer file (2019/20)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	215	23	2	43	58	7	1
Rain/clover N fixation	116	0	2	4	2	4	19
Irrigation	11	0	7	11	39	9	40
Supplements imported	19	3	12	2	3	1	1
Nutrients removed							
As products	93	16	22	5	20	2	6
Exported effluent	0	0	0	0	0	0	0
As supplements	2	0	2	0	0	0	0
To atmospheric	96	0	0	0	0	0	0
To water	66	1.5	10	57	73	4	13
Change in internal pools							
Plant material	-1	0	-5	1	0	0	0
Organic pool	102	15	0	-4	0	0	0
Inorganic mineral	0	0	-40	0	-1	-1	-2
Inorganic soil pool	4	-6	34	0	11	20	44

Table 1.1.2.3.2 Dairy: Status Quo – Nitrogen block report.

Farm name: MFE Dairy model base Overseer file (2019/20)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
(F) Eff S.Pivot Darn_4a.2	1438	48	24.0	301	359
(F) Eff K Line Darn_4a.2	489	122	29.1	368	359
(F) Eff S.Pivot Darn_4a.2	401	50	25.1	314	359
(F) Eff Kline Darn_4a.2	489	122	29.1	368	359
(F) Non Eff Pivot Darn_4a.2	828	36	18.1	227	245
(F) Non Eff K Line Darn_4a.2	2329	93	22.3	260	245
(F) Non Eff K Line Darn_4a.2	497	99	23.8	280	245
(F) Non Eff K Line Raka_2a.1	1455	112	26.3	278	245
(F) Eff K Line Raka_2a.1	1707	131	30.6	348	325
(R) Non Eff K Line Timu_1a.1	6223	76	19.2	255	245
(F) Eff Pivot Darn_4a.2 ##	1106	41	22.6	288	325
Trees and Scrub	22	2	N/A		
NB Pasture K Line Darn_4a.2	772	96	23.1	271	245
NB Pasture K Line Darn_4a.2	221	110	26.4	316	245
NB Pasture Pivot Darn_4a.2 ##	997	32	21.0	222	245
NB Pasture Pivot Darn_4a.2 ##	186	33	22.1	240	245
Fodder Beet	1812	181	86.3	-12	116
Other farm sources	47				
Whole farm	21017	66			
Less N removed in wetlands	0				
Farm output	21017	66			

Table 1.1.2.3.3 Dairy: Status Quo – Phosphorus block report.

Farm name: MFE Dairy model base Overseer file (2019/20)

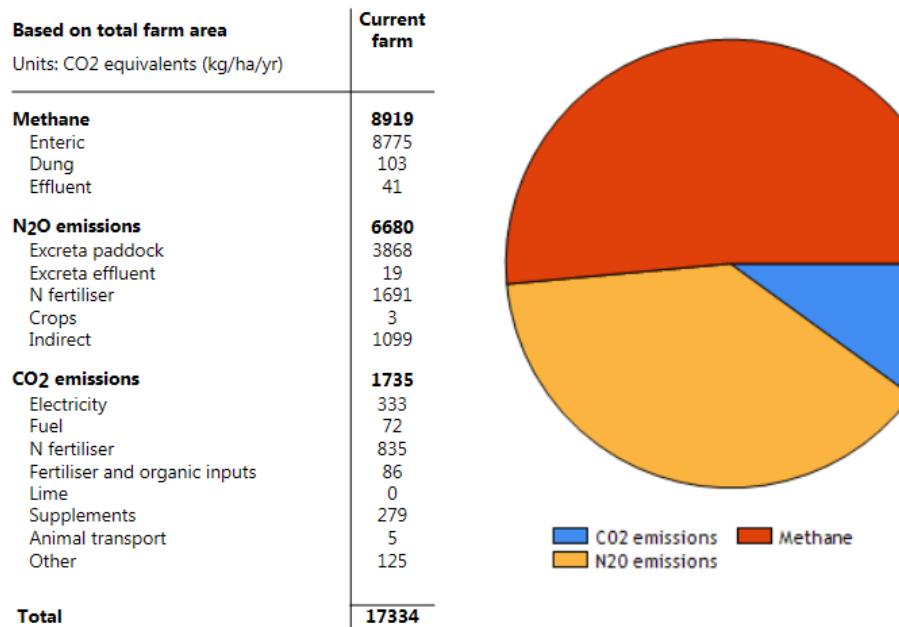
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
(F) Eff S.Pivot Darn_4a.2	8	0.3	Low	Low	Low
(F) Eff K Line Darn_4a.2	2	0.6	Low	Low	Low
(F) Eff S.Pivot Darn_4a.2	2	0.3	Low	Low	Low
(F) Eff Kline Darn_4a.2	2	0.6	Low	Low	Low
(F) Non Eff Pivot Darn_4a.2	6	0.3	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	14	0.6	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	3	0.6	Low	Low	n/a
(F) Non Eff K Line Raka_2a.1	24	1.8	High	Medium *	n/a
(F) Eff K Line Raka_2a.1	25	1.9	High	Medium	Medium
(R) Non Eff K Line Timu_1a.1	195	2.4	High	High *	n/a
(F) Eff Pivot Darn_4a.2 ##	7	0.3	Low	Low	Low
Trees and Scrub	1	0.1	n/a	n/a	n/a
NB Pasture K Line Darn_4a.2	5	0.6	Low	Low	n/a
NB Pasture K Line Darn_4a.2	1	0.6	Low	Low	n/a
NB Pasture Pivot Darn_4a.2 ##	4	0.1	Low	Low	n/a
NB Pasture Pivot Darn_4a.2 ##	1	0.1	Low	Low	n/a
Fodder Beet	3	0.3	n/a	n/a	n/a
Other farm sources	160				
Whole farm	463	1.5			

Table 1.1.2.3.4. Dairy: Status Quo – Farm greenhouse gas emissions.

Farm name: MFE Dairy model base Overseer file (2019/20)

Farm Greenhouse Gas Emissions



1.1.3. Dairy support

1.1.3.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy Support - Status Quo	
Business Year	2019/20	Date Printed	5/06/2019	
Total Farm Area (ha)	475	Prepared By:	Jamie Gordon	
Total Effective Area (ha)	460			
Total Stock Units Wintered:	2,361	Stocking Rate:	5.1	
SHEEP		CATTLE		
Ewes		Cows		
Ewe Hoggets		Heifers		
Male Hoggets		Heifer Calves	472	
Wethers		Male Calves	105	
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	577	
Sheep stock units		Cattle stock units	2,361	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU		CATTLE INCOME/SU	565	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat	32.5	
R1yr Stags		Oats	6.0	
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
			TOTAL AREA	38.5
DEER INCOME/SU		PRODUCE INCOME/HA	2,871	
FINANCIAL INDICES		Total \$	\$/ha	\$/su
Total Cash Farm Income		1,446,792	3,145	613
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	1,446,792	3,145	613	
Farm Working Expenses	958,792	2,084	406	
Earnings Before Interest, Drawings and Tax	488,001	1,061	207	
Total Debt Servicing	350,824	763	140	
Farm Working Expenses as a % of Gross Farm Income		86		
Debt Servicing as % of Gross Farm Income		24		
Debt Servicing as % of EBIT		72		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 460 Su or Ha		
	TOTAL \$			TOTAL \$
WAGES	138,400	301 SHEEP		
ANIMAL HEALTH	9,442	21 WOOL		
STOCKFEED PURCHASED	33,250	72 CATTLE		1,612,295
OTHER STOCK EXPENSES	1,000	2 MILK		
FEED CONSERVATION	75,840	165 DEER		
CONTRACTING	75,142	163 VELVET		
CARTAGE	13,015	28 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	192,402	418 Previous Yr Sales		
SEEDS & TREATMENT	61,335	133 Current Yr Sales		110,538
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	129,338	281 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	30,500	66 Previous Yr Sales		
VEHICLE EXPENSES	33,500	73 Current Yr Sales		
ELECTRICITY	2,400	5 Unsold At Year End		
OTHER WORKING EXPS		MISCELLANEOUS INCOME		2,500
ADMINISTRATION	19,000	41		
STANDING CHARGES	144,228	314 STOCK PURCHASES		
		Sheep		
		Cattle		-278,540
		Deer		
		Other		
CASH FARM WORKING EXPENSES	958,792	2,084 CASH FARM INCOME		1,446,792
CASH FARM WORKING PROFIT	488,001	1,061		3,145
DEBT SERVICING				
Mortgage	336,150	731		
Term Interest				
Current Account	14,674	32		
Rent				
Other				
CASH OPERATING EXPENSES	1,309,616	2,847 CASH OPERATING INCOME		1,446,792
CASH OPERATING SURPLUS/DEFICIT	137,176	298		3,145
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION	16,613	36		
CAPITAL PURCHASES & PAYMENTS	81,800	178 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,408,029	3,061 TOTAL CASH INCOME		1,446,792
TOTAL CASH SURPLUS/DEFICIT	38,763	84		3,145
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	38,763	84		

1.1.3.2. Farmax biophysical modelling

Figure 1.1.3.2.1. Dairy support: Status Quo. Average pasture covers, whole farm, long term steady-state basis.

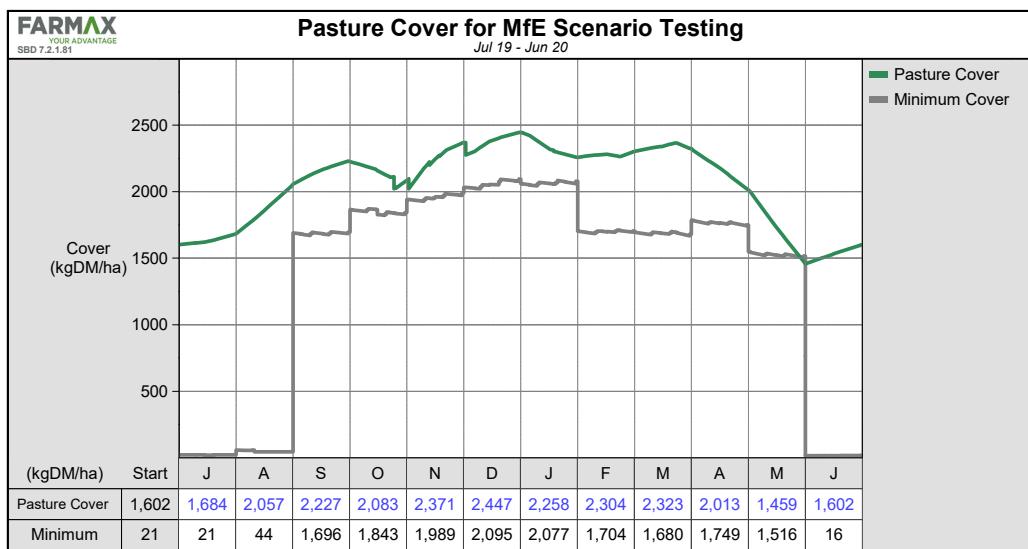
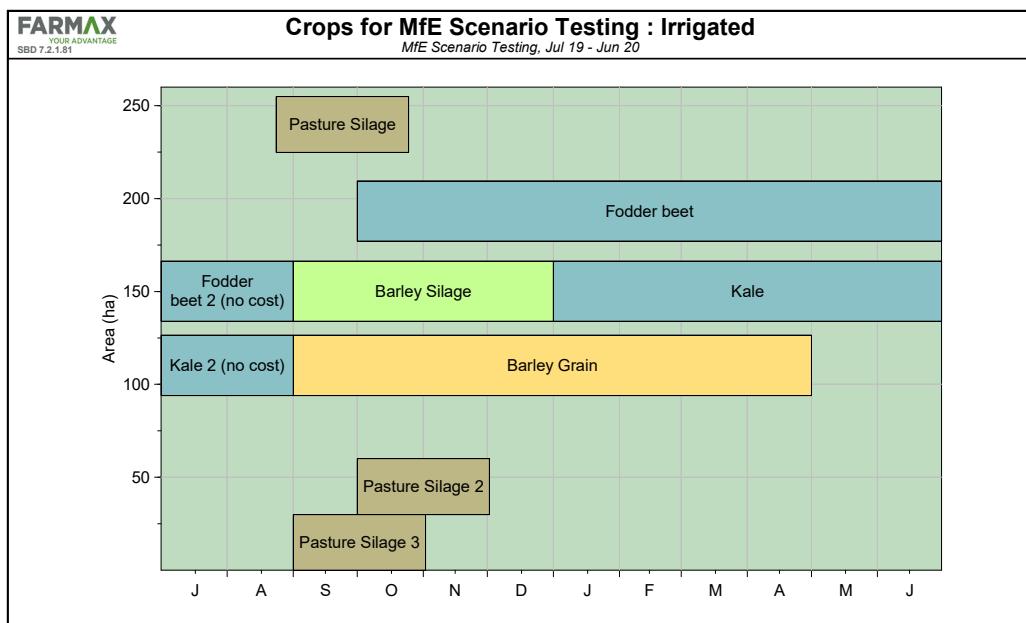
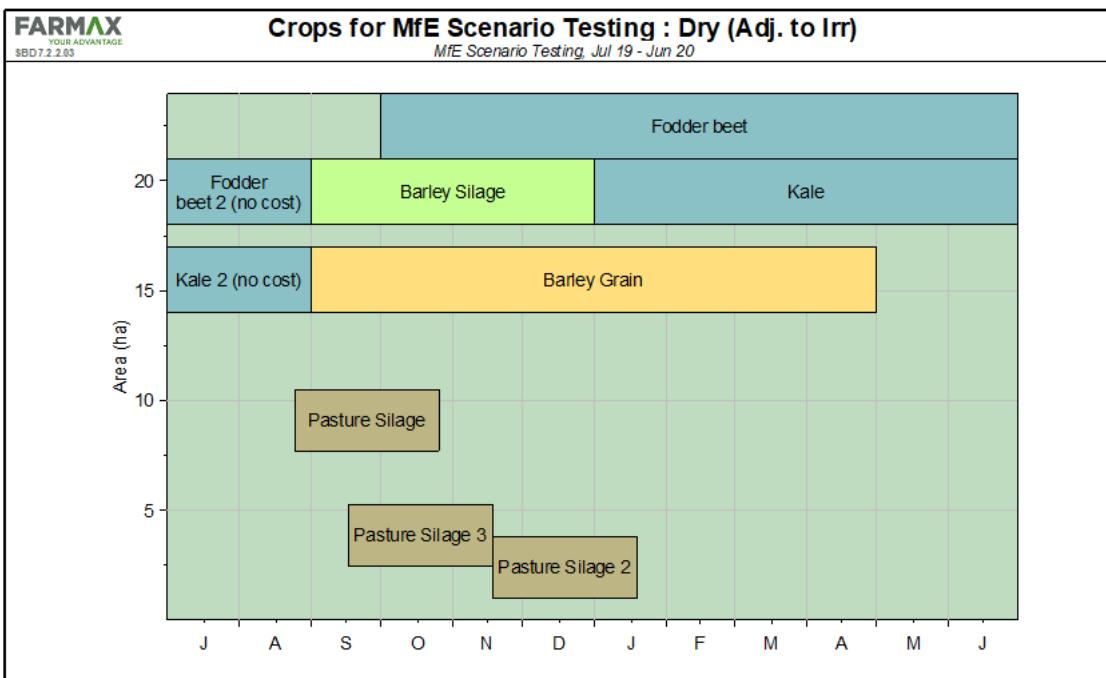


Figure 1.1.3.2.2. Dairy support: Status Quo. Crops and silage, whole farm, long term steady-state basis.
a) Irrigated block, b) Dryland block 1, c) Dryland block 2.

a)



b)



c)

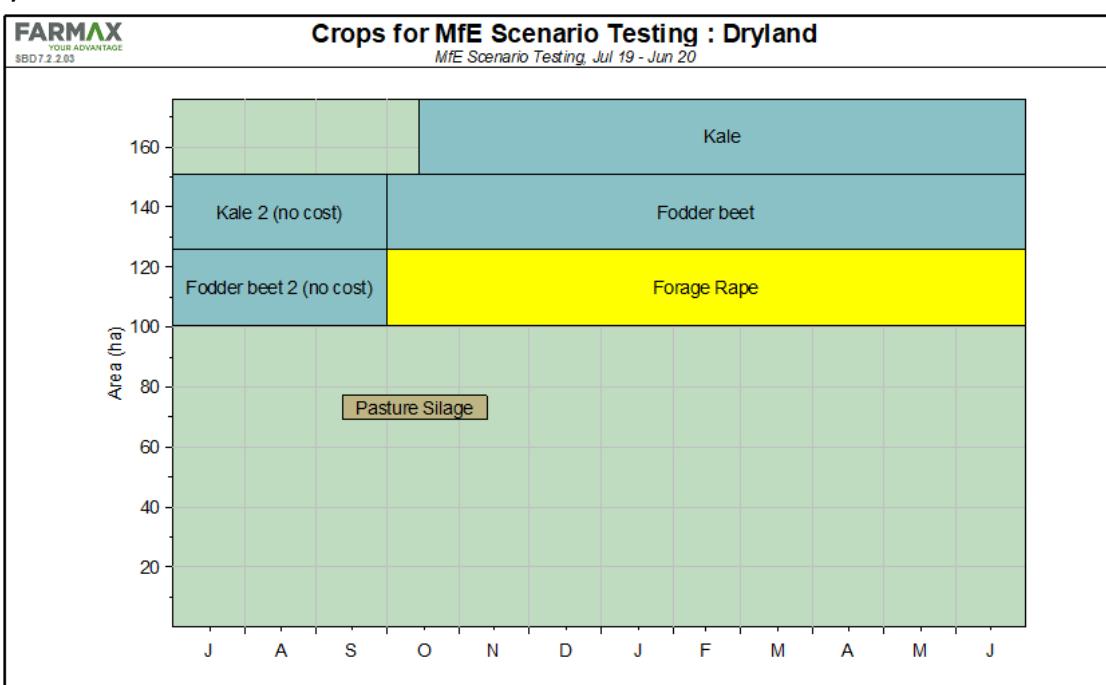
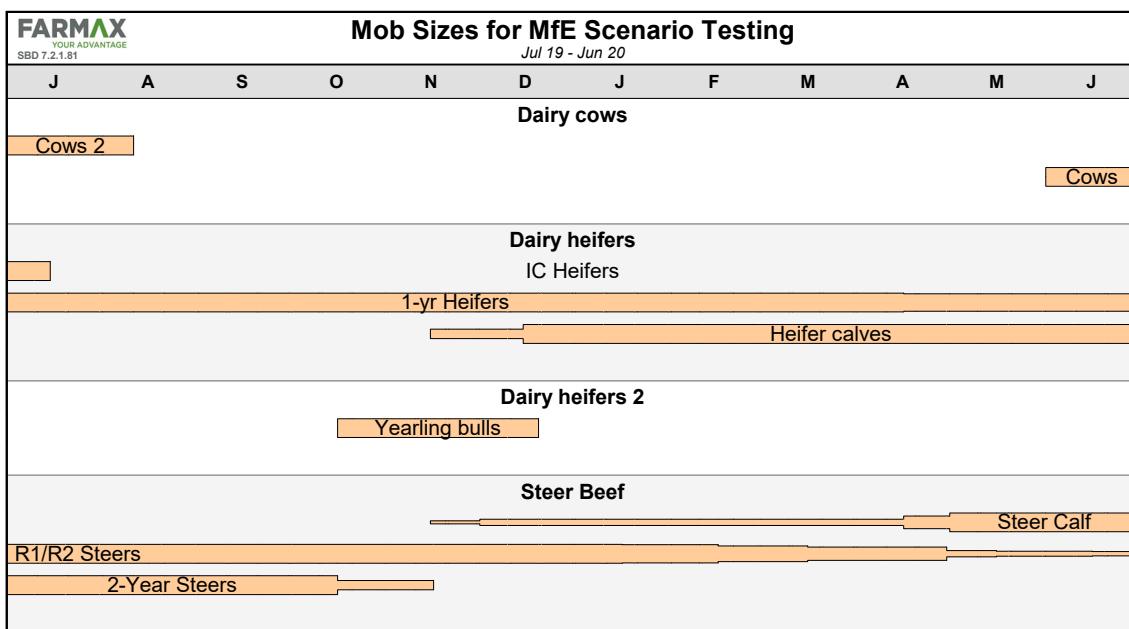


Figure 1.1.3.2.3. Dairy support: Status Quo. Whole farm, long term steady-state basis: **a)** relative mob sizes throughout the year; **b)** livestock reconciliation by month.

a)



b)

(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Heifer Calf					230	460	460	460	460	460	460	460
1-Year Heifer	460	460	460	460	460	460	460	460	460	437	437	437
2-Year Heifer												
Cow	1700											1700
1-Year Bull					13	13						
Steer Calf						75	155	155	154	154	314	473
1-Year Steer	472	471	471	471	470	470	451	399	323	161	121	105
2-Year Steer	105	105	105	53								
Total Beef	2737	1036	1036	997	1248	1545	1526	1473	1397	1372	1491	3174

1.1.3.3. Overseer nutrient modelling

Table 1.1.3.3.1. Dairy support: Status Quo – Whole farm nutrient budget.

Farm name: Dairy Support Farm - Base - INC Cows + Incr Supplements
(2019)

Farm Nutrient Budget - Whole farm

	N	P	K	S	Ca	Mg	Na
	(kg/ha/yr)						
Nutrients added							
Fertiliser, lime & other	146	31	12	19	85	1	8
Rain/clover N fixation	27	0	2	4	2	4	15
Irrigation	2	0	1	2	9	2	9
Supplements imported	4	0	11	1	2	1	1
Nutrients removed							
As products	11	3	3	1	2	1	0
Exported effluent	0	0	0	0	0	0	0
As supplements, crop exports	26	4	25	3	6	2	1
To atmospheric	46	0	0	0	0	0	0
To water	68	0.2	11	42	98	9	25
Change in internal pools							
Plant material	-108	-14	-94	-12	-48	-9	-21
Organic pool	105	1	1	-8	0	0	0
Inorganic mineral	0	3	-17	0	-2	-4	-4
Inorganic soil pool	33	35	97	0	41	9	31

Table 1.1.3.3.2. Dairy support: Status Quo – Nitrogen block report.

Farm name: Dairy Support Farm - Base - INC Cows + Incr Supplements
(2019)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Irrigated	4148	32	7.3	209	189
DLC- Silage	49	17	5.0	45	189
OG - FB	4017	124	27.7	184	118
FB- Ba Si - Ka	5455	168	36.1	151	187
Ba Sil - Ka - Ba - NG	4440	137	27.3	108	160
DLC - OG - FB	474	158	41.8	559	118
DLC - FB- Ba Si - Ka	507	169	43.2	615	187
DLC - Ba Sil - Ka - Ba - NG	488	163	34.5	462	148
DL Corners	373	25	7.1	182	159
DL - OG - Ka	1676	67	18.6	213	141
DL Ka - FB	2094	83	21.8	206	105
DL - FB - Fo Ra - NG	4727	188	48.0	114	68
Rolling DL Pasture	2089	23	6.4	141	99
Rolling DL Silage Pasture	213	27	7.6	113	99
Irr Silage x 3 cuts	531	18	5.0	46	189
Other farm sources	83				
Whole farm	31364	68			
Less N removed in wetlands	0				
Farm output	31364	68			

Table 1.1.3.3.3 Dairy support: Status Quo – Phosphorus block report.

Farm name: Dairy Support Farm - Base - INC Cows + Incr Supplements
(2019)

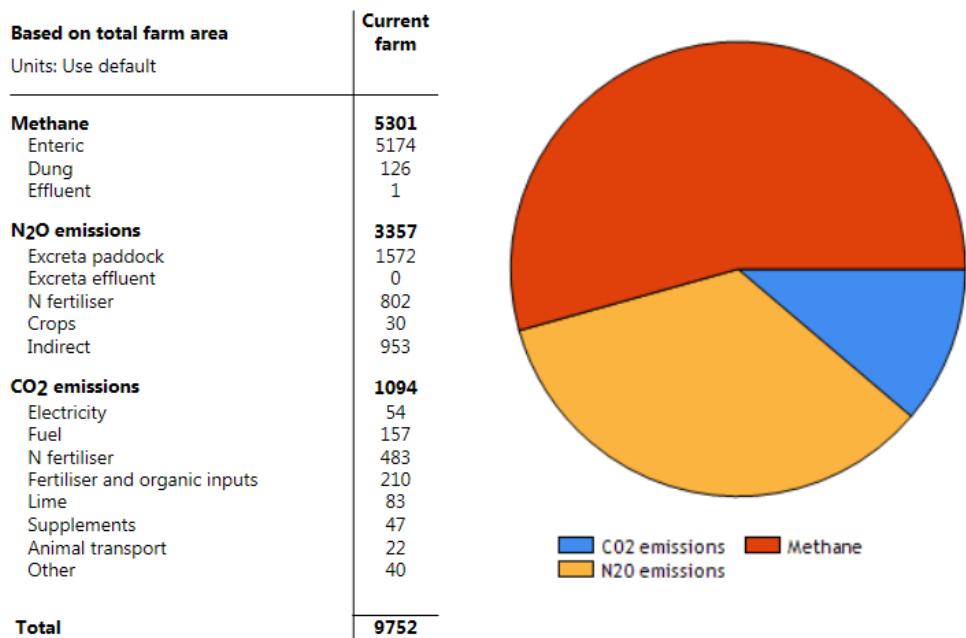
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Irrigated	13	0.1	Low	Low	n/a
DLC- Silage	0	0	Low	Low	n/a
OG - FB	8	0.2	n/a	n/a	n/a
FB- Ba Si - Ka	7	0.2	n/a	n/a	n/a
Ba Sil - Ka - Ba -NG	5	0.2	n/a	n/a	n/a
DLC - OG - FB	0	0.1	n/a	n/a	n/a
DLC - FB- Ba Si - Ka	0	0.1	n/a	n/a	n/a
DLC - Ba Sil - Ka - Ba - NG	0	0.1	n/a	n/a	n/a
DL Corners	1	0	Low	Low	n/a
DL - OG - Ka	3	0.1	n/a	n/a	n/a
DL Ka - FB	4	0.1	n/a	n/a	n/a
DL - FB - Fo Ra - NG	3	0.1	n/a	n/a	n/a
Rolling DL Pasture	14	0.2	Low	Low	n/a
Rolling DL Silage Pasture	1	0.2	Low	Low	n/a
Irr Silage x 3 cuts	1	0	Low	Low	n/a
Other farm sources	39				
Whole farm	102	0.2			

Table 1.1.3.3.4 Dairy support: Status Quo – Farm greenhouse gas emissions.

Farm name: Dairy Support Farm - Base - INC Cows + Incr Supplements
(2019)

Farm Greenhouse Gas Emissions



1.1.4. Arable mixed cropping

1.1.4.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MRB Arable Mixed Crop Farm	File Name	MfE Arable - STATUS QUO	
Business Year	2017/18	Date Printed	4/06/2019	
Total Farm Area (ha)	348	Prepared By:	Anton Nicholls	
Total Effective Area (ha)	325	Stocking Rate:		
Total Stock Units Wintered:				
SHEEP	CATTLE			
Ewes	Cows			
Ewe Hoggets	Heifers			
Male Hoggets	Heifer Calves			
Wethers	Male Calves			
Rams	Steers/Bulls			
Bulls				
TOTAL SHEEP	TOTAL CATTLE			
Sheep stock units	Cattle stock units			
Lambing percentage	Calving percentage			
Wool/sheep S.U.	Cows in Milk			
Av. Wool Price/kg	kgMS /cow			
	kgMS /ha			
SHEEP INCOME/SU	CATTLE INCOME/SU			
DEER	PRODUCE			
M.A. Hinds	Crop	Area	Yield t/ha	
R 2yr Hinds	M.Wheat	45.0	10.0	
R 1yr Hinds	F.Wheat	45.0	13.0	
R1yr Stags	Barley	45.0	9.0	
R 2yr Stags	Triticale			
M.A. Stags	Peas - Vining	45.0	3.6	
TOTAL DEER	Ryegrass seed	45.0	2.5	
Deer stock units	Clover - White	45.0	0.6	
Fawning percentage	Linseed	15.0	3.0	
Velvet/stag	Sunflowers	15.0	3.2	
Av. Velvet Price/kg	Hemp	15.0	1.0	
	Other			
	Other			
	Other			
		TOTAL AREA	315	
DEER INCOME/SU	PRODUCE INCOME/HA		3,971	
FINANCIAL INDICES				
		Total \$	\$/ha	\$/su
Total Cash Farm Income	1,534,634	4,722		
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	1,534,634	4,722		
Farm Working Expenses	969,222	2,982		
Earnings Before Interest, Drawings and Tax	565,412	1,740		
Total Debt Servicing	318,273	979		
Farm Working Expenses as a % of Gross Farm Income		63		
Debt Servicing as % of Gross Farm Income		21		
Debt Servicing as % of EBIT		56		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 325 Su or Ha		
		TOTAL \$		
WAGES	175,453	540 SHEEP	TOTAL \$	
ANIMAL HEALTH	7,350	23 WOOL	601,402	
STOCKFEED PURCHASED	600	2 CATTLE	19,845	
OTHER STOCK EXPENSES	2,000	6 MILK		
FEED CONSERVATION	24,331	75 DEER		
CONTRACTING	19,992	62 VELVET		
CARTAGE	55,486	171 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	124,094	382 Previous Yr Sales	291,600	
SEEDS & TREATMENT	66,465	205 Current Yr Sales	461,700	
SACKS & SEED DRESSING	58,638	180 Unsold At Year End	291,600	
WEED & PEST CONTROL	160,365	493 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	50,375	155 Previous Yr Sales	229,125	
VEHICLE EXPENSES	83,925	258 Current Yr Sales	268,485	
ELECTRICITY	36,150	111 Unsold At Year End	229,125	
OTHER WORKING EXPS	29,333	90 MISCELLANEOUS INCOME	64,557	
ADMINISTRATION	27,486	85		
STANDING CHARGES	47,180	145 STOCK PURCHASES		
			Sheep	-402,080
			Cattle	
			Deer	
			Other	
CASH FARM WORKING EXPENSES	969,222	2,982 CASH FARM INCOME	1,534,634	4,722
EBIT / CASH FARM WORKING PROF.	565,412	1,740		
DEBT SERVICING				
Mortgage	296,156	911		
Term Interest				
Current Account	22,117	68		
Rent				
Other				
CASH OPERATING EXPENSES	1,287,496	3,962 CASH OPERATING INCOME	1,534,634	4,722
CASH OPERATING SURPLUS/DEFICIT	247,139	760		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION PROVISION FOR	8,767	27		
CAPITAL PURCHASES & PAYMENTS	218,200	671 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,514,463	4,660 TOTAL CASH INCOME	1,534,634	4,722
TOTAL CASH SURPLUS/DEFICIT	20,172	62		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	20,172	62		

1.1.4.2. Farmax biophysical modelling

Figure 1.1.4.2.1 Arable mixed cropping: Status Quo. Average pasture covers, whole farm, long term steady-state basis.

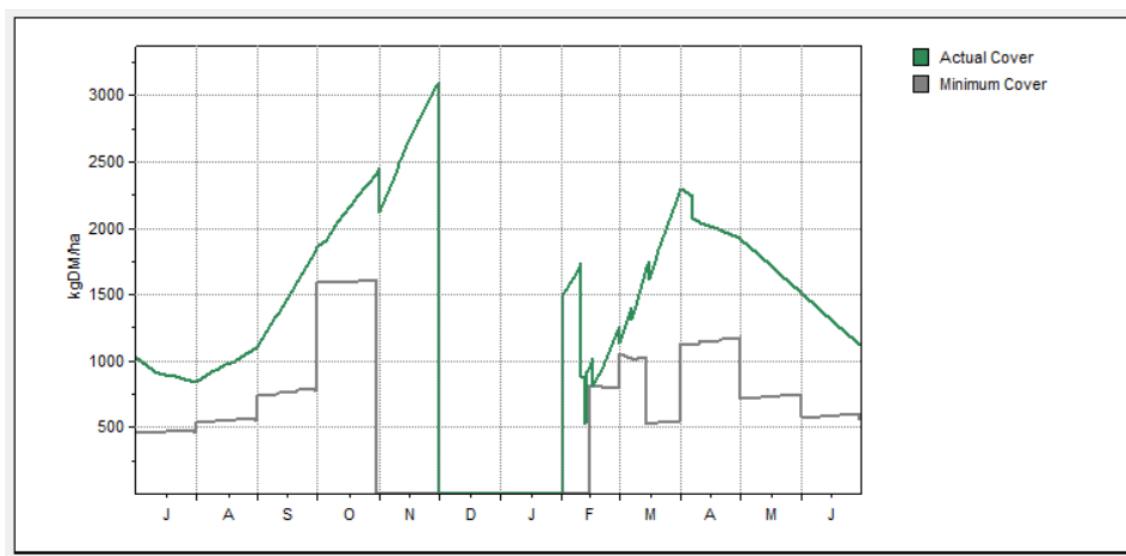


Figure 1.1.4.2.2. Arable mixed cropping: Status Quo. Crops and silage, whole farm, long term steady-state basis.

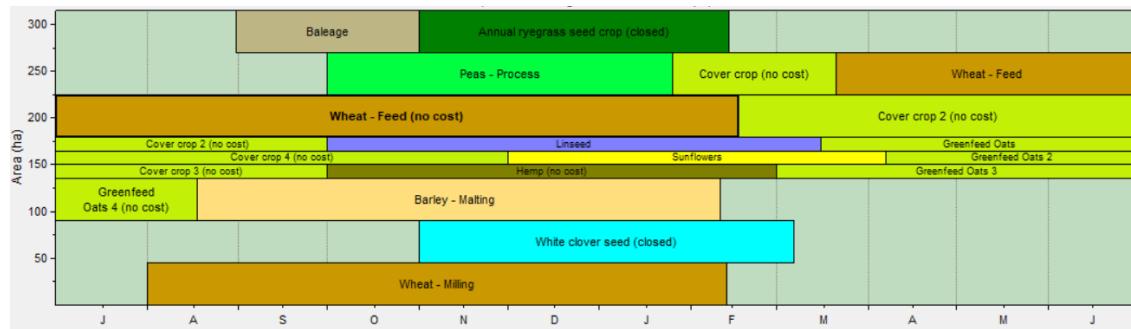
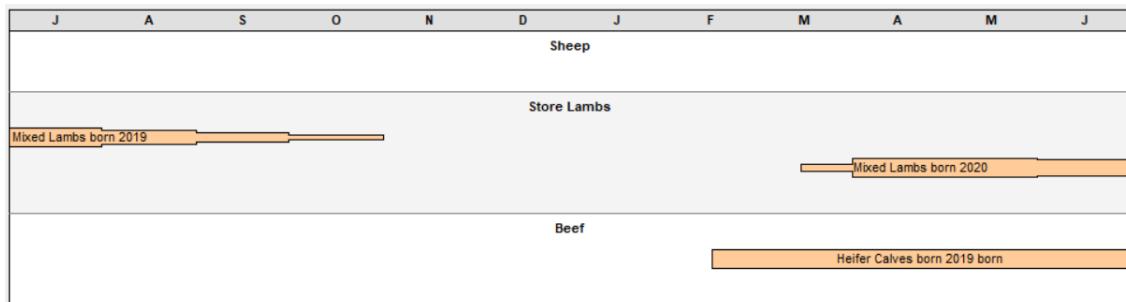


Figure 1.1.4.2.3. Arable mixed cropping: Status Quo. Whole farm, long term steady-state basis: a) relative mob sizes throughout the year; b) livestock reconciliation by month.

a)



b)

(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Mixed Lamb									2100	4900	4175	3450
Mixed Hogget	2425	1702	1002						2100	4900	4175	3450
Total Sheep	2425	1702	1002						2100	4900	4175	3450
Heifer Calf							210	210	210	210		
Total Beef							210	210	210	210		

1.1.4.3. Overseer nutrient modelling

Table 1.1.4.3.1. Arable mixed cropping: Status Quo – Whole farm nutrient budget.

Farm name: MfE - Arable - Status Quo - 335ha - MAIN (2018)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	84	22	27	37	39	22	0
Rain/clover N fixation	144	0	3	5	2	5	31
Irrigation	8	0	5	8	28	7	29
Supplements imported	9	1	7	1	2	1	0
Nutrients removed							
As products	94	27	29	8	8	7	2
Exported effluent	0	0	0	0	0	0	0
As supplements	34	4	27	2	7	1	1
To atmospheric	34	0	0	0	0	0	0
To water	24	0.5	7	56	53	5	10
Change in internal pools							
Plant material	103	8	21	7	7	-3	-1
Organic pool	-118	-5	0	-22	0	0	0
Inorganic mineral	0	0	-18	0	-11	-2	-2
Inorganic soil pool	73	-12	-25	0	9	28	50

Table 1.1.4.3.2. Arable mixed cropping: Status Quo – Nitrogen block report.

Farm name: MfE - Arable - Status Quo - 335ha - MAIN (2018)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
P_Pre_WC>Wht>Rgs	107	5	4.4	-119	139
P_Pre_Rgs>Peas	129	6	5.7	44	55
P_Pre_Rgs>Peas>Wht	607	30	21.3	56	186
P_Pre_Wht>CC>Lin	34	5	3.9	-53	107
P_Pre_Wht>CC>Sun	34	5	4.4	-145	15
P_Pre_Wht>CC>Hem	34	5	4.4	-76	64
P_Pre_CC>Oil>GFO>Bly	322	16	12.5	-7	96
P_Pre_GFO>Bly>WC	132	7	4.8	853	0
P_Pre_WC>Wht	592	30	25.4	214	110
D_Pre_Lucerne	16	2	4.8	36	0
P_Wak_WC>Wht>Rgs	57	6	3.9	-83	139
P_Wak_Rgs>Peas	77	8	5.8	-29	55
P_Wak_Rgs>Peas>Wht	590	59	31.7	57	186
P_Wak_Wht>CC>Lin	17	5	3.4	-53	107
P_Wak_Wht>CC>Sun	17	5	3.2	-145	15
P_Wak_Wht>CC>Hem	17	5	3.2	-76	64
P_Wak_CC>Oil>GFO>Bly	273	27	17.8	-9	96
P_Wak_GFO>Bly>WC	95	10	6.3	854	0
P_Wak_WC>Wht	589	59	41.5	131	110
Tr_Pre_WC>Wht>Rgs	137	14	5.6	-81	139
Tr_Pre_Rgs>Peas	178	18	6.4	-24	55
Tr_Pre_Rgs>Peas>Wht	662	66	18.1	65	186
Tr_Pre_Wht>CC>Lin	30	9	2.8	-46	107
Tr_Pre_Wht>CC>Sun	36	11	3.4	-138	15
Tr_Pre_Wht>CC>Hem	62	19	5.7	-69	64

Tr_Pre_CC>Oil>GFO>Bly	283	28	8.6	0	96
Tr_Pre_GFO>Bly>WC	101	10	4.1	879	0
Tr_Pre_WC>Wht	969	97	32.3	142	110
Tr_Wak_WC>Wht>Rgs	103	21	8.0	-273	139
Tr_Wak_Rgs>Peas	207	41	12.5	-23	55
Tr_Wak_Rgs>Peas>Wht	524	105	24.7	65	186
Tr_Wak_Wht>CC>Lin	31	18	5.0	-46	107
Tr_Wak_Wht>CC>Sun	37	23	6.1	-138	15
Tr_Wak_Wht>CC>Hem	70	44	11.4	-69	64
Tr_Wak_CC>Oil>GFO>Bly	205	41	10.3	0	96
Tr_Wak_GFO>Bly>WC	71	14	5.5	864	0
Tr_Wak_WC>Wht	930	186	50.7	146	110
Other farm sources	5				
Whole farm	8381	24			
Less N removed in wetlands	0				
Farm output	8381	24			

Table 1.1.4.3.3. Arable mixed cropping: Status Quo – Phosphorus block report.

Farm name: MfE - Arable - Status Quo - 335ha - MAIN (2018)

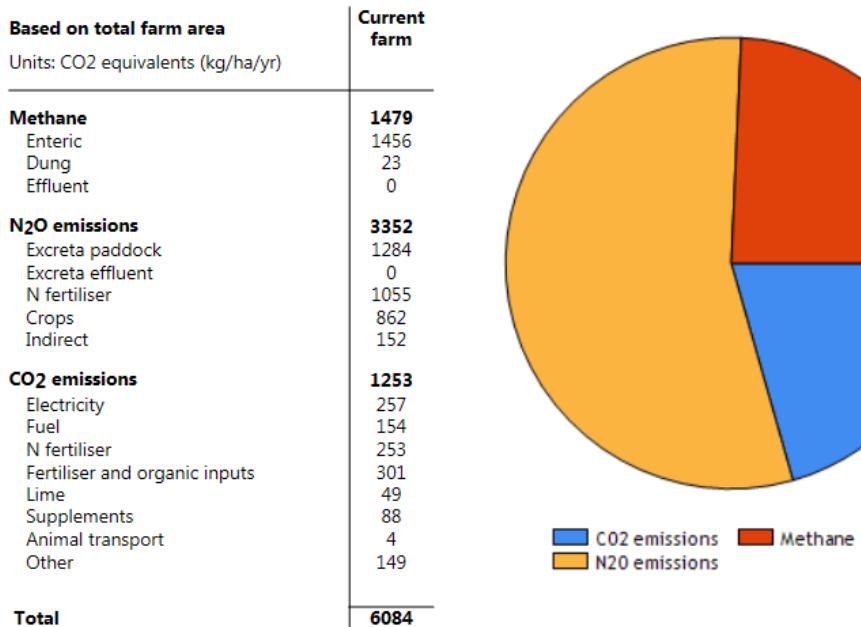
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
P_Pre_WC>Wht>Rgs	14	0.7	n/a	n/a	n/a
P_Pre_Rgs>Peas	4	0.2	n/a	n/a	n/a
P_Pre_Rgs>Peas>Wht	2	0.1	n/a	n/a	n/a
P_Pre_Wht>CC>Lin	2	0.2	n/a	n/a	n/a
P_Pre_Wht>CC>Sun	1	0.1	n/a	n/a	n/a
P_Pre_Wht>CC>Hem	1	0.2	n/a	n/a	n/a
P_Pre_CC>Oil>GFO>Bly	2	0.1	n/a	n/a	n/a
P_Pre_GFO>Bly>WC	14	0.7	n/a	n/a	n/a
P_Pre_WC>Wht	2	0.1	n/a	n/a	n/a
D_Pre_Lucerne	0	0	Low	Low	n/a
P_Wak_WC>Wht>Rgs	9	0.9	n/a	n/a	n/a
P_Wak_Rgs>Peas	2	0.2	n/a	n/a	n/a
P_Wak_Rgs>Peas>Wht	1	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Lin	0	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Sun	0	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Hem	0	0.1	n/a	n/a	n/a
P_Wak_CC>Oil>GFO>Bly	1	0.1	n/a	n/a	n/a
P_Wak_GFO>Bly>WC	6	0.6	n/a	n/a	n/a
P_Wak_WC>Wht	1	0.1	n/a	n/a	n/a
Tr_Pre_WC>Wht>Rgs	11	1.1	n/a	n/a	n/a
Tr_Pre_Rgs>Peas	9	0.9	n/a	n/a	n/a
Tr_Pre_Rgs>Peas>Wht	10	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Lin	3	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Sun	3	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Hem	4	1.1	n/a	n/a	n/a
Tr_Pre_CC>Oil>GFO>Bly	9	0.9	n/a	n/a	n/a
Tr_Pre_GFO>Bly>WC	10	1	n/a	n/a	n/a
Tr_Pre_WC>Wht	8	0.8	n/a	n/a	n/a
Tr_Wak_WC>Wht>Rgs	7	1.4	n/a	n/a	n/a
Tr_Wak_Rgs>Peas	4	0.8	n/a	n/a	n/a
Tr_Wak_Rgs>Peas>Wht	4	0.8	n/a	n/a	n/a
Tr_Wak_Wht>CC>Lin	2	0.9	n/a	n/a	n/a
Tr_Wak_Wht>CC>Sun	1	0.9	n/a	n/a	n/a
Tr_Wak_Wht>CC>Hem	2	1	n/a	n/a	n/a
Tr_Wak_CC>Oil>GFO>Bly	4	0.8	n/a	n/a	n/a
Tr_Wak_GFO>Bly>WC	5	0.9	n/a	n/a	n/a
Tr_Wak_WC>Wht	4	0.7	n/a	n/a	n/a
Other farm sources	14				
Whole farm	178	0.5			

Table 1.1.4.3.4. Arable mixed cropping: Status Quo – Farm greenhouse gas emissions.

Farm name: MfE - Arable - Status Quo - 335ha - MAIN (2018)

Farm Greenhouse Gas Emissions



1.2. Scenario 1 – Nitrogen Loss Cap

1.2.1. Dairy

1.2.1.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy - Scenario 1 N Loss Cap	
Business Year	2020-21	Date Printed	5/06/2019	
Total Farm Area (ha)	318	Prepared By:	MRB	
Total Effective Area (ha)	300			
Total kgMS produced:	420,630	Stocking Rate:	3.3	
SHEEP		CATTLE		
Ewes		Cows	1,000	
Ewe Hoggets		Heifers	240	
Male Hoggets		Heifer Calves	250	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,490	
Sheep stock units		Cattle stock units	8,200	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
SHEEP INCOME/SU		kgMS /ha	1,402	
		CATTLE INCOME/SU	328	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income		2,820,789	9,403	6.71
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		2,820,789	9,403	6.71
Farm Working Expenses		1,814,149	6,047	4.31
Earnings Before Interest, Drawings and Tax		1,006,620	3,355	2.39
Total Debt Servicing		687,276	2,291	1.63
Farm Working Expenses as a % of Gross Farm Income			64	
Debt Servicing as % of Gross Farm Income			24	
Debt Servicing as % of EBIT			68	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 420,630 Ha or Ha			
	TOTAL \$	\$/kgMS		TOTAL \$	\$/kgMS
WAGES	338,476	0.80 SHEEP			
ANIMAL HEALTH	123,000	0.29 WOOL			
STOCKFEED PURCHASED	635,260	1.51 CATTLE		208,300	
OTHER STOCK EXPENSES	77,530	0.18 MILK			2,523,780
FEED CONSERVATION	3,240	0.01 DEER			
CONTRACTING	3,990	0.01 VELVET			
CARTAGE	2,740	0.01 GRAIN AND PULSE PRODUCE			
FERTILISER & LIME	175,595	0.42 Previous Yr Sales			
SEEDS & TREATMENT	39,000	0.09 Current Yr Sales			
SACKS & SEED DRESSING		Unsold At Year End			
WEED & PEST CONTROL	2,455	0.01 SMALL SEED PRODUCE			
REPAIRS & MAINTENANCE	100,075	0.24 Previous Yr Sales			
VEHICLE EXPENSES	52,500	0.12 Current Yr Sales			
ELECTRICITY	80,650	0.19 Unsold At Year End			
OTHER WORKING EXPS	15,330	0.04 MISCELLANEOUS INCOME		132,689	
ADMINISTRATION	35,000	0.08			
STANDING CHARGES	129,308	0.31 STOCK PURCHASES			
			Sheep		
			Cattle	-44,000	
			Deer		
			Other		
CASH FARM WORKING EXPENSES	1,814,149	4.31 CASH FARM INCOME		2,820,769	6.71
CASH FARM WORKING PROFIT	1,006,620	2.39			
DEBT SERVICING					
Mortgage	681,750	1.62			
Term Interest					
Current Account	5,526	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,501,424	5.95 CASH OPERATING INCOME		2,820,769	6.71
CASH OPERATING SURPLUS/DEFICIT	319,345	0.76			
PERSONAL DRAWINGS		NON OPERATING INCOME			
OTHER PERSONAL					
TAXATION	66,291	0.16			
CAPITAL PURCHASES & PAYMENTS	98,375	0.23 INVESTMENT INCOME			
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	2,666,090	6.34 TOTAL CASH INCOME		2,820,769	6.71
TOTAL CASH SURPLUS/DEFICIT	154,679	0.37			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	154,679	0.37			

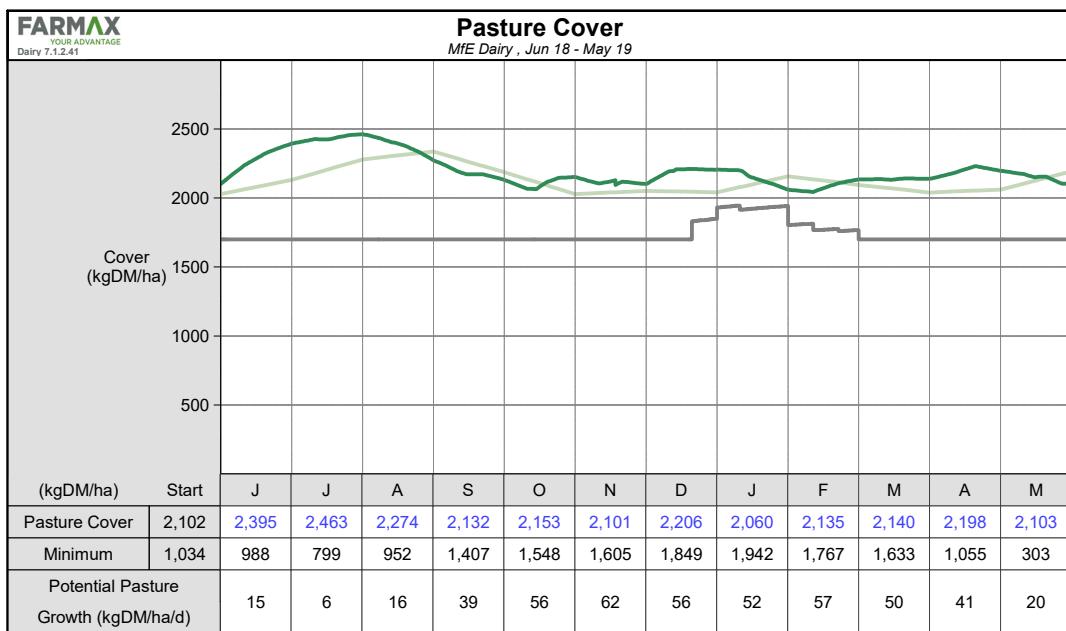
1.2.1.2. Farmax biophysical modelling

Figure 1.2.1.2.1. Dairy: Scenario 1 Nitrogen Loss Cap. Farmax biophysical summary of the dairy farm program, whole farm, long term steady-state basis.

Physical Summary for MfE Dairy Jun 18 - May 19			
Category	Description	Value	Units
Farm	Effective Area	300	ha
	Stocking Rate	3.3	cows/ha
	Potential Pasture Growth	14.2	t DM/ha
	Nitrogen Use	177	kg N/ha
	Feed Conversion Efficiency (eaten)	10.7	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	1,030	cows
	Peak Cows Milked	1,000	cows
	Days in Milk	0	days
	Avg. BCS at calving	4.9	BCS
	Liveweight	1,421	kg/ha
Production (to Factory)	Milk Solids total	420,630	kg
	Milk Solids per ha	1,402	kg/ha
	Milk Solids per cow	421	kg/cow
	Peak Milk Solids production	2.01	kg/cow/day
	Milk Solids as % of live weight	98.7	%
Feeding	Pasture Eaten per cow *	3.5	t DM/cow
	Supplements Eaten per cow *	0.4	t DM/cow
	Off-farm Grazing Eaten per cow *	0.6	t DM/cow
	Total Feed Eaten per cow *	4.5	t DM/cow
	Pasture Eaten per ha	11.6	t DM/ha
	Supplements Eaten per ha	1.5	t DM/ha
	Off-farm Grazing Eaten per ha	3.8	t DM/ha
	Total Feed Eaten per ha	16.9	t DM/ha
	Supplements and Grazing / Feed Eaten *	23.4	%
	Bought Feed / Feed Eaten *	4.3	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.2.1.2.2. Dairy: Scenario 1 Nitrogen Loss Cap. **a)** Average pasture covers, **b)** pasture growth curve, whole farm, long term steady-state basis.

a)



b)

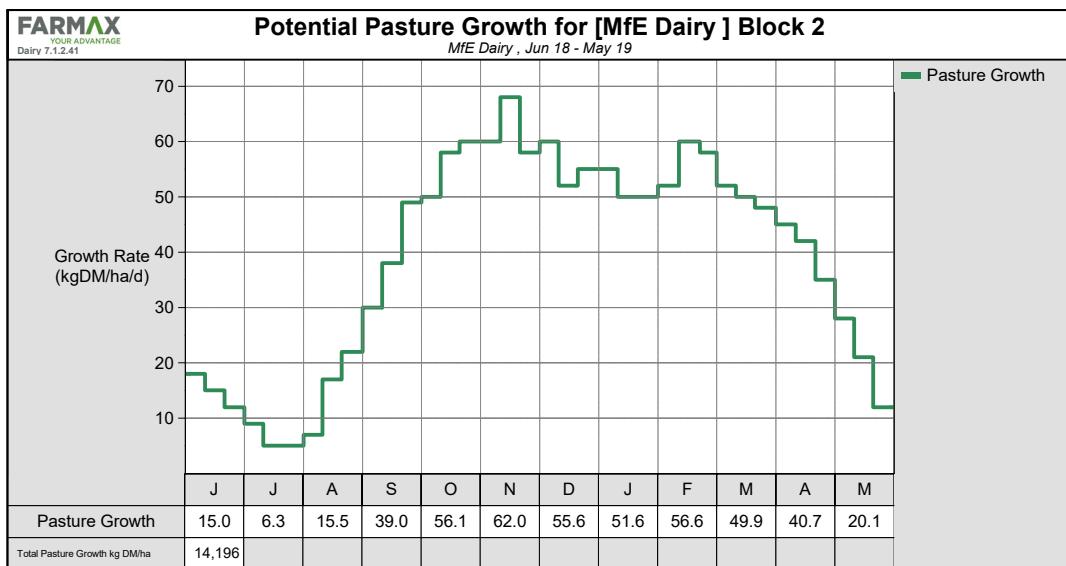


Figure 1.2.1.2.3. Dairy: Scenario 1 Nitrogen Loss Cap. Crops and silage, whole farm, long term steady-state basis.

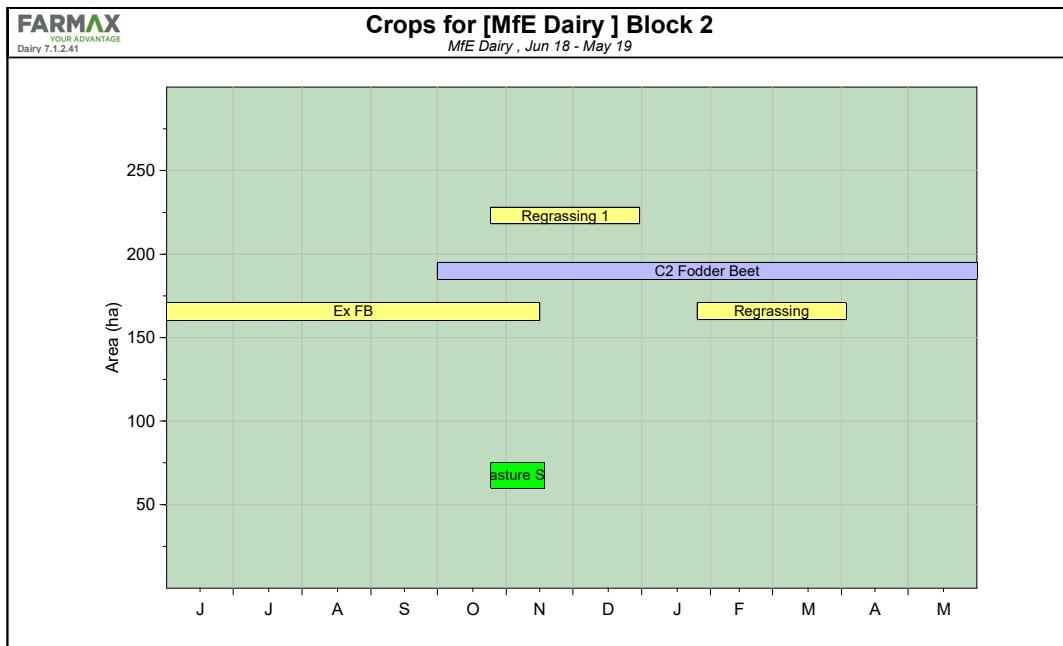
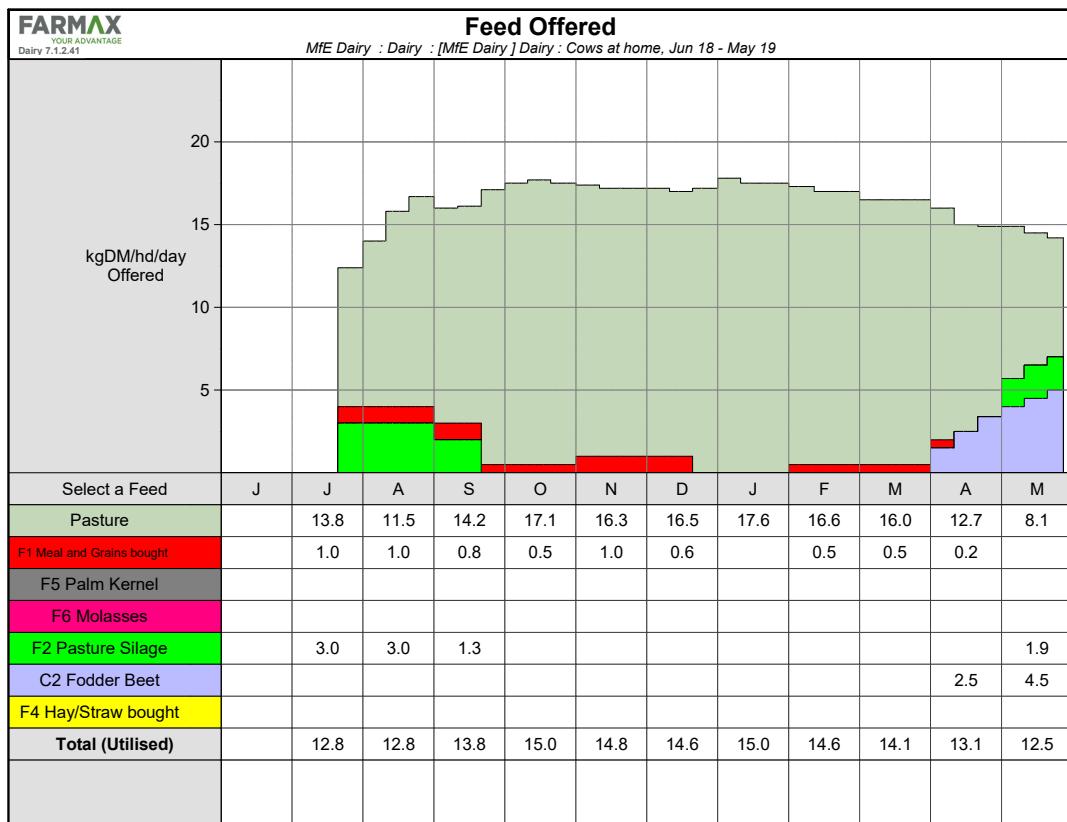


Figure 1.2.1.2.4. Dairy: Scenario 1 Nitrogen Loss Cap. Supplement use, whole farm, long term steady-state basis.

Supplement Usage Summary for MfE Dairy														
Feed	tonnes DM offered													kg /milker
	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Total	
F4 Hay/Straw bought	0	20	8											28 28
C2 Fodder Beet												65 131	196 196	
F1 Meal and Grains bought	1	13	20	15	30	20			14	14	4		131 131	
F2 Pasture Silage	3	60	39									35	136 136	
Total												491	491	

Figure 1.2.1.2.5. Dairy: Scenario 1 Nitrogen Loss Cap. Feed offered. Whole farm, long term steady-state basis.



1.2.1.3. Overseer nutrient modelling

Table 1.2.1.3.1. Dairy: Scenario 1 Nitrogen Loss Cap – Whole farm nutrient budget.

Farm name: MFE Dairy model N-Caps Overseer file (2019/20)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	177	21	2	40	53	6	1
Rain/clover N fixation	128	0	2	4	2	4	19
Irrigation	11	0	7	11	39	9	40
Supplements imported	19	3	12	2	3	1	1
Nutrients removed							
As products	90	15	22	5	19	2	6
Exported effluent	0	0	0	0	0	0	0
As supplements	2	0	2	0	0	0	0
To atmospheric	90	0	0	0	0	0	0
To water	59	1.4	10	54	67	4	13
Change in internal pools							
Plant material	-1	0	-5	1	0	0	0
Organic pool	93	15	0	-4	0	0	0
Inorganic mineral	0	0	-40	0	-1	-1	-2
Inorganic soil pool	4	-7	35	0	12	19	44

Table 1.2.1.3.2. Dairy: Scenario 1 Nitrogen Loss Cap – Nitrogen block report.

Farm name: MFE Dairy model N-Caps Overseer file (2019/20)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
1 Eff S.Pivot Darn_4a.2	1183	39	19.7	276	317
2 Eff K Line Darn_4a.2	440	110	26.2	341	317
3 Eff S.Pivot Darn_4a.2	329	41	20.6	289	317
4 Eff Kline Darn_4a.2	440	110	26.2	341	317
5 Non Eff Pivot Darn_4a.2	694	30	15.2	204	200
6 Non Eff K Line Darn_4a.2	2100	84	20.1	235	200
7 Non Eff K Line Darn_4a.2	449	90	21.5	254	200
8 Non Eff K Line Darn_4a.2	1320	102	23.9	251	200
9 Eff K Line Raka_2a.1	1553	119	27.8	323	285
10 Non Eff K Line Timu_1a.1	5568	68	17.2	231	200
11 Eff Pivot Darn_4a.2 ##	901	34	18.4	266	285
12 Trees and Scrub	22	2	N/A		
13 NB Pasture K Line Darn_4a.2	697	87	20.8	245	200
14 NB Pasture K Line Darn_4a.2	200	100	23.9	290	200
15 NB Pasture Pivot Darn_4a.2 ##	826	26	17.4	199	200
16 NB Pasture Pivot Darn_4a.2 ##	154	27	18.3	217	200
Fodder Beet	1685	168	80.3	-6	116
Other farm sources	45				
Whole farm	18605	59			
Less N removed in wetlands	0				
Farm output	18605	59			

Table 1.2.1.3.3. Dairy: Scenario 1 Nitrogen Loss Cap – Phosphorus block report.

Farm name: MFE Dairy model N-Caps Overseer file (2019/20)

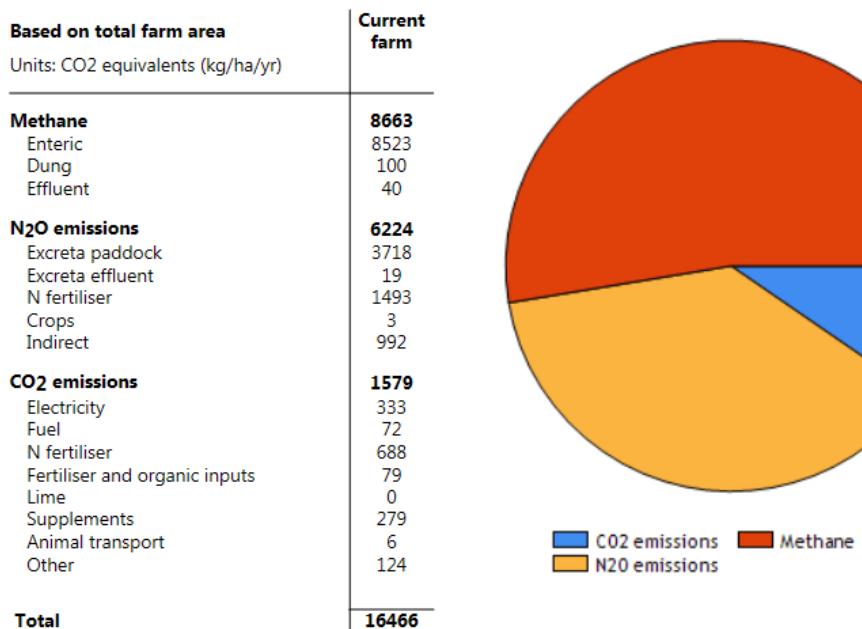
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
1 Eff S.Pivot Darn_4a.2	8	0.3	Low	Low	Low
2 Eff K Line Darn_4a.2	2	0.6	Low	Low	Low
3 Eff S.Pivot Darn_4a.2	2	0.3	Low	Low	Low
4 Eff Kline Darn_4a.2	2	0.6	Low	Low	Low
5 Non Eff Pivot Darn_4a.2	6	0.3	Low	Low	n/a
6 Non Eff K Line Darn_4a.2	14	0.6	Low	Low	n/a
7 Non Eff K Line Darn_4a.2	3	0.6	Low	Low	n/a
8 Non Eff K Line Darn_4a.2	24	1.8	High	Medium	n/a
9 Eff K Line Raka_2a.1	24	1.9	High	Medium	Medium
10 Non Eff K Line Timu_1a.1	193	2.4	High	Medium *	n/a
11 Eff Pivot Darn_4a.2 ##	7	0.3	Low	Low	Low
12 Trees and Scrub	1	0.1	n/a	n/a	n/a
13 NB Pasture K Line Darn_4a.2	4	0.6	Low	Low	n/a
14 NB Pasture K Line Darn_4a.2	1	0.6	Low	Low	n/a
15 NB Pasture Pivot Darn_4a.2 ##	4	0.1	Low	Low	n/a
16 NB Pasture Pivot Darn_4a.2 ##	1	0.1	Low	Low	n/a
Fodder Beet	3	0.3	n/a	n/a	n/a
Other farm sources	155				
Whole farm	455	1.4			

Table 1.2.1.3.4. Dairy: Scenario 1 Nitrogen Loss Cap – Farm greenhouse gas emissions.

Farm name: MFE Dairy model N-Caps Overseer file (2019/20)

Farm Greenhouse Gas Emissions



1.2.2. Dairy support

1.2.2.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy Support Scenario 1 - 60kg/ha	
Business Year	2019/20	Date Printed	5/06/2019	
Total Farm Area (ha)	475	Prepared By:	Jamie Gordon	
Total Effective Area (ha)	460			
Total Stock Units Wintered:	2,209	Stocking Rate:	4.8	
SHEEP		CATTLE		
Ewes		Cows		
Ewe Hoggets		Heifers		
Male Hoggets		Heifer Calves	442	
Wethers		Male Calves	98	
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	540	
Sheep stock units		Cattle stock units	2,209	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU		CATTLE INCOME/SU	512.8	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat	37.1	
R1yr Stags		Oats	6.8	
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
		Grass Seed 2.		
Fawning percentage		Clover		
Velvet/stag		Other Small Seed		
Av. Velvet Price/kg				
			TOTAL AREA	43.9
DEER INCOME/SU		PRODUCE INCOME/HA	2,873	
FINANCIAL INDICES				
Total Cash Farm Income		Total \$	\$/ha	\$/su
		1,365,517	2,969	618
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	1,365,517	2,969	618	
Farm Working Expenses	914,931	1,989	414	
Earnings Before Interest, Drawings and Tax	450,586	980	204	
Total Debt Servicing	359,754	782	163	
Farm Working Expenses as a % of Gross Farm Income		67		
Debt Servicing as % of Gross Farm Income		26		
Debt Servicing as % of EBIT		80		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 460 Su or Ha		
		TOTAL \$	TOTAL \$	
WAGES	135,025	294 SHEEP		
ANIMAL HEALTH	8,836	19 WOOL		
STOCKFEED PURCHASED	13,125	29 CATTLE		1,393,703
OTHER STOCK EXPENSES	1,000	2 MILK		
FEED CONSERVATION	67,350	146 DEER		
CONTRACTING	84,555	184 VELVET		
CARTAGE	13,477	29 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	169,921	389 Previous Yr Sales		
SEEDS & TREATMENT	65,852	143 Current Yr Sales	126,115	
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	128,814	280 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	29,500	64 Previous Yr Sales		
VEHICLE EXPENSES	32,000	70 Current Yr Sales		
ELECTRICITY	2,400	5 Unsold At Year End		
OTHER WORKING EXP'S		MISCELLANEOUS INCOME	106,700	
ADMINISTRATION	19,000	41		
STANDING CHARGES	144,076	313 STOCK PURCHASES		
			Sheep	
			Cattle	-281,000
			Deer	
			Other	
CASH FARM WORKING EXPENSES	914,931	1,989 CASH FARM INCOME	1,365,517	2,969
CASH FARM WORKING PROFIT	450,586	980		
DEBT SERVICING				
Mortgage	336,150	731		
Term Interest				
Current Account	23,604	51		
Rent				
Other				
CASH OPERATING EXPENSES	1,274,685	2,771 CASH OPERATING INCOME	1,365,517	2,969
CASH OPERATING SURPLUS/DEFICIT	90,832	197		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION	2,710	6		
CAPITAL PURCHASES & PAYMENTS	81,800	178 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,359,195	2,955 TOTAL CASH INCOME	1,365,517	2,969
TOTAL CASH SURPLUS/DEFICIT	6,322	14		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	6,322	14		

1.2.2.2. Farmax biophysical modelling

Figure 1.2.2.2.1. Dairy support: Scenario 1 Nitrogen Loss Cap. Average pasture covers, whole farm, long term steady-state basis.

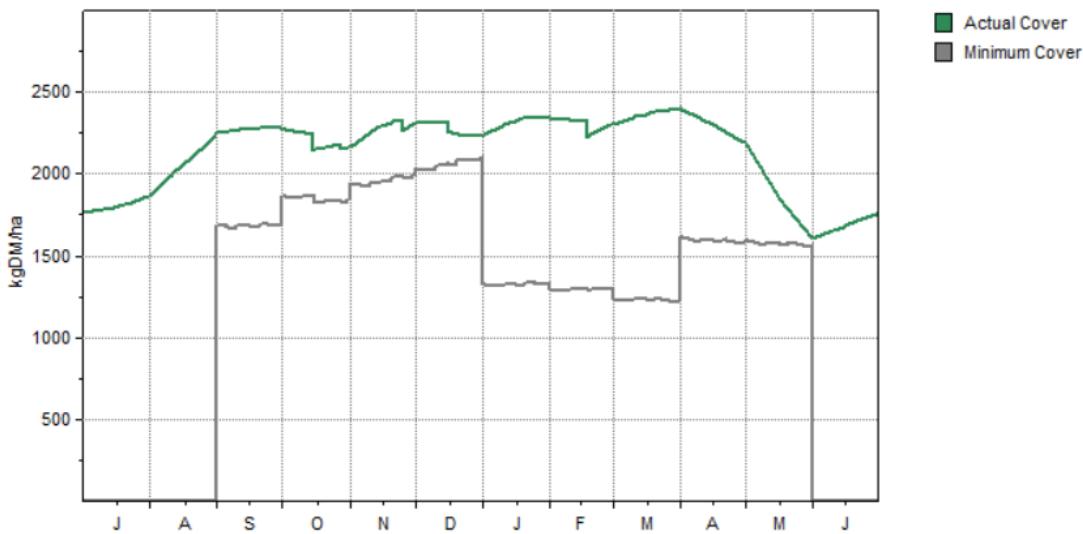
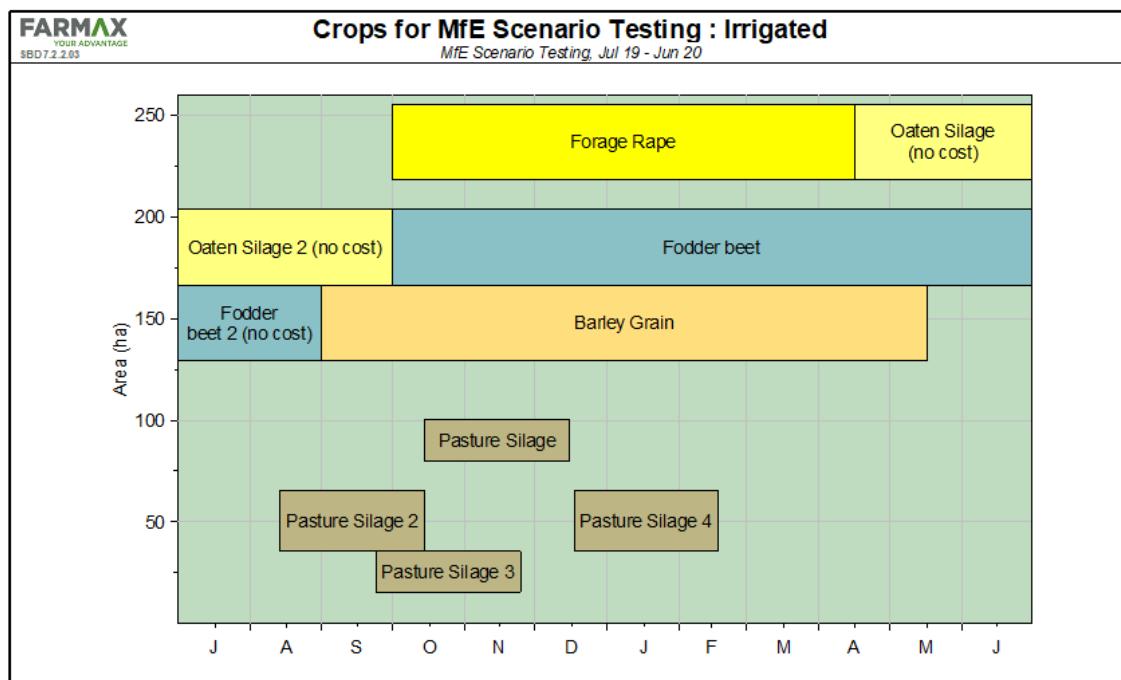
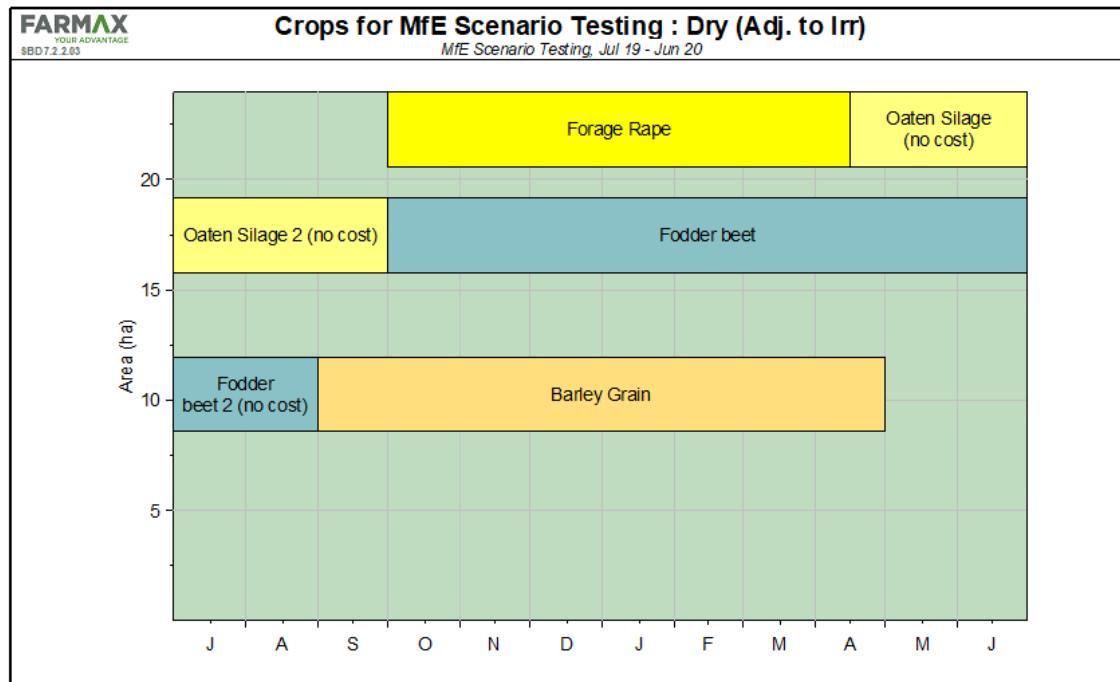


Figure 1.2.2.2.2. Dairy support: Scenario 1 Nitrogen Loss Cap. Crops and silage, whole farm, long term steady-state basis. a) Irrigated block, b) Dryland block 1, c) Dryland block 2.

a)



b)



c)

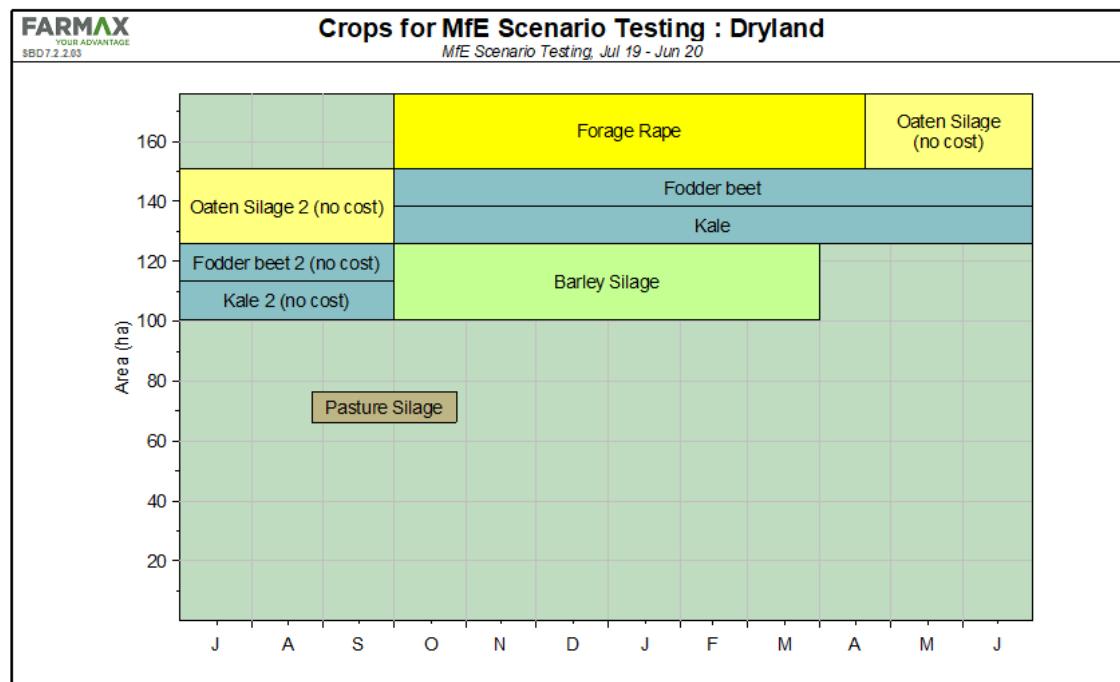
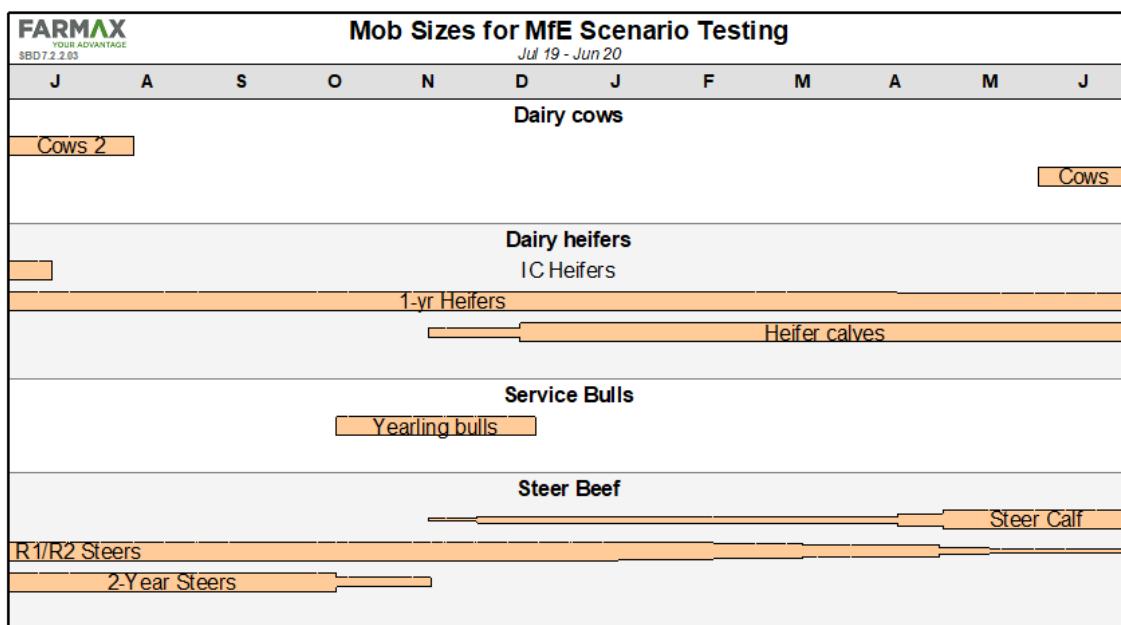


Figure 1.2.2.2.3. Dairy support: Scenario 1 Nitrogen Loss Cap. Whole farm, long term steady-state basis: **a)** relative mob sizes throughout the year; **b)** livestock reconciliation by month.

a)



b)

Stock Reconciliation Numbers by Month for MfE Scenario Testing Jul 19 - Jun 20												
(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Heifer Calf					230	460	460	460	460	460	460	460
1-Year Heifer	460	460	460	460	460	460	460	460	460	437	437	437
2-Year Heifer												
Cow	1040											1040
1-Year Bull				13	13							
Steer Calf					70	145	145	144	144	294	443	442
1-Year Steer	442	441	441	441	440	440	410	374	303	151	114	98
2-Year Steer	98	98	98	49								
Total Beef	2040	999	999	963	1213	1505	1475	1438	1367	1342	1454	2477

1.2.2.3. Overseer nutrient modelling

Table 1.2.2.3.1. Dairy support: Scenario 1 Nitrogen Loss Cap – Whole farm nutrient budget.

Farm name: Dairy Support 60KG N Limit. Final (2019)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	112	35	38	24	88	1	8
Rain/clover N fixation	30	0	2	4	2	4	15
Irrigation	1	0	1	1	5	1	5
Supplements imported	31	3	31	3	6	3	2
Nutrients removed							
As products	16	5	5	2	3	1	1
Exported effluent	0	0	0	0	0	0	0
As supplements, crop exports	36	6	36	4	8	3	1
To atmospheric	37	0	0	0	0	0	0
To water	59	0.2	13	41	90	9	25
Change in internal pools							
Plant material	-59	-8	-51	-7	-25	-5	-15
Organic pool	56	1	1	-9	0	0	0
Inorganic mineral	0	3	-13	0	-2	-4	-4
Inorganic soil pool	28	31	81	0	29	5	23

Table 1.2.2.3.2. Dairy support: Scenario 1 Nitrogen Loss Cap – Nitrogen block report.

Farm name: Dairy Support 60KG N Limit. Final (2019)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Irrigated	1475	30	6.9	178	114
OG - Ra - Oa Si	5269	142	30.6	134	82
Oa Si - FB	2834	76	17.1	71	118
FB - Ba Gr - NG	5712	154	31.3	92	154
DL Corners	166	12	3.4	147	81
DL - OG - Ra - Oa Si	2552	102	25.6	125	82
DL Oa Si - FB	727	58	15.3	82	118
DL - FB - Ba Gr - NG	1541	123	26.7	75	154
Rolling DL Pasture	1103	12	3.5	162	100
Rolling DL Silage Pasture	167	17	4.8	116	98
Irr Silage	607	30	8.6	116	114
Irr Silage Sold	2340	29	8.3	110	114
DL - OG - Ra - Oa Si	356	105	26.4	125	82
DL Oa Si - FB	198	58	15.3	82	118
DL - FB - Ba Si - NG	198	58	15.3	82	118
DL Oa Si - Ka	473	38	10.5	107	141
DL - Ka - Ba Si - NG	1155	92	20.0	78	154
Other farm sources	70				
Whole farm	26942	59			
Less N removed in wetlands	0				
Farm output	26942	59			

Table 1.2.2.3.3. Dairy support: Scenario 1 Nitrogen Loss Cap – Phosphorus block report.

Farm name: Dairy Support 60KG N Limit. Final (2019)

Block Phosphorus

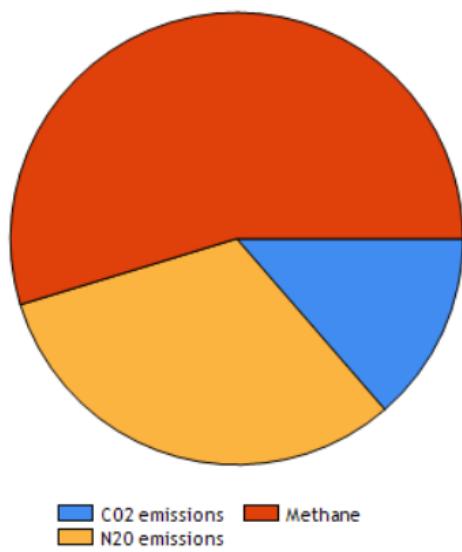
Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Irrigated	5	0.1	Low	Low	n/a
OG - Ra - Oa Si	7	0.2	n/a	n/a	n/a
Oa Si - FB	9	0.2	n/a	n/a	n/a
FB - Ba Gr - NG	6	0.2	n/a	n/a	n/a
DL Corners	1	0	Low	Low	n/a
DL - OG - Ra - Oa Si	3	0.1	n/a	n/a	n/a
DL Oa Si - FB	2	0.1	n/a	n/a	n/a
DL - FB - Ba Gr - NG	2	0.1	n/a	n/a	n/a
Rolling DL Pasture	14	0.2	Low	Low	n/a
Rolling DL Silage Pasture	2	0.2	Low	Low	n/a
Irr Silage	1	0.1	Low	Low	n/a
Irr Silage Sold	4	0	Low	Low	n/a
DL - OG - Ra - Oa Si	0	0.1	n/a	n/a	n/a
DL Oa Si - FB	0	0.1	n/a	n/a	n/a
DL - FB - Ba Si - NG	0	0.1	n/a	n/a	n/a
DL Oa Si - Ka	1	0.1	n/a	n/a	n/a
DL - Ka - Ba Si - NG	2	0.1	n/a	n/a	n/a
Other farm sources	34				
Whole farm	93	0.2			

Table 1.2.2.3.4. Dairy support: Scenario 1 Nitrogen Loss Cap – Farm greenhouse gas emissions.

Farm name: Dairy Support 60KG N Limit. Final (2019)

Farm Greenhouse Gas Emissions

Based on total farm area Units: Use default	Current farm
Methane	4483
Enteric	4381
Dung	101
Effluent	1
N₂O emissions	2593
Excreta paddock	1190
Excreta effluent	0
N fertiliser	563
Crops	23
Indirect	816
CO₂ emissions	1118
Electricity	36
Fuel	151
N fertiliser	341
Fertiliser and organic inputs	251
Lime	78
Supplements	201
Animal transport	15
Other	45
Total	8194



1.3. Scenario 2 - Stock Exclusion

1.3.1. Red meat / hill country

1.3.1.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE - Red Meat	File Name	Red Meat	
Business Year	Stock Exclusion	Date Printed	24/05/2019	
Total Farm Area (ha)	598	Prepared By:	Mark Everest	
Total Effective Area (ha)	545			
Total Stock Units Wintered:	3,114	Stocking Rate:	5.7	
SHEEP		CATTLE		
Ewes	1,023	Cows	130	
Ewe Hoggets	279	Heifers	30	
Male Hoggets		Heifer Calves	75	
Wethers		Male Calves	75	
Rams	14	Steers/Bulls		
		Bulls	5	
TOTAL SHEEP	1,318	TOTAL CATTLE	315	
Sheep stock units	1,516	Cattle stock units	1,598	
Lambing percentage	132.9	Calving percentage		
Wool/sheep S.U.	5.2	Cows in Milk		
Av. Wool Price/kg	364.0	kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU	136.1	CATTLE INCOME/SU	96.8	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
		Grass Seed 2.		
Fawning percentage		Clover		
Velvet/stag		Other Small Seed		
Av. Velvet Price/kg				
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES				
Total Cash Farm Income		Total \$	\$/ha	\$/su
		364,957	670	117.2
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		364,957	670	117.2
Farm Working Expenses		294,209	540	94.5
Earnings Before Interest, Drawings and Tax		70,748	130	23
Total Debt Servicing		144,498	265	46
Farm Working Expenses as a % of Gross Farm Income			80.6	
Debt Servicing as % of Gross Farm Income			39.6	
Debt Servicing as % of EBIT			204.2	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 3,114 Su or Ha		
	TOTAL \$	\$ per Su		
WAGES	89,484	28.7 SHEEP	208,314	
ANIMAL HEALTH	12,972	4.2 WOOL	25,093	
STOCKFEED PURCHASED		CATTLE	170,581	
OTHER STOCK EXPENSES	4,778	1.5 MILK		
FEED CONSERVATION	3,680	1.2 DEER		
CONTRACTING	15,860	5.1 VELVET		
CARTAGE	1,077	0.3 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	48,472	14.9 Previous Yr Sales		
SEEDS & TREATMENT	11,225	3.6 Current Yr Sales		
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	21,031	6.8 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	33,662	10.8 Previous Yr Sales		
VEHICLE EXPENSES	16,983	5.5 Current Yr Sales		
ELECTRICITY	7,360	2.4 Unsold At Year End		
OTHER WORKING EXPS		MISCELLANEOUS INCOME	4,041	
ADMINISTRATION	12,500	4.0		
STANDING CHARGES	17,125	5.5 STOCK PURCHASES		
		Sheep	-27,072	
		Cattle	-16,000	
		Deer		
		Other		
CASH FARM WORKING EXPENSES	294,209	94.5 CASH FARM INCOME	364,957	117.2
CASH FARM WORKING PROFIT	70,748	22.7		
DEBT SERVICING				
Mortgage	135,024	43.4		
Term Interest				
Current Account	9,474	3.0		
Rent				
Other				
CASH OPERATING EXPENSES	438,707	140.9 CASH OPERATING INCOME	364,957	117.2
CASH OPERATING SURPLUS/DEFICIT	-73,750	-23.7		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION				
CAPITAL PURCHASES & PAYMENTS	57,459	18.5 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	496,166	159.3 TOTAL CASH INCOME	364,957	117.2
TOTAL CASH SURPLUS/DEFICIT	-131,209	-42.1		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	-131,209	-42.1		

1.3.1.2. Farmax biophysical modelling

Figure 1.3.1.2.1. Red meat / hill country: Scenario 2 Stock Exclusion. Average pasture covers, whole farm, long term steady-state basis.

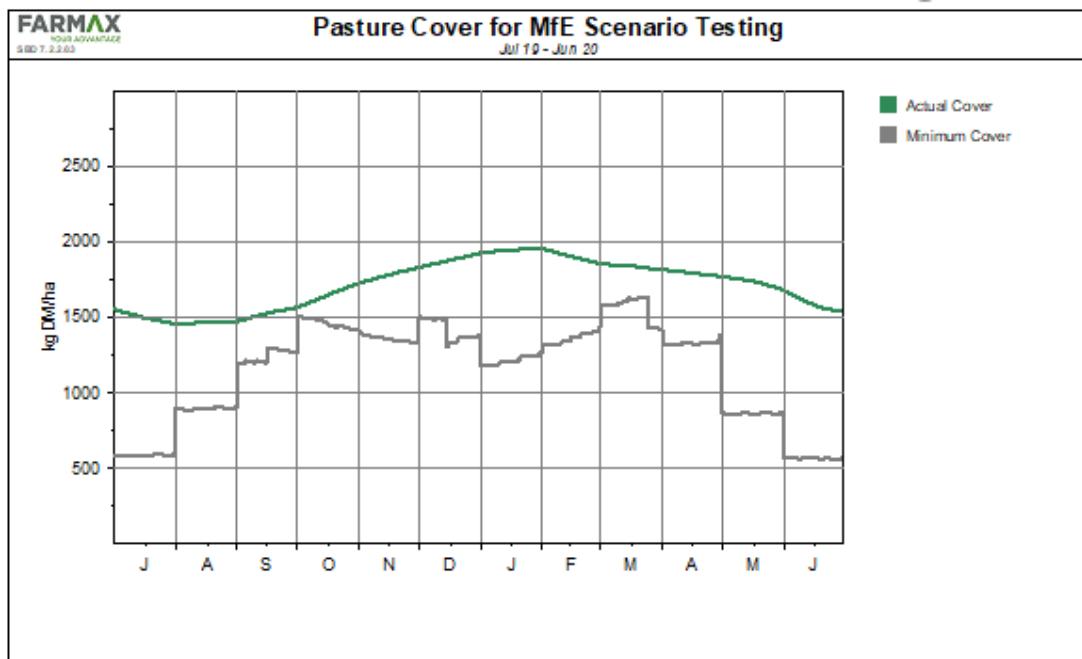
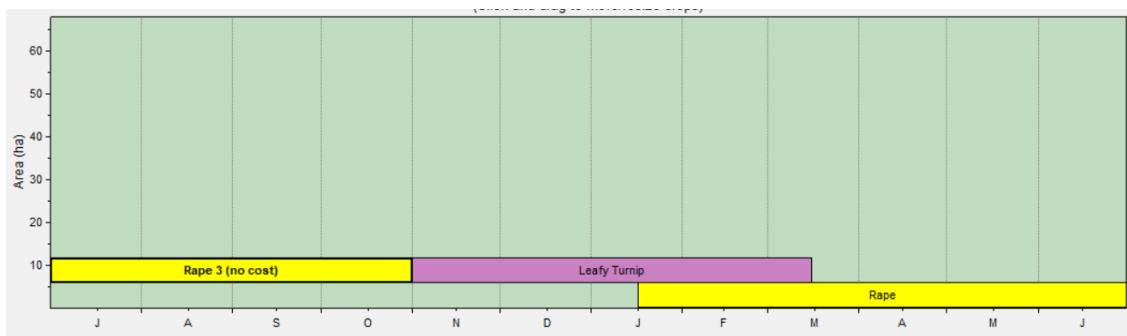
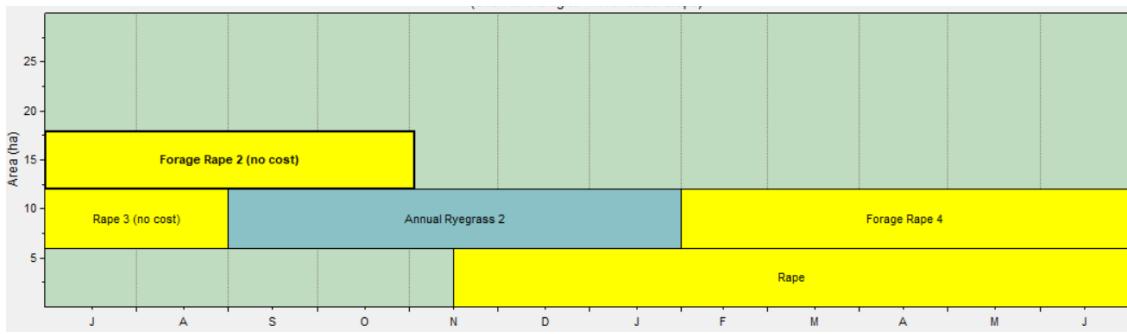


Figure 1.3.1.2.2. Red meat / hill country: Scenario 2 Stock Exclusion. Crops and silage, whole farm, long term steady-state basis. **a)** Developed downs, **b)** sprinkler block, **c)** centre pivot block.

a)



b)



c)

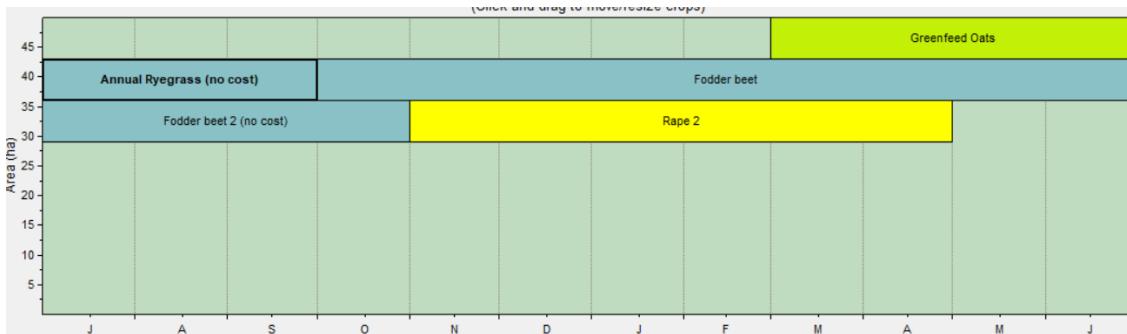
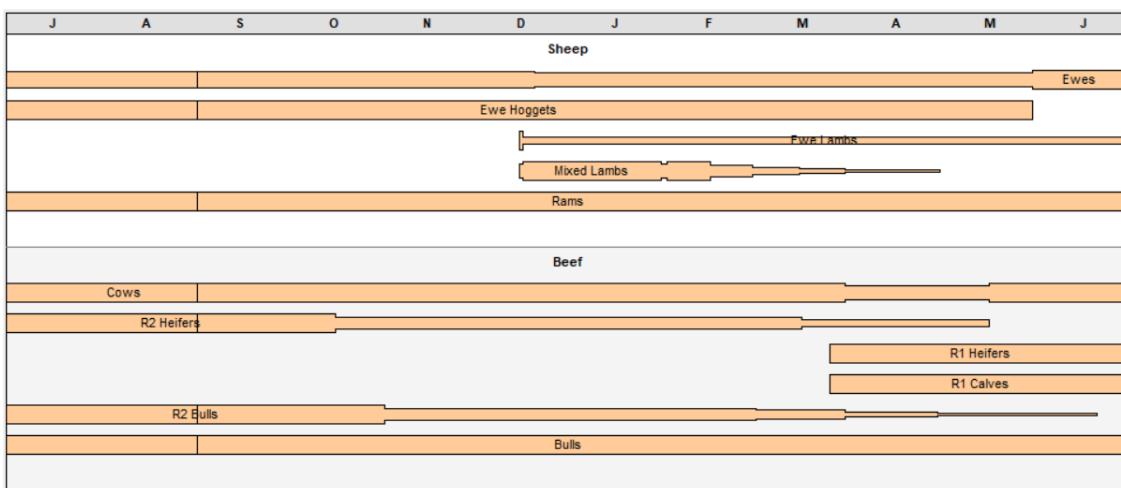


Figure 1.3.1.2.3. Red meat / hill country: Scenario 2 Stock Exclusion. Whole farm, long term steady-state basis: **a)** relative mob sizes throughout the year; **b)** livestock reconciliation by month.

a)



b)

(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Ewe Lamb						279	279	279	279	279	279	279
Ewe Hogget	279	279	279	279	279	279	279	279	279	279	279	279
Ewe	1018	1013	1008	1003	998	894	894	894	894	894	1173	1023
Ram	14	14	14	14	14	14	14	14	14	14	14	14
Mixed Lamb						1228	945	550	232			
Total Sheep	1311	1306	1301	1296	1291	2694	2411	2016	1698	1466	1466	1316
1-Year Heifer									75	75	75	75
2-Year Heifer	75	75	75	45	45	45	45	45	30	30		
Cow	160	160	158	156	156	156	156	156	130	130	160	160
Bull Calf									75	75	75	75
1-Year Bull	75	75	75	45	45	45	45	45	22	7	7	
Bull	5	5	5	5	5	5	5	5	5	5	5	5
Total Beef	315	315	313	281	251	251	251	251	337	322	322	315

1.3.1.3. Overseer nutrient modelling

Table 1.3.1.3.1. Red Meat / Hill Country: Scenario 2 Stock Exclusion – Whole farm nutrient budget.

Farm name: Red Meat - Stock Exclusion (Stock Exclusion)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	17	5	1	18	69	1	1
Rain/clover N fixation	40	0	3	6	3	7	38
Irrigation	1	0	0	1	3	1	3
Supplements imported	0	0	0	0	0	0	0
Nutrients removed							
As products	4	1	0	1	1	0	0
Exported effluent	0	0	0	0	0	0	0
As supplements	0	0	0	0	0	0	0
To atmospheric	19	0	0	0	0	0	0
To water	19	0.2	6	33	23	2	14
Change in internal pools							
Plant material	2	0	0	1	0	0	0
Organic pool	11	7	0	-10	0	0	0
Inorganic mineral	0	0	-22	0	8	-4	-4
Inorganic soil pool	3	-3	20	0	42	9	31

Table 1.3.1.3.2. Red Meat / Hill Country: Scenario 2 Stock Exclusion – Nitrogen block report.

Farm name: Red Meat - Stock Exclusion (Stock Exclusion)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Hill Oma Tussoc	4633	14	N/A	32	0
Downs ClaTussoc	398	8	2.8	30	0
Downs Cla Dev	595	11	4.0	65	14
Downs Cla PP>WRape	838	145	44.4	62	51
Downs Cla WRape>Pasja/PP	627	108	34.7	53	57
KL PP	214	18	5.4	201	109
KL PP>MG Rape	412	69	21.3	94	88
KL MG Rape>Ita/WRape	355	59	16.8	93	98
KL Ita/WRape>PP	85	14	4.2	111	109
pvt PP	561	19	5.5	219	109
pvt PP>Oat/Ita	462	66	18.1	121	84
pvt Oat/Ita>FBeet	970	139	37.7	146	154
pvt FBeet>SRape	710	101	27.1	73	78
DL flat	204	10	4.0	70	14
Lucerne	79	20	7.9	28	0
Riparian Hill	130	3	N/A		
Riparian Downs	6	3	N/A		
Riparian Flats	7	3	N/A		
Wetland Hill	11	3	N/A		
Wetland Flats	5	3	N/A		
Other farm sources	31				
Whole farm	11333	19			
Less N removed in wetlands	442				
Farm output	10891	18			

Table 1.3.1.3.3. Red Meat / Hill Country: Scenario 2 Stock Exclusion – Phosphorus block report.

Farm name: Red Meat - Stock Exclusion (Stock Exclusion)

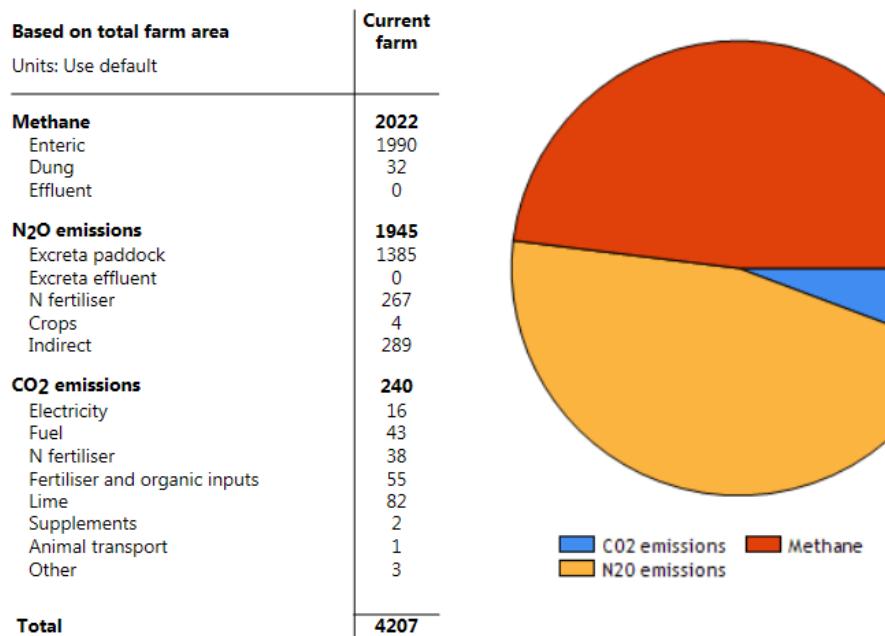
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Hill Oma Tussoc	42	0.1	Low	n/a	n/a
Downs ClaTussoc	6	0.1	Low	n/a	n/a
Downs Cla Dev	23	0.4	Low	Low	n/a
Downs Cla PP>WRape	2	0.4	n/a	n/a	n/a
Downs Cla WRape>Pasja/PP	2	0.4	n/a	n/a	n/a
KL PP	1	0.1	Low	Low	n/a
KL PP>MG Rape	1	0.1	n/a	n/a	n/a
KL MGRape>Ita/WRape	1	0.1	n/a	n/a	n/a
KL Ita/WRape>PP	1	0.1	n/a	n/a	n/a
pvt PP	12	0.4	Low	Low	n/a
pvt PP>Oat/Ita	6	0.9	n/a	n/a	n/a
pvt Oat/Ita>FBeet	11	1.6	n/a	n/a	n/a
pvt FBeet>SRape	7	1	n/a	n/a	n/a
DL flat	0	0	Low	Low	n/a
Lucerne	0	0	Low	Low	n/a
Riparian Hill	4	0.1	n/a	n/a	n/a
Riparian Downs	0	0.1	n/a	n/a	n/a
Riparian Flats	0	0.1	n/a	n/a	n/a
Wetland Hill	0	0.1	n/a	n/a	n/a
Wetland Flats	0	0.1	n/a	n/a	n/a
Other farm sources	30				
Whole farm	140	0.2			

Table 1.3.1.3.4. Red Meat / Hill Country: Scenario 2 Stock Exclusion – Farm greenhouse gas emissions.

Farm name: Red Meat - Stock Exclusion (Stock Exclusion)

Farm Greenhouse Gas Emissions



1.3.2. Dairy

1.3.2.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy - Scenario 2 Stock Exclusion	
Business Year	2020-21	Date Printed	20/08/2019	
Total Farm Area (ha)	318	Prepared By:	MRB	
Total Effective Area (ha)	300			
Total kgMS produced:	428,370	Stocking Rate:	3.3	
SHEEP		CATTLE		
Ewes		Cows	984	
Ewe Hoggets		Heifers	236	
Male Hoggets		Heifer Calves	246	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,466	
Sheep stock units		Cattle stock units	8,068	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha	1,428	
SHEEP INCOME/SU		CATTLE INCOME/SU	339	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income		2,867,927	9,560	6.69
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		2,867,927	9,560	6.69
Farm Working Expenses		1,817,436	6,058	4.24
Earnings Before Interest, Drawings and Tax		1,050,491	3,502	2.45
Total Debt Servicing		691,606	2,305	1.61
Farm Working Expenses as a % of Gross Farm Income			63	
Debt Servicing as % of Gross Farm Income			24	
Debt Servicing as % of EBIT			66	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 428,370 \$u or Ha			
		TOTAL \$	\$/kgMS	TOTAL \$	\$/kgMS
WAGES	338,336	0.79	SHEEP		
ANIMAL HEALTH	121,028	0.28	WOOL		
STOCKFEED PURCHASED	625,399	1.46	CATTLE	206,697	
OTHER STOCK EXPENSES	76,290	0.18	MILK	2,570,219	
FEED CONSERVATION	3,240	0.01	DEER		
CONTRACTING	3,990	0.01	VELVET		
CARTAGE	2,740	0.01	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	192,095	0.45	Previous Yr Sales		
SEEDS & TREATMENT	39,000	0.09	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	2,455	0.01	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	100,075	0.23	Previous Yr Sales		
VEHICLE EXPENSES	52,500	0.12	Current Yr Sales		
ELECTRICITY	80,650	0.19	Unsold At Year End		
OTHER WORKING EXPS	15,330	0.04	MISCELLANEOUS INCOME	135,011	
ADMINISTRATION	35,000	0.08			
STANDING CHARGES	129,308	0.30	STOCK PURCHASES		
				Sheep	
				Cattle	-44,000
				Deer	
				Other	
CASH FARM WORKING EXPENSES	1,817,436	4.24	CASH FARM INCOME	2,867,927	6.69
CASH FARM WORKING PROFIT	1,050,491	2.45			
DEBT SERVICING					
Mortgage	681,750	1.59			
Term Interest	3,980	0.01			
Current Account	5,876	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,509,041	5.86	CASH OPERATING INCOME	2,867,927	6.69
CASH OPERATING SURPLUS/DEFICIT	358,886	0.84			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	78,153	0.18			
CAPITAL PURCHASES & PAYMENTS	98,375	0.23	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	2,685,569	6.27	TOTAL CASH INCOME	2,867,927	6.69
TOTAL CASH SURPLUS/DEFICIT	182,358	0.43			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	182,358	0.43			

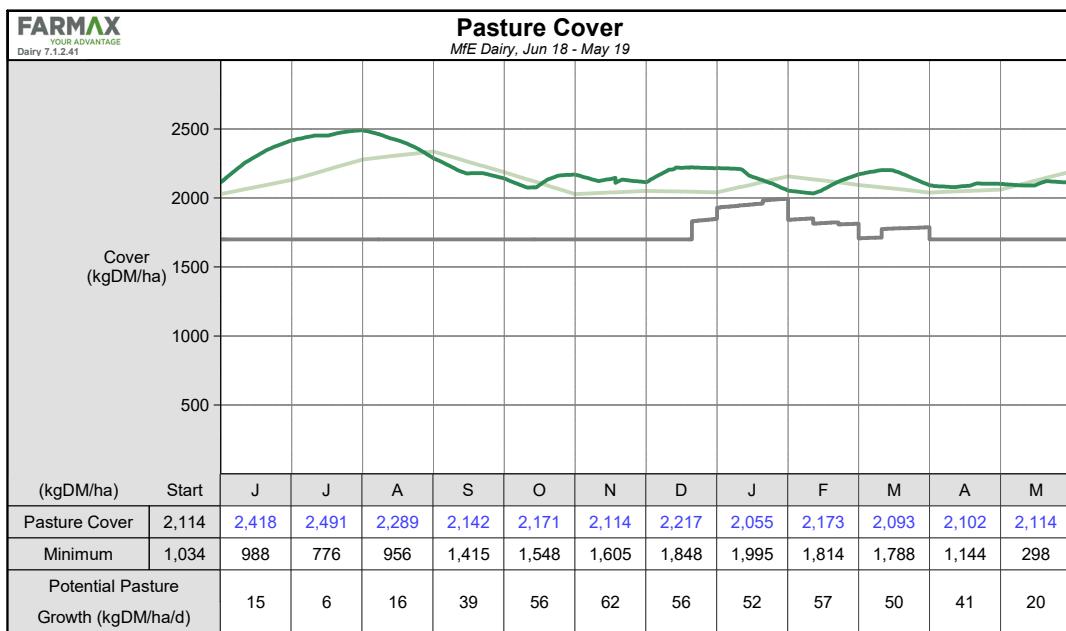
1.3.2.2. Farmax biophysical modelling

Figure 1.3.2.2.1. Dairy: Scenario 2 Stock Exclusion. Farmax biophysical summary of the dairy farm program, whole farm, long term steady-state basis.

Physical Summary for MfE Dairy Jun 18 - May 19			
Category	Description	Value	Units
Farm	Effective Area	300	ha
	Stocking Rate	3.3	cows/ha
	Potential Pasture Growth	14.2	t DM/ha
	Nitrogen Use	215	kg N/ha
	Feed Conversion Efficiency (eaten)	10.6	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	1,014	cows
	Peak Cows Milked	984	cows
	Days in Milk	0	days
	Avg. BCS at calving	4.9	BCS
	Liveweight	1,399	kg/ha
Production (to Factory)	Milk Solids total	428,370	kg
	Milk Solids per ha	1,428	kg/ha
	Milk Solids per cow	435	kg/cow
	Peak Milk Solids production	2.01	kg/cow/day
	Milk Solids as % of live weight	102.1	%
Feeding	Pasture Eaten per cow *	3.6	t DM/cow
	Supplements Eaten per cow *	0.4	t DM/cow
	Off-farm Grazing Eaten per cow *	0.6	t DM/cow
	Total Feed Eaten per cow *	4.6	t DM/cow
	Pasture Eaten per ha	11.8	t DM/ha
	Supplements Eaten per ha	1.5	t DM/ha
	Off-farm Grazing Eaten per ha	3.8	t DM/ha
	Total Feed Eaten per ha	17.0	t DM/ha
	Supplements and Grazing / Feed Eaten *	23.0	%
	Bought Feed / Feed Eaten *	4.2	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.3.2.2.2. Dairy: Scenario 2 Stock Exclusion. **a)** Average pasture covers, **b)** pasture growth curve, whole farm, long term steady-state basis.

a)



b)

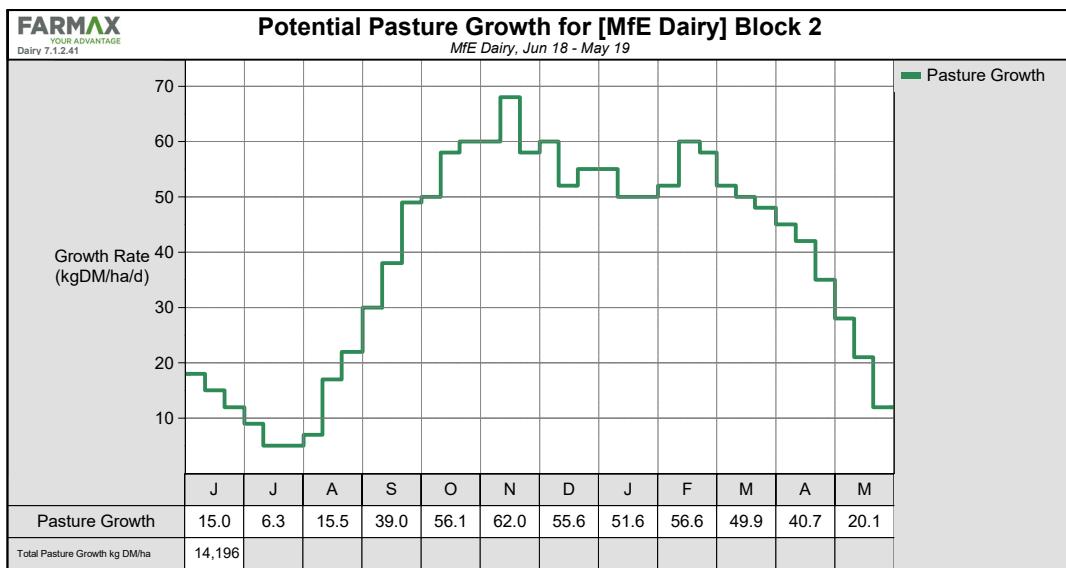


Figure 1.3.2.2.3. Dairy: Scenario 2 Stock Exclusion. Crops and silage, whole farm, long term steady-state basis.

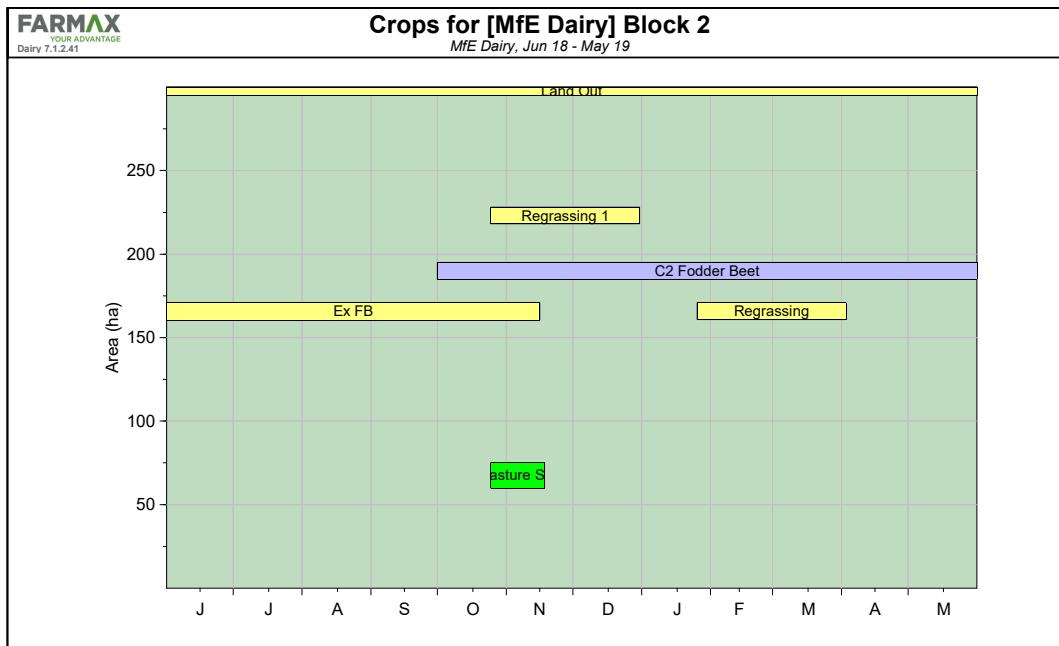
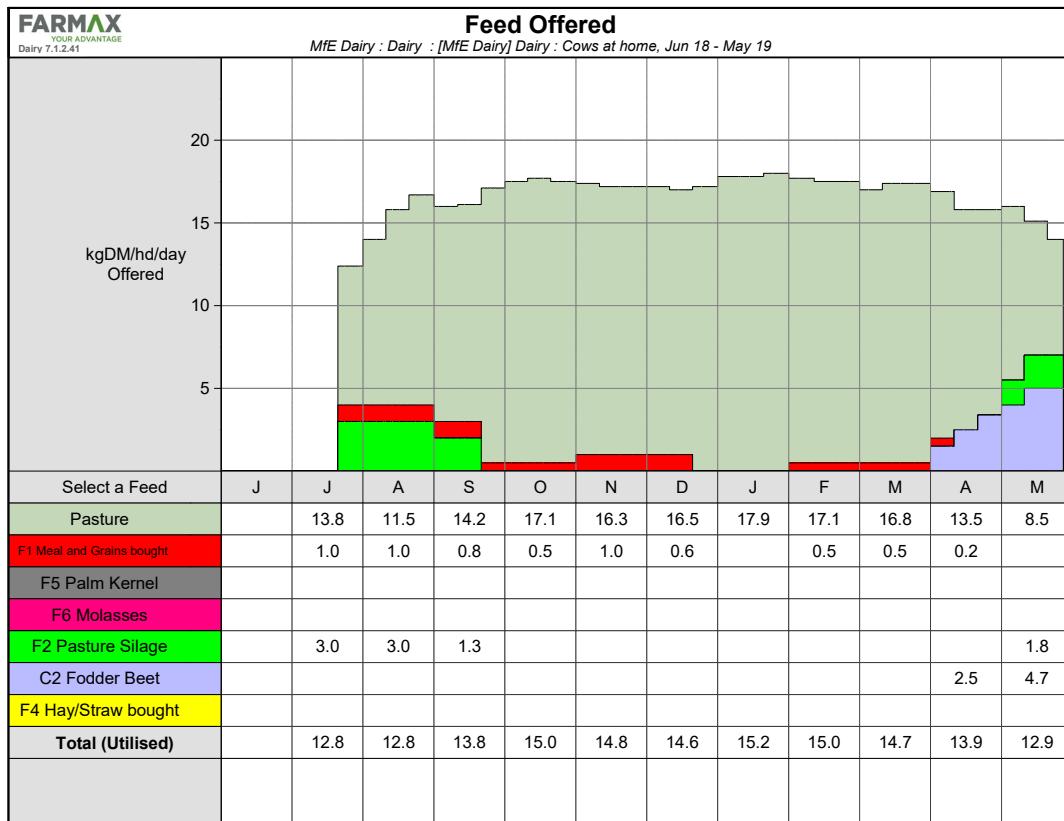


Figure 1.3.2.2.4. Dairy: Scenario 2 Stock Exclusion. Supplement use, whole farm, long term steady-state basis.

Supplement Usage Summary for MfE Dairy													Jun 18 - May 19	
Feed	tonnes DM offered												kg	
	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Total	/milkier
F4 Hay/Straw bought	0	20	7										27	28
C2 Fodder Beet										67	132	199	202	
F1 Meal and Grains bought	1	13	20	15	30	20			13	15	5		131	133
F2 Pasture Silage	3	59	39								32	133	135	
Total												490	498	

Figure 1.3.2.2.5. Dairy: Scenario 2 Stock Exclusion. Feed offered to milking cows. Whole farm, long term steady-state basis.



1.3.2.3. Overseer nutrient modelling

Table 1.3.2.3.1. Dairy: Scenario 2 Stock Exclusion – Whole farm nutrient budget.

Farm name: MFE Dairy model Stock Exclusion Overseer file (2019/20)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	211	23	2	42	57	7	1
Rain/clover N fixation	113	0	2	4	2	4	19
Irrigation	10	0	7	10	39	9	40
Supplements imported	19	3	12	2	3	1	1
Nutrients removed							
As products	91	15	22	5	20	2	6
Exported effluent	0	0	0	0	0	0	0
As supplements	2	0	2	0	0	0	0
To atmospheric	94	0	0	0	0	0	0
To water	64	1.4	10	56	71	4	13
Change in internal pools							
Plant material	-1	0	-5	1	0	0	0
Organic pool	100	15	0	-4	0	0	0
Inorganic mineral	0	0	-40	0	-1	-1	-2
Inorganic soil pool	4	-5	34	0	11	19	43

Table 1.3.2.3.2. Dairy: Scenario 2 Stock Exclusion – Nitrogen block report.

Farm name: MFE Dairy model Stock Exclusion Overseer file (2019/20)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
(F) Eff S.Pivot Darn_4a.2	1408	47	23.5	299	358
(F) Eff K Line Darn_4a.2	486	121	29.0	366	358
(F) Eff S.Pivot Darn_4a.2	392	49	24.6	312	358
(F) Eff Kline Darn_4a.2	486	121	29.0	366	358
(F) Non Eff Pivot Darn_4a.2	775	35	17.6	226	245
(F) Non Eff K Line Darn_4a.2	2313	93	22.1	259	245
(F) Non Eff K Line Darn_4a.2	494	99	23.6	279	245
(F) Non Eff K Line Raka_2a.1	1306	112	26.3	278	245
(F) Eff K Line Raka_2a.1	1696	130	30.4	346	324
(R) Non Eff K Line Timu_1a.1	6058	75	19.1	255	245
(F) Eff Pivot Darn_4a.2 ##	1044	40	22.1	286	324
Trees and Scrub	22	2	N/A		
NB Pasture K Line Darn_4a.2	767	96	22.9	270	245
NB Pasture K Line Darn_4a.2	220	110	26.3	315	245
NB Pasture Pivot Darn_4a.2 ##	964	31	20.4	221	245
NB Pasture Pivot Darn_4a.2 ##	180	32	21.5	239	245
Fodder Beet	1792	179	85.0	-12	116
Other farm sources	46				
Whole farm	20450	64			
Less N removed in wetlands	0				
Farm output	20450	64			

Table 1.3.2.3.3. Dairy: Scenario 2 Stock Exclusion – Phosphorus block report.

Farm name: MFE Dairy model Stock Exclusion Overseer file (2019/20)

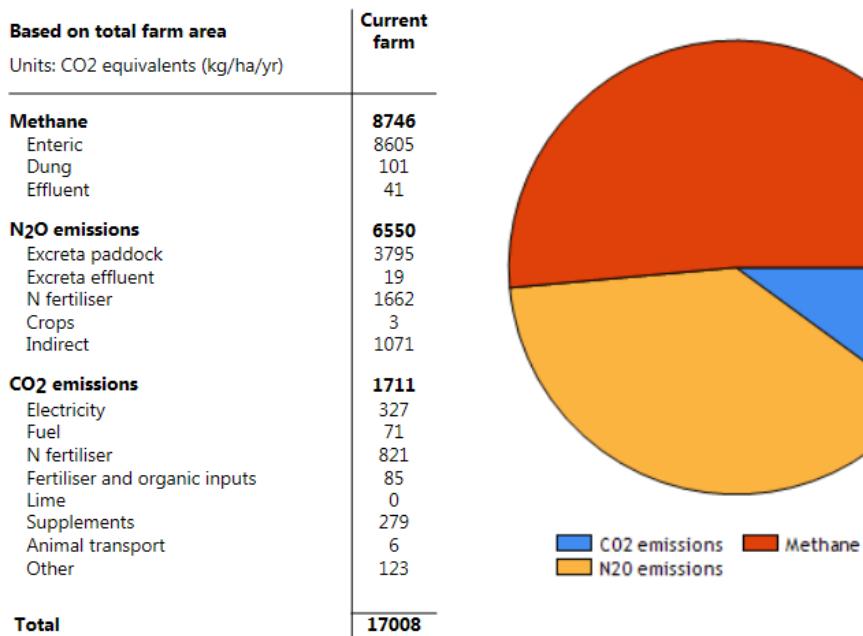
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
(F) Eff S.Pivot Darn_4a.2	8	0.3	Low	Low	Low
(F) Eff K Line Darn_4a.2	2	0.6	Low	Low	Low
(F) Eff S.Pivot Darn_4a.2	2	0.3	Low	Low	Low
(F) Eff Kline Darn_4a.2	2	0.6	Low	Low	Low
(F) Non Eff Pivot Darn_4a.2	6	0.3	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	14	0.6	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	3	0.6	Low	Low	n/a
(F) Non Eff K Line Raka_2a.1	21	1.8	High	Medium *	n/a
(F) Eff K Line Raka_2a.1	25	1.9	High	Medium	Medium
(R) Non Eff K Line Timu_1a.1	192	2.4	High	High *	n/a
(F) Eff Pivot Darn_4a.2 ##	7	0.3	Low	Low	Low
Trees and Scrub	1	0.1	n/a	n/a	n/a
NB Pasture K Line Darn_4a.2	5	0.6	Low	Low	n/a
NB Pasture K Line Darn_4a.2	1	0.6	Low	Low	n/a
NB Pasture Pivot Darn_4a.2 ##	4	0.1	Low	Low	n/a
NB Pasture Pivot Darn_4a.2 ##	1	0.1	Low	Low	n/a
Fodder Beet	3	0.3	n/a	n/a	n/a
Other farm sources	157				
<hr/>					
Whole farm	453	1.4			

Table 1.3.2.3.4. Dairy: Scenario 2 Stock Exclusion – Farm greenhouse gas emissions.

Farm name: MFE Dairy model Stock Exclusion Overseer file (2019/20)

Farm Greenhouse Gas Emissions



1.3.3. Dairy support

1.3.3.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy Support - Scenario 2 Stock E	
Business Year	2019/20	Date Printed	20/06/2019	
Total Farm Area (ha)	475	Prepared By:	Jamie Gordon	
Total Effective Area (ha)	455			
Total Stock Units Wintered:	2,332	Stocking Rate:	5.1	
SHEEP		CATTLE		
Ewes		Cows		
Ewe Hoggets		Heifers		
Male Hoggets		Heifer Calves	466	
Wethers		Male Calves	104	
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	570	
Sheep stock units		Cattle stock units	2,332	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU		CATTLE INCOME/SU	565	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat	32.2	
R1yr Stags		Oats	6.0	
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
		TOTAL AREA	38.2	
DEER INCOME/SU		PRODUCE INCOME/HA	2,869	
FINANCIAL INDICES		Total \$	\$/ha	\$/su
Total Cash Farm Income		1,430,222	3,143	613
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		1,430,222	3,143	613
Farm Working Expenses		948,822	2,085	407
Earnings Before Interest, Drawings and Tax		481,400	1,058	206
Total Debt Servicing		357,502	786	153
Farm Working Expenses as a % of Gross Farm Income			66.3	
Debt Servicing as % of Gross Farm Income			25.0	
Debt Servicing as % of EBIT			74.3	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 455 Su or Ha		
	TOTAL \$		TOTAL \$	
WAGES	138,400	304 SHEEP		
ANIMAL HEALTH	9,328	21 WOOL		
STOCKFEED PURCHASED	32,900	72 CATTLE	1,593,160	
OTHER STOCK EXPENSES	1,000	2 MILK		
FEED CONSERVATION	74,880	165 DEER		
CONTRACTING	72,095	158 VELVET		
CARTAGE	12,888	28 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	189,243	416 Previous Yr Sales		
SEEDS & TREATMENT	60,650	133 Current Yr Sales	109,594	
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	127,810	281 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	30,500	67 Previous Yr Sales		
VEHICLE EXPENSES	33,500	74 Current Yr Sales		
ELECTRICITY	2,400	5 Unsold At Year End		
OTHER WORKING EXPNS		MISCELLANEOUS INCOME	2,500	
ADMINISTRATION	19,000	42		
STANDING CHARGES	144,228	317 STOCK PURCHASES		
		Sheep		
		Cattle	-275,032	
		Deer		
		Other		
CASH FARM WORKING EXPENSES	948,822	2,085 CASH FARM INCOME	1,430,222	3,143
CASH FARM WORKING PROFIT	481,400	1,058		
DEBT SERVICING				
Mortgage	342,319	752		
Term Interest				
Current Account	15,183	33		
Rent				
Other				
CASH OPERATING EXPENSES	1,306,324	2,871 CASH OPERATING INCOME	1,430,222	3,143
CASH OPERATING SURPLUS/DEFICIT	123,898	272		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION	12,630	28		
CAPITAL PURCHASES & PAYMENTS	81,800	180 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,400,754	3,079 TOTAL CASH INCOME	1,430,222	3,143
TOTAL CASH SURPLUS/DEFICIT	29,468	65		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	29,468	65		

1.3.3.2. Farmax biophysical modelling

Figure 1.3.3.2.1. Dairy support: Scenario 2 Stock Exclusion. Average pasture covers, whole farm, long term steady-state basis.

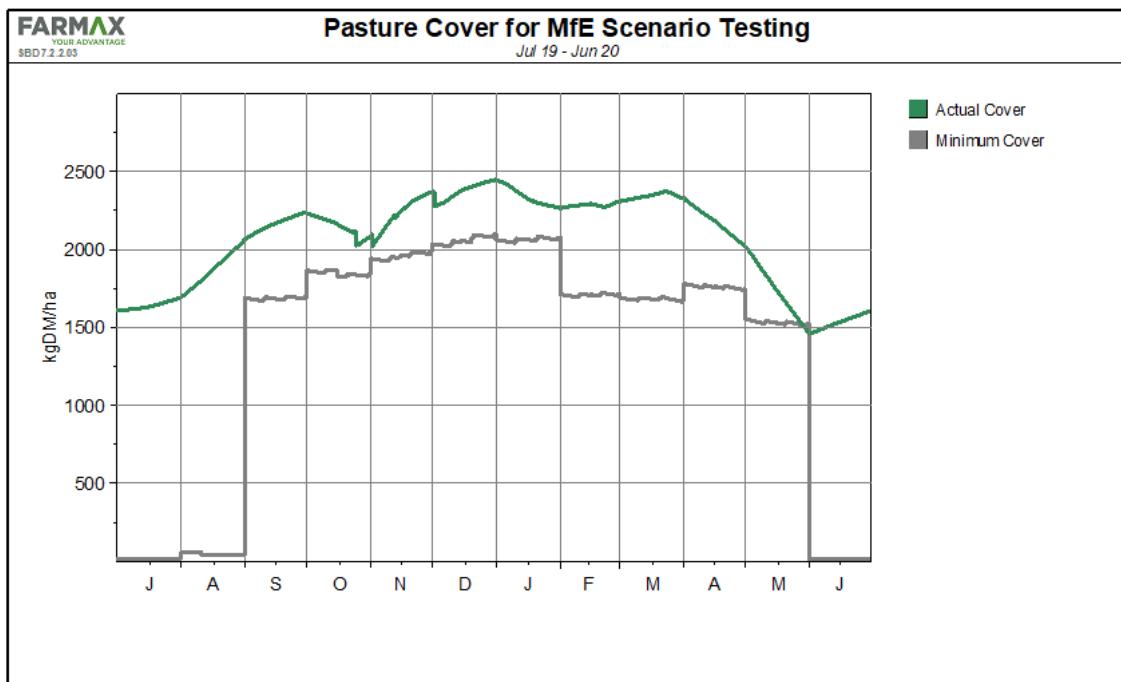
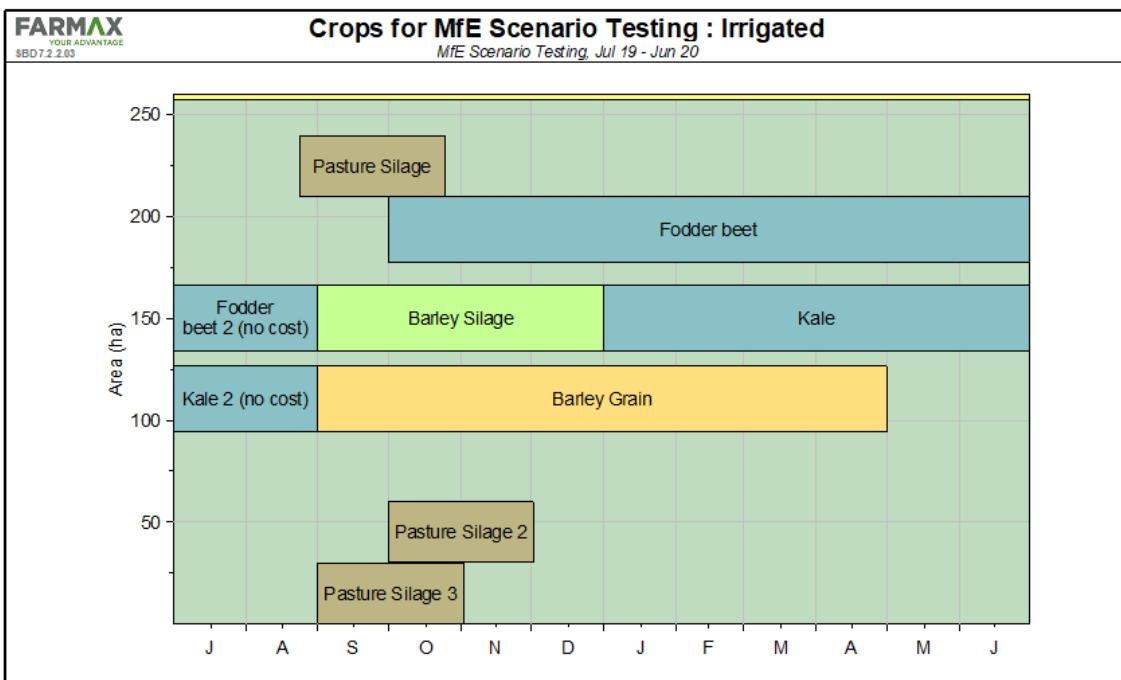
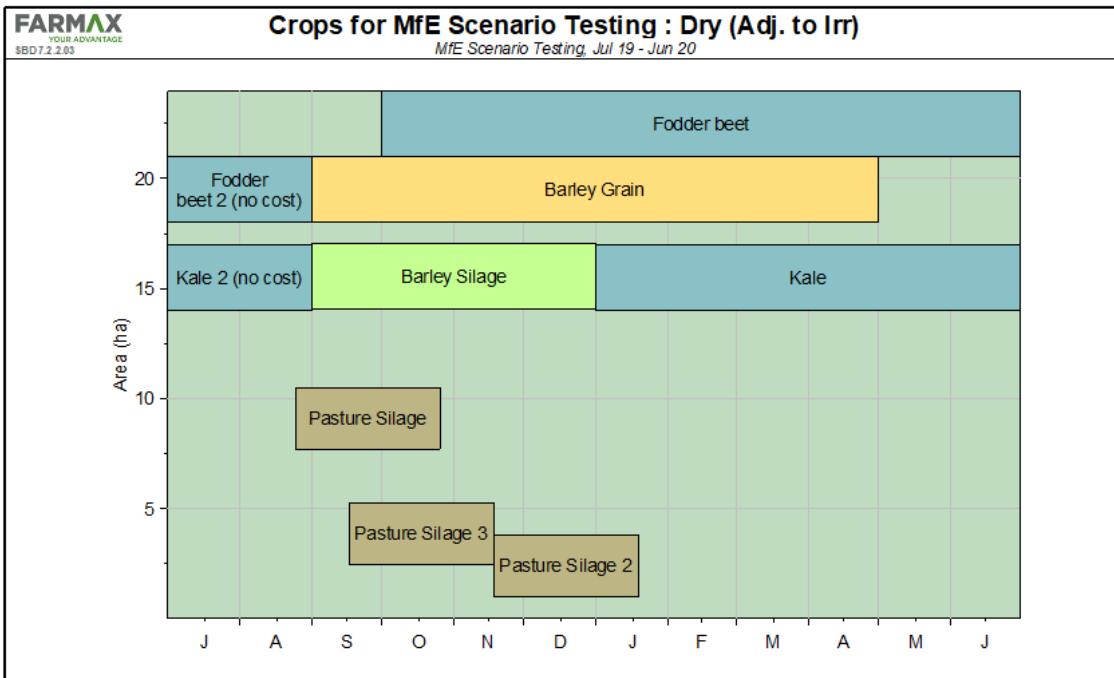


Figure 1.3.3.2.2. Dairy support: Scenario 2 Stock Exclusion. Crops and silage, whole farm, long term steady-state basis. **a)** Irrigated, **b)** Dryland block 1, **c)** Dryland block 2.

a)



b)



c)

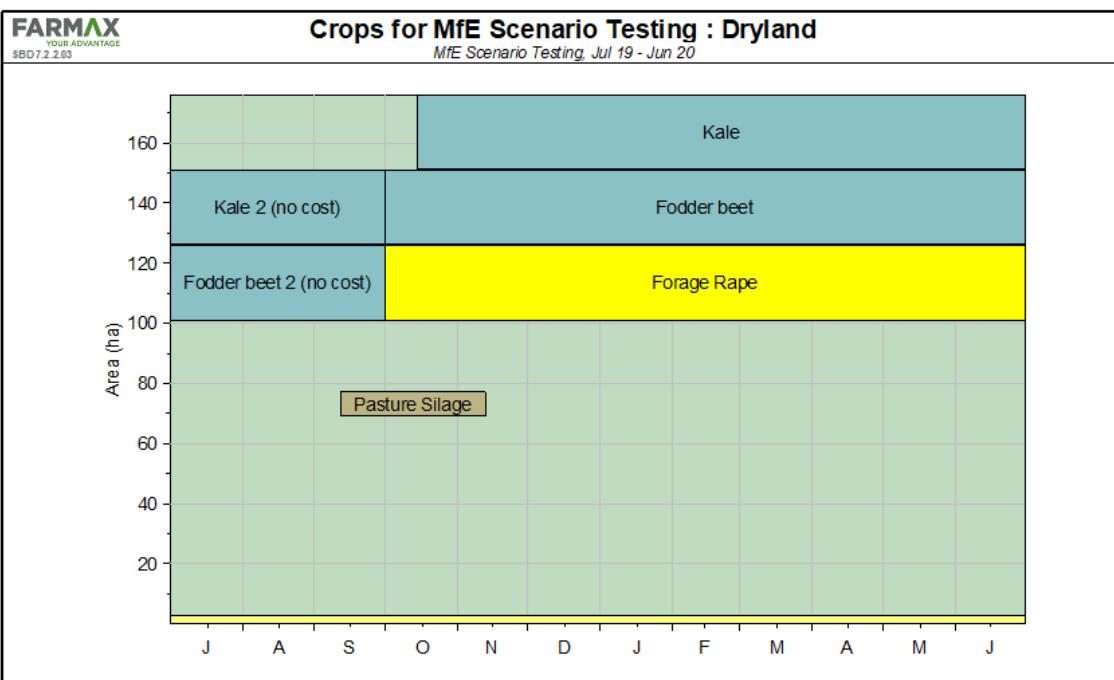
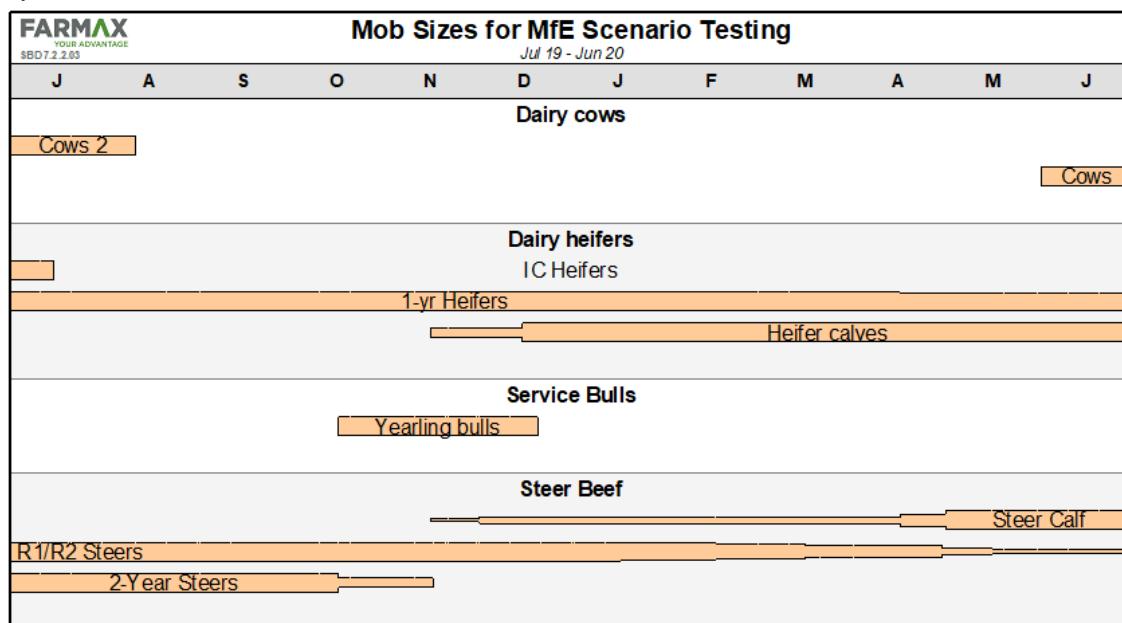


Figure 1.3.3.2.3. Dairy support: Scenario 2 Stock Exclusion. Whole farm, long term steady-state basis:

a) relative mob sizes throughout the year; b) livestock reconciliation by month.

a)



b)

Stock Reconciliation Numbers by Month for MfE Scenario Testing Jul 19 - Jun 20												
(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Heifer Calf					227	455	455	455	455	455	455	455
1-Year Heifer	455	455	455	455	455	455	455	455	455	432	432	432
2-Year Heifer												
Cow	1680											1680
1-Year Bull				13	13							
Steer Calf					74	153	153	152	152	310	467	466
1-Year Steer	466	465	465	464	464	464	432	395	319	159	120	104
2-Year Steer	104	104	104	52								
Total Beef	2705	1024	1024	984	1233	1527	1495	1457	1381	1356	1474	3137

1.3.3.3. Overseer nutrient modelling

Table 1.3.3.3.1. Dairy support: Scenario 2 Stock Exclusion – Whole farm nutrient budget.

Farm name: Dairy Support Farm - Livestock Exclusion (2019)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	145	31	12	19	85	1	8
Rain/clover N fixation	27	0	2	4	2	4	15
Irrigation	2	0	1	2	8	2	9
Supplements imported	4	0	11	1	2	1	1
Nutrients removed							
As products	11	3	3	1	2	1	0
Exported effluent	0	0	0	0	0	0	0
As supplements, crop exports	26	4	25	3	6	2	1
To atmospheric	46	0	0	0	0	0	0
To water	67	0.2	11	42	98	9	25
Change in internal pools							
Plant material	-108	-14	-94	-12	-47	-9	-21
Organic pool	104	1	1	-8	0	0	0
Inorganic mineral	0	3	-17	0	-2	-4	-4
Inorganic soil pool	32	34	96	0	41	9	31

Table 1.3.3.3.2. Dairy support: Scenario 2 Stock Exclusion – Nitrogen block report.

Farm name: Dairy Support Farm - Livestock Exclusion (2019)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Irrigated	4101	32	7.3	209	189
DLC- Silage	52	19	5.3	50	189
OG - FB	3970	123	27.6	184	118
FB- Ba Si - Ka	5408	168	36.1	152	187
Ba Sil - Ka - Ba -NG	4400	137	27.3	108	160
DLC - OG - FB	474	158	41.7	557	118
DLC - FB- Ba Si - Ka	507	169	43.2	612	187
DLC - Ba Sil - Ka - Ba - NG	487	162	34.5	460	148
DL Corners	373	25	7.1	181	159
DL - OG - Ka	1651	67	18.6	213	141
DL Ka - FB	2062	83	21.8	207	105
DL - FB - Fo Ra - NG	4654	188	48.0	115	68
Rolling DL Pasture	2054	23	6.4	141	99
Rolling DL Silage Pasture	210	27	7.6	113	99
Irr Silage x 3 cuts	526	18	5.1	46	189
Other farm sources	89				
Whole farm	31016	67			
Less N removed in wetlands	0				
Farm output	31016	67			

Table 1.3.3.3.3. Dairy support: Scenario 2 Stock Exclusion – Phosphorus block report.

Farm name: Dairy Support Farm - Livestock Exclusion (2019)

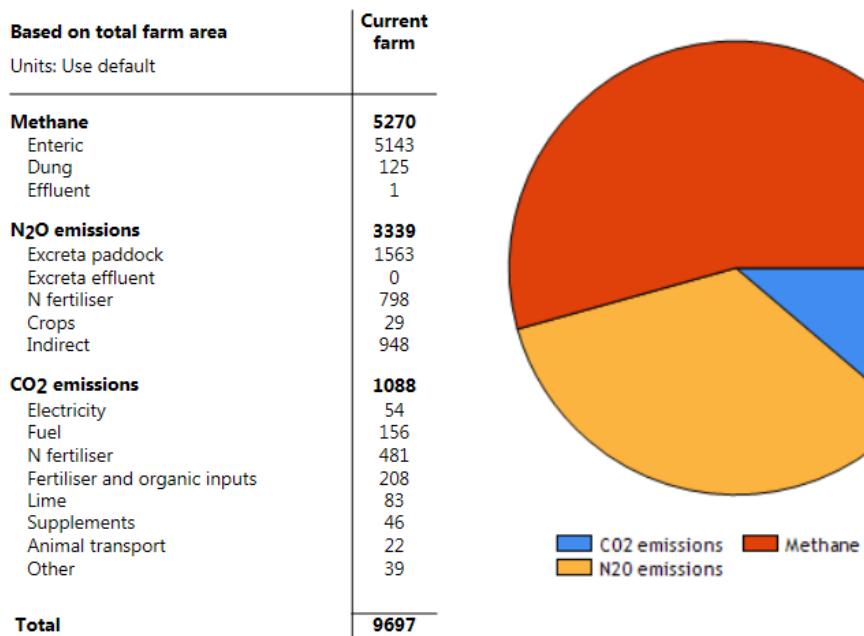
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Irrigated	13	0.1	Low	Low	n/a
DLC- Silage	0	0	Low	Low	n/a
OG - FB	8	0.2	n/a	n/a	n/a
FB- Ba Si - Ka	7	0.2	n/a	n/a	n/a
Ba Si - Ka - Ba -NG	5	0.2	n/a	n/a	n/a
DLC - OG - FB	0	0.1	n/a	n/a	n/a
DLC - FB- Ba Si - Ka	0	0.1	n/a	n/a	n/a
DLC - Ba Sil - Ka - Ba - NG	0	0.1	n/a	n/a	n/a
DL Corners	1	0	Low	Low	n/a
DL - OG - Ka	3	0.1	n/a	n/a	n/a
DL Ka - FB	4	0.1	n/a	n/a	n/a
DL - FB - Fo Ra - NG	3	0.1	n/a	n/a	n/a
Rolling DL Pasture	14	0.2	Low	Low	n/a
Rolling DL Silage Pasture	1	0.2	Low	Low	n/a
Irr Silage x 3 cuts	1	0	Low	Low	n/a
Other farm sources	39				
<hr/>					
Whole farm	101	0.2			

Table 1.3.3.3.4. Dairy support: Scenario 2 Stock Exclusion – Farm greenhouse gas emissions.

Farm name: Dairy Support Farm - Livestock Exclusion (2019)

Farm Greenhouse Gas Emissions



1.3.4. Arable mixed cropping

1.3.4.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE Arable Mixed Crop Farm	File Name	Scenario 2 - Stock Exclusion	
Business Year	2017/18	Date Printed	4/06/2019	
Total Farm Area (ha)	348.0	Prepared By:	Anton Nicholls	
Total Effective Area (ha)	317.8	Stocking Rate:		
Total Stock Units Wintered:				
SHEEP	CATTLE			
Ewes	Cows			
Ewe Hoggets	Heifers			
Male Hoggets	Heifer Calves			
Wethers	Male Calves			
Rams	Steers/Bulls			
Bulls				
TOTAL SHEEP	TOTAL CATTLE			
Sheep stock units	Cattle stock units			
Lambing percentage	Calving percentage			
Wool/sheep S.U.	Cows in Milk			
Av. Wool Price/kg	kgMS /cow			
	kgMS /ha			
SHEEP INCOME/SU	CATTLE INCOME/SU			
DEER	PRODUCE			
M.A. Hinds	Crop	Area	Yield t/ha	
R 2yr Hinds	M.Wheat	44.0	10.0	
R 1yr Hinds	F.Wheat	44.0	13.0	
R1yr Stags	Barley	44.0	9.0	
R 2yr Stags	Triticale			
M.A. Stags	Peas - Vining	44.0	3.8	
TOTAL DEER	Ryegrass seed	44.0	2.5	
Deer stock units	Clover - White	44.0	0.8	
Fawning percentage	Linseed	14.7	3.0	
Velvet/stag	Sunflowers	14.7	3.2	
Av. Velvet Price/kg	Hemp	14.7	1.0	
	Other			
	Other			
	Other			
	TOTAL AREA	308		
DEER INCOME/SU	PRODUCE INCOME/HA		3,971	
FINANCIAL INDICES				
	Total \$	\$/ha	\$/su	
Total Cash Farm Income	1,502,834	4,729		
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	1,502,834	4,729		
Farm Working Expenses	956,535	3,010		
Earnings Before Interest, Drawings and Tax	546,299	1,719		
Total Debt Servicing	327,196	1,030		
Farm Working Expenses as a % of Gross Farm Income		64		
Debt Servicing as % of Gross Farm Income		22		
Debt Servicing as % of EBIT		60		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 318 Su or Ha		
		TOTAL \$		
WAGES	175,453	552 SHEEP	601,402	
ANIMAL HEALTH	7,350	23 WOOL	19,845	
STOCKFEED PURCHASED	800	2 CATTLE		
OTHER STOCK EXPENSES	2,000	6 MILK		
FEED CONSERVATION	23,902	75 DEER		
CONTRACTING	19,667	62 VELVET		
CARTAGE	54,829	172 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	121,347	382 Previous Yr Sales	285,120	
SEEDS & TREATMENT	84,983	204 Current Yr Sales	451,440	
SACKS & SEED DRESSING	57,588	181 Unsold At Year End	285,120	
WEED & PEST CONTROL	156,797	493 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	50,200	158 Previous Yr Sales	224,011	
VEHICLE EXPENSES	83,169	262 Current Yr Sales	262,478	
ELECTRICITY	35,380	111 Unsold At Year End	224,011	
OTHER WORKING EXP'S	28,805	91 MISCELLANEOUS INCOME	60,618	
ADMINISTRATION	27,496	86		
STANDING CHARGES	47,180	148 STOCK PURCHASES		
		Sheep	-402,080	
		Cattle		
		Deer		
		Other		
CASH FARM WORKING EXPENSES	956,535	3,010 CASH FARM INCOME	1,502,834	4,729
EBIT / CASH FARM WORKING PROF.	546,299	1,719		
DEBT SERVICING				
Mortgage	296,156	932		
Term Interest	8,419	26		
Current Account	22,621	71		
Rent				
Other				
CASH OPERATING EXPENSES	1,283,731	4,039 CASH OPERATING INCOME	1,502,834	4,729
CASH OPERATING SURPLUS/DEFICIT	219,103	689		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION PROVISION FOR	271	1		
CAPITAL PURCHASES & PAYMENTS	218,200	687 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,502,202	4,727 TOTAL CASH INCOME	1,502,834	4,729
TOTAL CASH SURPLUS/DEFICIT	632	2		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	632	2		

1.3.4.2. Farmax biophysical modelling

Figure 1.3.4.2.1. Arable mixed cropping: Scenario 2 Stock Exclusion. Average pasture covers, whole farm, long term steady-state basis.

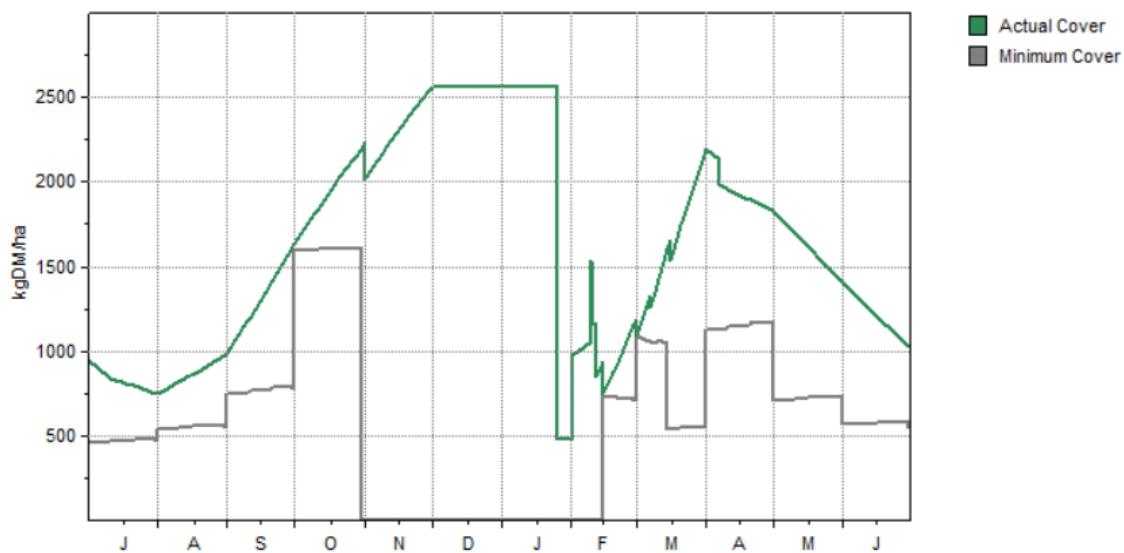


Figure 1.3.4.2.2. Arable mixed cropping: Scenario 2 Stock Exclusion. Crops and silage, whole farm, long term steady-state basis.

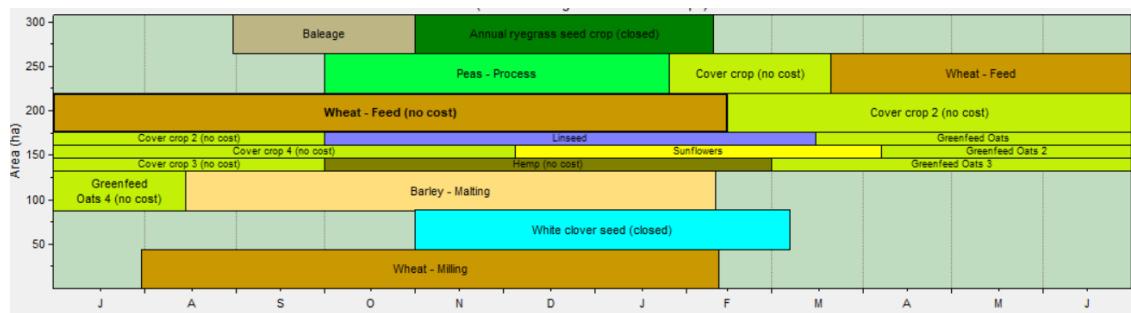
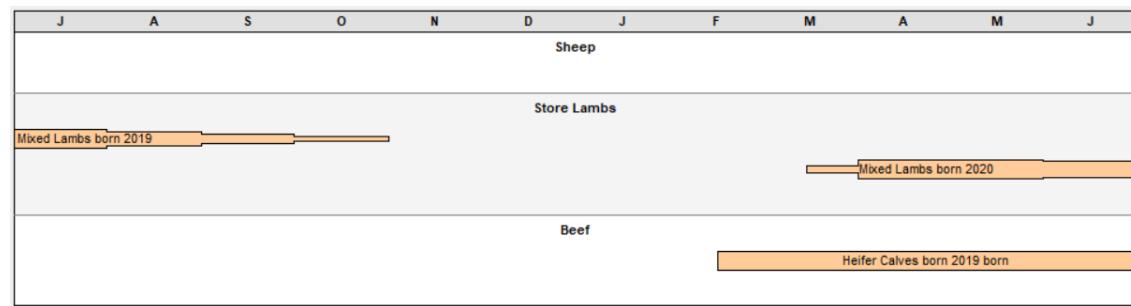


Figure 1.3.4.2.3. Arable mixed cropping: Scenario 2 Stock Exclusion. Whole farm, long term steady-state basis: a) relative mob sizes throughout the year; b) livestock reconciliation by month.

a)



b)

(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Mixed Lamb									2100	4900	4175	3450
Mixed Hogget	2425	1702	1002									
Total Sheep	2425	1702	1002						2100	4900	4175	3450
Heifer Calf							190	190	190	190	190	
Total Beef							190	190	190	190	190	

1.3.4.3. Overseer nutrient modelling

Table 1.3.4.3.1. Arable mixed cropping: Scenario 2 Stock Exclusion – Whole farm nutrient budget.

Farm name: MfE - Arable - Scenario 2 - Stock Exclusion (2018)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	82	21	26	36	38	22	0
Rain/clover N fixation	141	0	3	5	2	5	31
Irrigation	7	0	5	7	28	7	28
Supplements imported	9	1	7	1	2	1	0
Nutrients removed							
As products	92	26	28	8	8	7	2
Exported effluent	0	0	0	0	0	0	0
As supplements	34	4	27	2	7	1	1
To atmospheric	33	0	0	0	0	0	0
To water	24	0.5	7	54	52	5	11
Change in internal pools							
Plant material	102	7	21	6	7	-3	-1
Organic pool	-117	-5	0	-22	0	0	0
Inorganic mineral	0	0	-18	0	-11	-2	-2
Inorganic soil pool	72	-11	-25	0	9	27	49

Table 1.3.4.3.2. Arable mixed cropping: Scenario 2 Stock Exclusion – Nitrogen block report.

Farm name: MfE - Arable - Scenario 2 - Stock Exclusion (2018)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
P_Pre_WC>Wht>Rgs	105	5	4.4	-119	139
P_Pre_Rgs>Peas	126	6	5.7	47	55
P_Pre_Rgs>Peas>Wht	594	30	21.3	56	186
P_Pre_Wht>CC>Lin	33	5	3.9	-53	107
P_Pre_Wht>CC>Sun	33	5	4.4	-145	15
P_Pre_Wht>CC>Hem	33	5	4.4	-76	64
P_Pre_CC>Oil>GFO>Bly	317	16	12.5	-7	96
P_Pre_GFO>Bly>WC	130	7	4.8	853	0
P_Pre_WC>Wht	582	30	25.5	219	110
D_Pre_Lucerne	15	2	4.7	35	0
P_Wak_WC>Wht>Rgs	56	6	3.9	-87	139
P_Wak_Rgs>Peas	76	8	5.8	-29	55
P_Wak_Rgs>Peas>Wht	578	59	31.7	57	186
P_Wak_Wht>CC>Lin	17	5	3.4	-53	107
P_Wak_Wht>CC>Sun	17	5	3.2	-145	15
P_Wak_Wht>CC>Hem	17	5	3.2	-76	64
P_Wak_CC>Oil>GFO>Bly	268	27	17.8	-9	96
P_Wak_GFO>Bly>WC	94	10	6.3	854	0
P_Wak_WC>Wht	578	59	41.5	131	110
Tr_Pre_WC>Wht>Rgs	135	14	5.6	-84	139
Tr_Pre_Rgs>Peas	176	18	6.4	-24	55
Tr_Pre_Rgs>Peas>Wht	649	66	18.1	65	186
Tr_Pre_Wht>CC>Lin	29	9	2.8	-46	107
Tr_Pre_Wht>CC>Sun	36	11	3.4	-138	15
Tr_Pre_Wht>CC>Hem	62	19	5.7	-69	64

Tr_Pre_CC>Oil>GFO>Bly	278	28	8.6	0	96
Tr_Pre_GFO>Bly>WC	99	10	4.1	878	0
Tr_Pre_WC>Wht	953	97	32.4	143	110
Tr_Wak_WC>Wht>Rgs	101	21	8.2	-289	139
Tr_Wak_Rgs>Peas	200	42	12.6	-24	55
Tr_Wak_Rgs>Peas>Wht	503	105	24.7	65	186
Tr_Wak_Wht>CC>Lin	29	18	5.0	-46	107
Tr_Wak_Wht>CC>Sun	37	23	6.1	-138	15
Tr_Wak_Wht>CC>Hem	65	44	11.4	-69	64
Tr_Wak_CC>Oil>GFO>Bly	198	41	10.3	0	96
Tr_Wak_GFO>Bly>WC	68	14	5.5	864	0
Tr_Wak_WC>Wht	896	187	50.9	147	110
Other farm sources	6				
Whole farm	8188	24			
Less N removed in wetlands	0				
Farm output	8188	24			

Table 1.3.4.3.3. Arable mixed cropping: Scenario 2 Stock Exclusion – Phosphorus block report.

Farm name: MfE - Arable - Scenario 2 - Stock Exclusion (2018)

Block Phosphorus

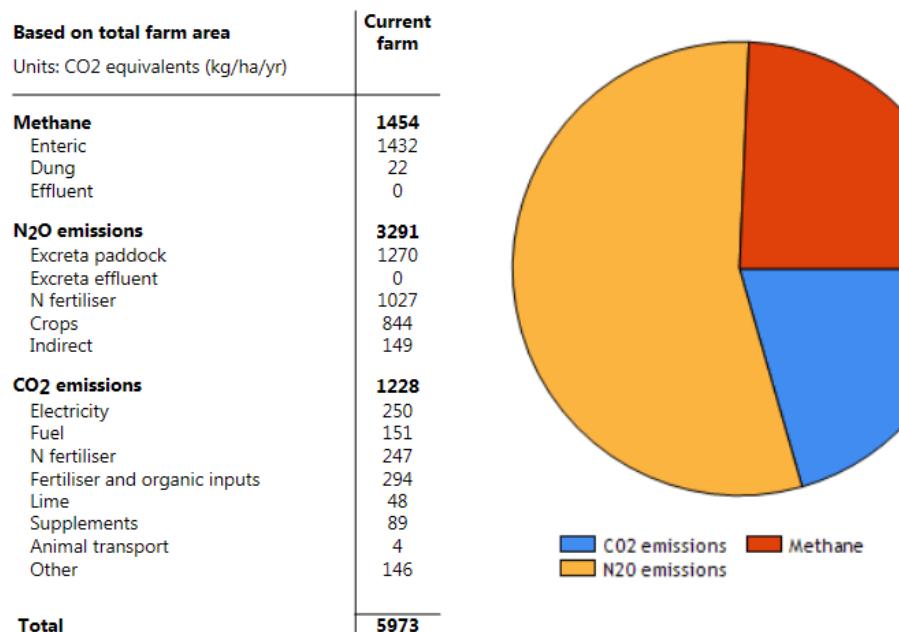
Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
P_Pre_WC>Wht>Rgs	14	0.7	n/a	n/a	n/a
P_Pre_Rgs>Peas	4	0.2	n/a	n/a	n/a
P_Pre_Rgs>Peas>Wht	2	0.1	n/a	n/a	n/a
P_Pre_Wht>CC>Lin	1	0.2	n/a	n/a	n/a
P_Pre_Wht>CC>Sun	1	0.1	n/a	n/a	n/a
P_Pre_Wht>CC>Hem	1	0.2	n/a	n/a	n/a
P_Pre_CC>Oil>GFO>Bly	2	0.1	n/a	n/a	n/a
P_Pre_GFO>Bly>WC	14	0.7	n/a	n/a	n/a
P_Pre_WC>Wht	2	0.1	n/a	n/a	n/a
D_Pre_Lucerne	0	0	Low	Low	n/a
P_Wak_WC>Wht>Rgs	9	0.9	n/a	n/a	n/a
P_Wak_Rgs>Peas	2	0.2	n/a	n/a	n/a
P_Wak_Rgs>Peas>Wht	1	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Lin	0	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Sun	0	0.1	n/a	n/a	n/a
P_Wak_Wht>CC>Hem	0	0.1	n/a	n/a	n/a
P_Wak_CC>Oil>GFO>Bly	1	0.1	n/a	n/a	n/a
P_Wak_GFO>Bly>WC	6	0.6	n/a	n/a	n/a
P_Wak_WC>Wht	1	0.1	n/a	n/a	n/a
Tr_Pre_WC>Wht>Rgs	11	1.1	n/a	n/a	n/a
Tr_Pre_Rgs>Peas	9	0.9	n/a	n/a	n/a
Tr_Pre_Rgs>Peas>Wht	9	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Lin	3	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Sun	3	1	n/a	n/a	n/a
Tr_Pre_Wht>CC>Hem	4	1.1	n/a	n/a	n/a
Tr_Pre_CC>Oil>GFO>Bly	9	0.9	n/a	n/a	n/a

Tr_Pre_GFO>Bly>WC	10	1	n/a	n/a	n/a
Tr_Pre_WC>Wht	8	0.8	n/a	n/a	n/a
Tr_Wak_WC>Wht>Rgs	7	1.4	n/a	n/a	n/a
Tr_Wak_Rgs>Peas	4	0.8	n/a	n/a	n/a
Tr_Wak_Rgs>Peas>Wht	4	0.8	n/a	n/a	n/a
Tr_Wak_Wht>CC>Lin	1	0.9	n/a	n/a	n/a
Tr_Wak_Wht>CC>Sun	1	0.9	n/a	n/a	n/a
Tr_Wak_Wht>CC>Hem	1	1	n/a	n/a	n/a
Tr_Wak_CC>Oil>GFO>Bly	4	0.8	n/a	n/a	n/a
Tr_Wak_GFO>Bly>WC	4	0.9	n/a	n/a	n/a
Tr_Wak_WC>Wht	3	0.7	n/a	n/a	n/a
Other farm sources	14				
Whole farm	174	0.5			

Table 1.3.4.3.4. Arable mixed cropping: Scenario 2 Stock Exclusion – Farm greenhouse gas emissions.

Farm name: MfE - Arable - Scenario 2 - Stock Exclusion (2018)

Farm Greenhouse Gas Emissions



1.4. Scenario 3 – Land Intensification

1.4.1. Red meat / hill country

1.4.1.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE - Red Meat	File Name	Red Meat	
Business Year	Intensification	Date Printed	6/06/2019	
Total Farm Area (ha)	598	Prepared By:	Mark Everest	
Total Effective Area (ha)	598			
Total Stock Units Wintered:	3,911	Stocking Rate:	6.5	
SHEEP		CATTLE		
Ewes	825	Cows	130	
Ewe Hoggets	225	Heifers	30	
Male Hoggets		Heifer Calves	75	
Wethers		Male Calves	75	
Rams	12	Steers/Bulls	40	
		Bulls	5	
TOTAL SHEEP	1,062	TOTAL CATTLE	355	
Sheep stock units	1,223	Cattle stock units	1,838	
Lambing percentage	145.0	Calving percentage		
Wool/sheep S.U.	5.0	Cows in Milk		
Av. Wool Price/kg	361.1	kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU	142.8	CATTLE INCOME/SU	93.6	
GRAZING		PRODUCE		
R1 Heifers	85	Crop	Area	Yield/Ha
R2 Heifers	85	M.Wheat		
R2 IC Heifers	85	F.Wheat		
		Oats		
		Barley		
		Peas		
		Other Grain		
TOTAL GRAZING	265	Grass Seed 1.		
Grazing stock units	850	Grass Seed 2.		
		Clover		
		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU	104.4	PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/su
Total Cash Farm Income		439,525	735	112.4
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income		439,525	735	112.4
Farm Working Expenses		340,972	570	87.2
Earnings Before Interest, Drawings and Tax		98,553	165	25
Total Debt Servicing		41,144	69	11
Farm Working Expenses as a % of Gross Farm Income			77.6	
Debt Servicing as % of Gross Farm Income			9.4	
Debt Servicing as % of EBIT			41.7	

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 3,911 Su or Ha			
		TOTAL \$	\$ per Su	TOTAL \$	\$ per Su
WAGES	85,990	22.0	SHEEP	157,094	
ANIMAL HEALTH	11,587	3.0	WOOL	19,070	
STOCKFEED PURCHASED	12,800	3.3	CATTLE	235,101	
OTHER STOCK EXPENSES	4,615	1.2	MILK		
FEED CONSERVATION	29,660	7.6	DEER		
CONTRACTING	22,120	5.7	GRAZING	88,740	
CARTAGE	554	0.1	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	49,337	12.6	Previous Yr Sales		
SEEDS & TREATMENT	18,799	4.8	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	30,317	7.8	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	11,600	3.0	Previous Yr Sales		
VEHICLE EXPENSES	28,608	6.8	Current Yr Sales		
ELECTRICITY	7,380	1.9	Unsold At Year End		
OTHER WORKING EXPS			MISCELLANEOUS INCOME	4,060	
ADMINISTRATION	12,500	3.2			
STANDING CHARGES	17,125	4.4	STOCK PURCHASES		
			Sheep	-2,400	
			Cattle	-63,040	
			Deer		
			Other		
CASH FARM WORKING EXPENSES	340,972	87.2	CASH FARM INCOME	439,525	112.4
CASH FARM WORKING PROFIT	98,553	25.2			
DEBT SERVICING					
Mortgage	39,700	10.2			
Term Interest					
Current Account	1,444	0.4			
Rent					
Other					
CASH OPERATING EXPENSES	382,116	97.7	CASH OPERATING INCOME	439,525	112.4
CASH OPERATING SURPLUS/DEFICIENCY	57,409	14.7			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	5,898	1.5			
CAPITAL PURCHASES & PAYMENTS	37,750	9.7	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	425,764	108.9	TOTAL CASH INCOME	439,525	112.4
TOTAL CASH SURPLUS/DEFICIT	13,761	3.5			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	13,761	3.5			

1.4.1.2. Farmax biophysical modelling

Figure 1.4.1.2.1. Red meat / hill country: Scenario 3 Land Intensification. Average pasture covers, whole farm, long term steady-state basis.

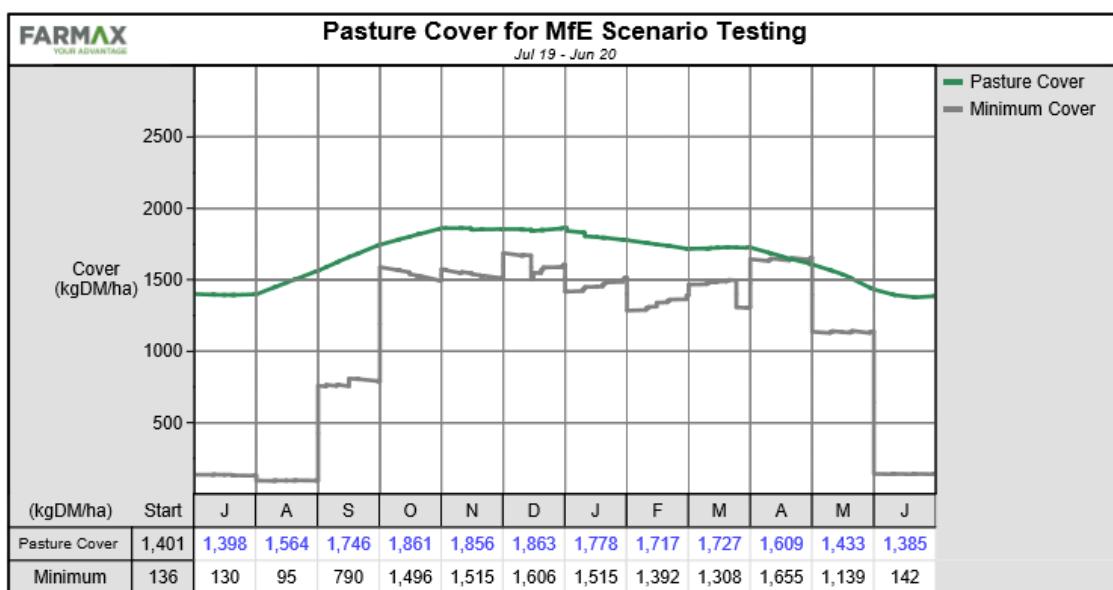
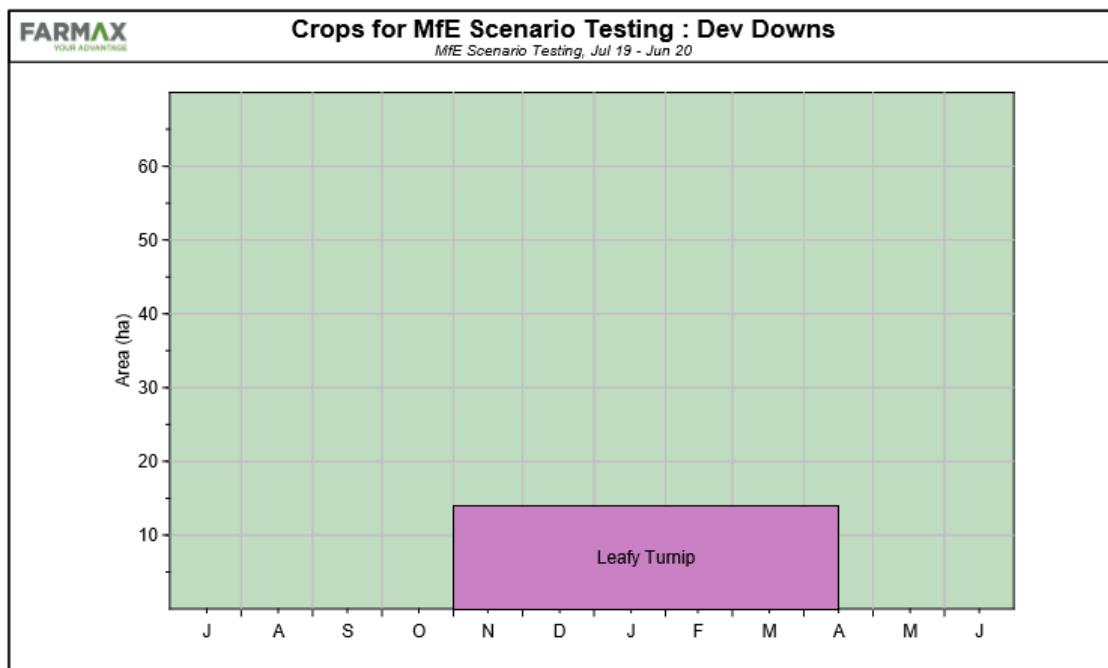
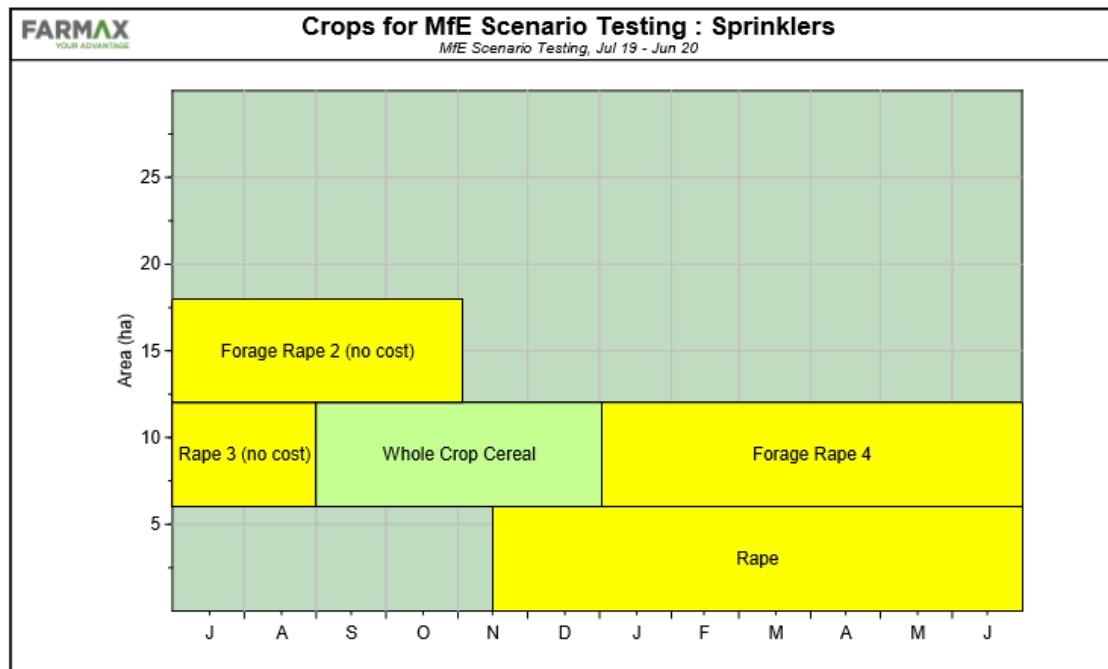


Figure 1.4.1.2.2. Red meat / hill country: Scenario 3 Land Intensification. Crops and silage, whole farm, long term steady-state basis. a) Developed downs block, b) sprinkler block, c) centre pivot block.

a)



b)



c)

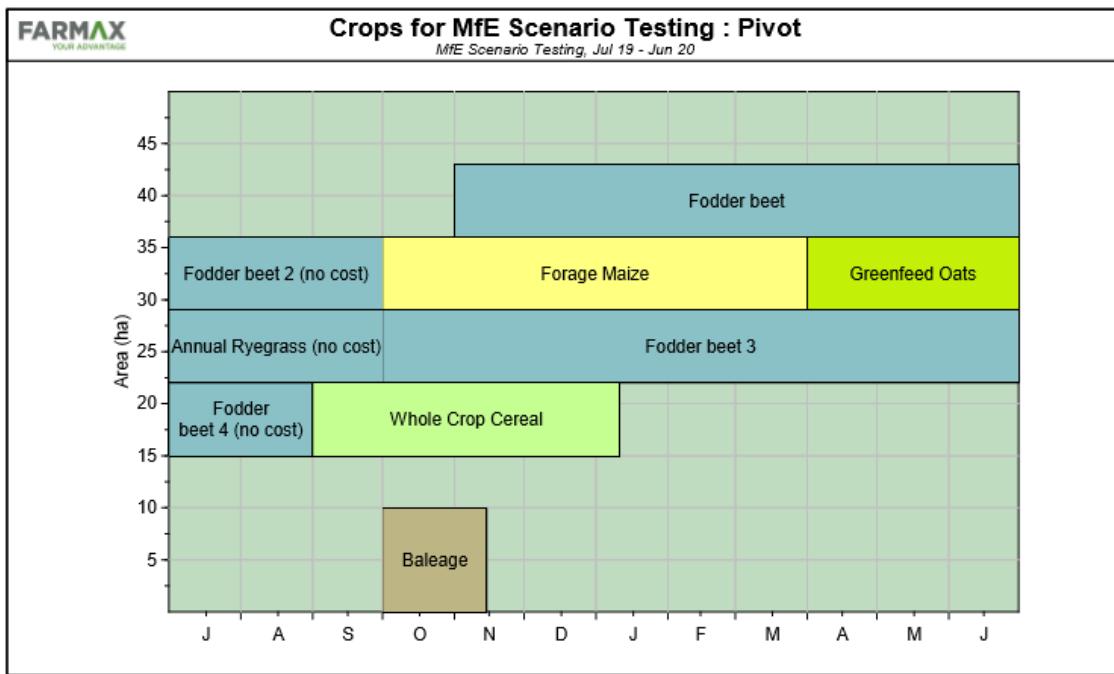
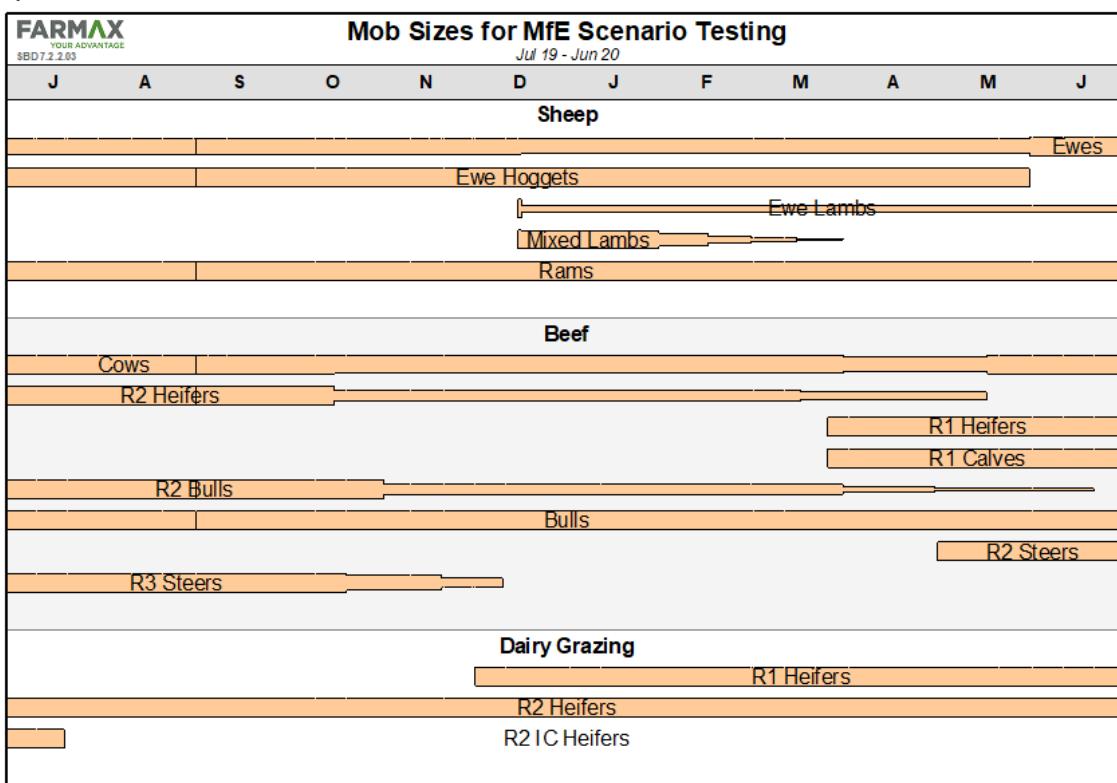


Figure 1.4.1.2.3. Red meat / hill country: Scenario 3 Land Intensification. Whole farm, long term steady-state basis: Supplementary feed allocation.

Month	Percent of total demand in each month											Total
	Rape	Baleage	Annual Ryegrass	Greenfeed Oats	Leafy Turnip	Forage Rape	Fodder beet	Whole Crop Cereal	Forage Maize	Barley Grain		
Jul 19	8.2	7.2		4.9		8.2	51.8	11.7				91.9
Aug 19	8.3	7.3	5.7			8.3	52.5	11.9				94.0
Sep 19		4.0	5.6				27.4	7.9				44.9
Oct 19												
Nov 19												
Dec 19												
Jan 20	1.6				8.5				5.7			15.8
Feb 20	1.8				9.5				12.7	4.9		28.9
Mar 20	1.8				9.7				10.9	5.0		27.5
Apr 20					5.4					5.0		10.4
May 20		3.4					24.7	5.6				33.7
Jun 20	8.1	7.2		4.9		8.1	51.6	11.7				91.6

Figure 1.4.1.2.4. Red meat / hill country: Scenario 3 Land Intensification. Livestock reconciliation, long term steady-state business. **a)** Mob size per month, **b)** livestock reconciliation by month.

a)



b)

Stock Reconciliation Numbers by Month for MfE Scenario Testing												
(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Ewe Lamb						225	225	225	225	225	225	225
Ewe Hogget	225	225	225	225	225	225	225	225	225	225	225	225
Ewe	821	818	814	810	806	723	723	723	723	723	948	825
Ram	15	15	15	15	15	15	15	15	15	15	15	15
Mixed Lamb						838	614	143				
Total Sheep	1061	1058	1054	1050	1046	2026	1802	1331	1188	1188	1188	1065
Heifer Calf						85	85	85	85	85	85	85
1-Year Heifer	85	85	85	85	85	85	85	85	160	160	160	160
2-Year Heifer	75	75	75	45	45	45	45	45	30	30		
Cow	160	160	158	156	156	156	156	156	130	130	160	160
Bull Calf									75	75	75	75
1-Year Bull	75	75	75	75	45	45	45	45	22	7	7	
Bull	5	5	5	5	5	5	5	5	5	5	5	5
1-Year Steer									40	40	40	
2-Year Steer	40	40	40	31	22							
Total Beef	440	440	438	397	358	421	421	421	507	532	532	525

1.4.1.3. Overseer nutrient modelling

Table 1.4.1.3.1. Red Meat / Hill Country: Scenario 3 Land Intensification – Whole farm nutrient budget.

Farm name: Red Meat - Intensification (Intensification)

Farm Nutrient Budget - Whole farm

	N	P	K	S	Ca	Mg	Na
(kg/ha/yr)							
<u>Nutrients added</u>							
Fertiliser, lime & other	19	5	2	19	71	1	1
Rain/clover N fixation	42	0	3	6	3	7	38
Irrigation	1	0	0	1	2	1	3
Supplements imported	4	1	4	0	1	0	0
<u>Nutrients removed</u>							
As products	5	1	0	1	2	0	0
Exported effluent	0	0	0	0	0	0	0
As exported defoliation	3	1	1	0	0	0	0
To atmospheric	19	0	0	0	0	0	0
To water	19	0.4	6	35	24	2	12
<u>Change in internal pools</u>							
Plant material	2	0	0	1	0	0	0
Organic pool	15	8	1	-11	0	0	0
Inorganic mineral	0	0	-24	0	7	-4	-5
Inorganic soil pool	1	-5	25	0	42	10	35

Table 1.4.1.3.2. Red Meat / Hill Country: Scenario 3 Land Intensification – Nitrogen block report.

Farm name: Red Meat - Intensification (Intensification)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Hill Oma Tussoc	4885	14	N/A	31	0
Downs ClaTussoc	443	7	2.8	29	0
Downs Cla Dev	584	10	3.9	65	14
Downs Cla PP>Pasja/PP	411	29	10.3	58	52
KL PP	215	18	5.4	194	109
KL PP>MG Rape	377	63	19.8	123	65
KL MGRape>WCS/WRape	372	62	17.9	92	190
KL WCS/WRape>PP	89	15	4.4	111	109
pvt PP	409	19	5.3	203	109
pvt FB>Mz/Oat/Ita	1498	214	53.4	99	114
pvt Oat/Ita>FBeet	717	102	27.9	243	118
pvt FBeet>WCS/PP	463	66	18.2	43	169
DL flat	233	10	3.8	57	14
Lucerne	70	18	7.0	6	0
pvt PP>FB	611	87	24.7	293	118
Other farm sources	31				
Whole farm	11408	19			
Less N removed in wetlands	0				
Farm output	11408	19			

Table 1.4.1.3.3. Red Meat / Hill Country: Scenario 3 Land Intensification – Phosphorus block report.

Farm name: Red Meat - Intensification (Intensification)

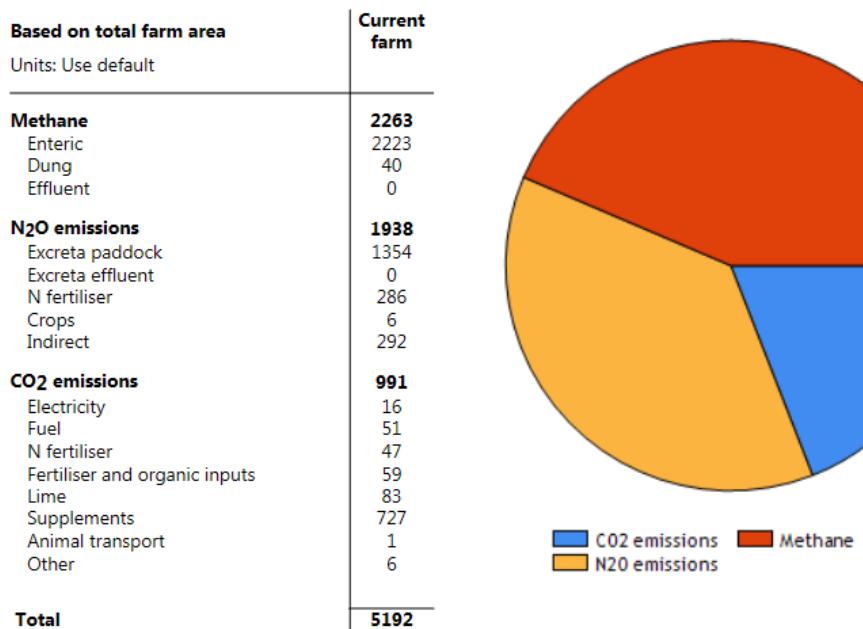
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Hill Oma Tussoc	140	0.4	Low	n/a	n/a
Downs ClaTussoc	23	0.4	Low	n/a	n/a
Downs Cla Dev	22	0.4	Low	Low	n/a
Downs Cla PP>Pasja/PP	5	0.4	n/a	n/a	n/a
KL PP	1	0.1	Low	Low	n/a
KL PP>MG Rape	1	0.1	n/a	n/a	n/a
KL MGRape>WCS/WRape	1	0.1	n/a	n/a	n/a
KL WCS/WRape>PP	1	0.1	n/a	n/a	n/a
pvt PP	9	0.4	Low	Low	n/a
pvt FB>Mz/Oat/Ita	6	0.8	n/a	n/a	n/a
pvt Oat/Ita>FBeet	10	1.5	n/a	n/a	n/a
pvt FBeet>WCS/PP	5	0.8	n/a	n/a	n/a
DL flat	0	0	Low	Low	n/a
Lucerne	0	0	Low	Low	n/a
pvt PP>FB	10	1.4	n/a	n/a	n/a
Other farm sources	35				
<hr/>					
Whole farm	269	0.4			

Table 1.4.1.3.4. Red Meat / Hill Country: Scenario 3 Land Intensification – Farm greenhouse gas emissions.

Farm name: Red Meat - Intensification (Intensification)

Farm Greenhouse Gas Emissions



1.4.2. Dairy – Scenario 3.1

1.4.2.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy -	Scenario 3.1 Intensifica
Business Year	2020-21	Date Printed	5/06/2019	
Total Farm Area (ha)	318	Prepared By:	MRB	
Total Effective Area (ha)	300			
Total kgMS produced:	522,090	Stocking Rate:	3.3	
SHEEP		CATTLE		
Ewes		Cows	1,000	
Ewe Hoggets		Heifers	240	
Male Hoggets		Heifer Calves	250	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,490	
Sheep stock units		Cattle stock units	8,200	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha	1,740	
SHEEP INCOME/SU		CATTLE INCOME/SU	402	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income	3,459,967	11,533	6.63	
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	3,459,967	11,533	6.63	
Farm Working Expenses	2,262,196	7,541	4.33	
Earnings Before Interest, Drawings and Tax	1,197,770	3,993	2.29	
Total Debt Servicing	685,782	2,286	1.31	
Farm Working Expenses as a % of Gross Farm Income		65		
Debt Servicing as % of Gross Farm Income		20		
Debt Servicing as % of EBIT		57		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 522,090 \$u or Ha			
	TOTAL \$	\$/kgMS		TOTAL \$	\$/kgMS
WAGES	358,476	0.69 SHEEP			
ANIMAL HEALTH	134,325	0.26 WOOL			
STOCKFEED PURCHASED	1,004,040	1.92 CATTLE		208,300	
OTHER STOCK EXPENSES	87,505	0.17 MILK			3,132,540
FEED CONSERVATION	3,240	0.01 DEER			
CONTRACTING	3,990	0.01 VELVET			
CARTAGE	2,740	0.01 GRAIN AND PULSE PRODUCE			
FERTILISER & LIME	195,218	0.37 Previous Yr Sales			
SEEDS & TREATMENT	21,000	0.04 Current Yr Sales			
SACKS & SEED DRESSING		Unsold At Year End			
WEED & PEST CONTROL	2,455	0.00 SMALL SEED PRODUCE			
REPAIRS & MAINTENANCE	107,575	0.21 Previous Yr Sales			
VEHICLE EXPENSES	80,520	0.15 Current Yr Sales			
ELECTRICITY	80,650	0.15 Unsold At Year End			
OTHER WORKING EXPS	15,330	0.03 MISCELLANEOUS INCOME		163,127	
ADMINISTRATION	35,000	0.07			
STANDING CHARGES	130,133	0.25 STOCK PURCHASES			
			Sheep		
			Cattle	-44,000	
			Deer		
			Other		
CASH FARM WORKING EXPENSES	2,262,196	4.33 CASH FARM INCOME		3,459,967	6.63
CASH FARM WORKING PROFIT	1,197,770	2.29			
DEBT SERVICING					
Mortgage	681,750	1.31			
Term Interest					
Current Account	4,032	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,947,979	5.65 CASH OPERATING INCOME		3,459,967	6.63
CASH OPERATING SURPLUS/DEFICIT	511,988	0.98			
PERSONAL DRAWINGS		NON OPERATING INCOME			
OTHER PERSONAL					
TAXATION	124,084	0.24			
CAPITAL PURCHASES & PAYMENTS	98,375	0.19 INVESTMENT INCOME			
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	3,170,438	6.07 TOTAL CASH INCOME		3,459,967	6.63
TOTAL CASH SURPLUS/DEFICIT	289,529	0.55			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	289,529	0.55			

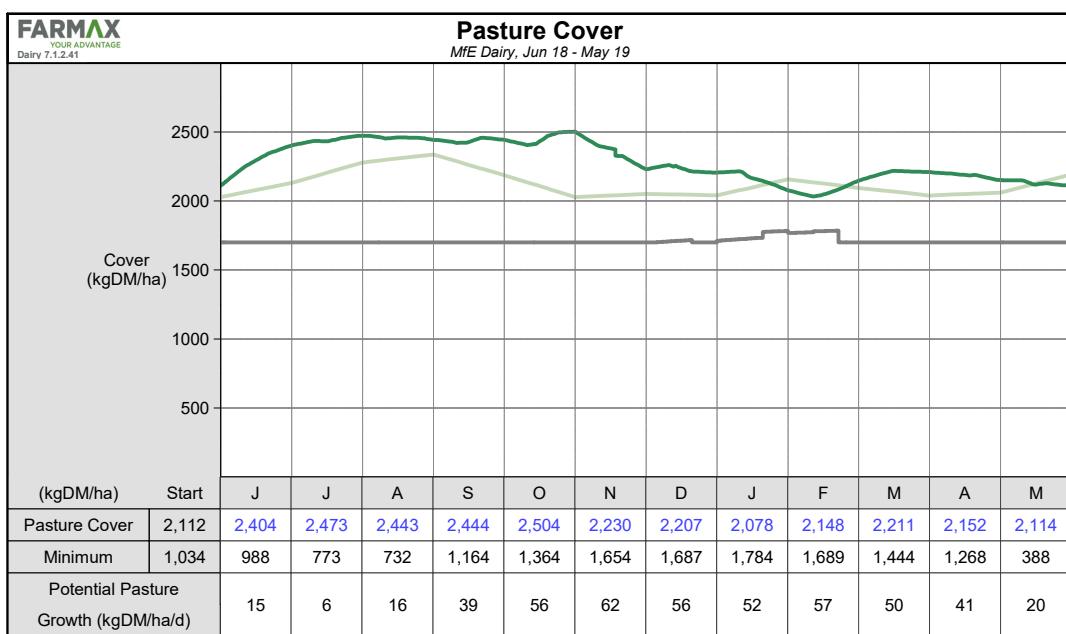
1.4.2.2. Farmax biophysical modelling

Figure 1.4.2.2.1. Dairy: Scenario 3.1 Land Intensification. Farmax biophysical summary of the dairy farm program, whole farm, long term steady-state basis.

Physical Summary for MfE Dairy Jun 18 - May 19			
Category	Description	Value	Units
Farm	Effective Area	300	ha
	Stocking Rate	3.3	cows/ha
	Potential Pasture Growth	14.2	t DM/ha
	Nitrogen Use	215	kg N/ha
	Feed Conversion Efficiency (eaten)	10.1	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	1,030	cows
	Peak Cows Milked	1,000	cows
	Days in Milk	0	days
	Avg. BCS at calving	5.2	BCS
	Liveweight	1,474	kg/ha
Production (to Factory)	Milk Solids total	522,090	kg
	Milk Solids per ha	1,740	kg/ha
	Milk Solids per cow	522	kg/cow
	Peak Milk Solids production	2.29	kg/cow/day
	Milk Solids as % of live weight	118.0	%
Feeding	Pasture Eaten per cow *	3.6	t DM/cow
	Supplements Eaten per cow *	1.0	t DM/cow
	Off-farm Grazing Eaten per cow *	0.7	t DM/cow
	Total Feed Eaten per cow *	5.3	t DM/cow
	Pasture Eaten per ha	12.0	t DM/ha
	Supplements Eaten per ha	3.5	t DM/ha
	Off-farm Grazing Eaten per ha	4.0	t DM/ha
	Total Feed Eaten per ha	19.5	t DM/ha
	Supplements and Grazing / Feed Eaten *	32.7	%
	Bought Feed / Feed Eaten *	20.6	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.4.2.2.2. Dairy: Scenario 3.1 Land Intensification. **a)** Average pasture covers, **b)** pasture growth curve, whole farm, long term steady-state basis.

a)



b)

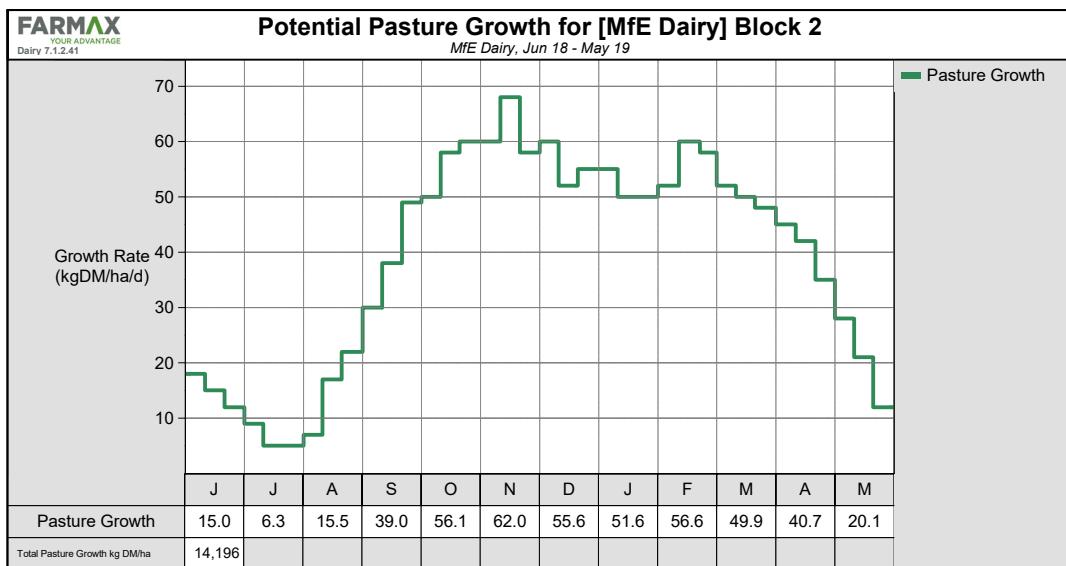


Figure 1.4.2.2.3. Dairy: Scenario 3.1 Land Intensification. Crops and silage, whole farm, long term steady-state basis.

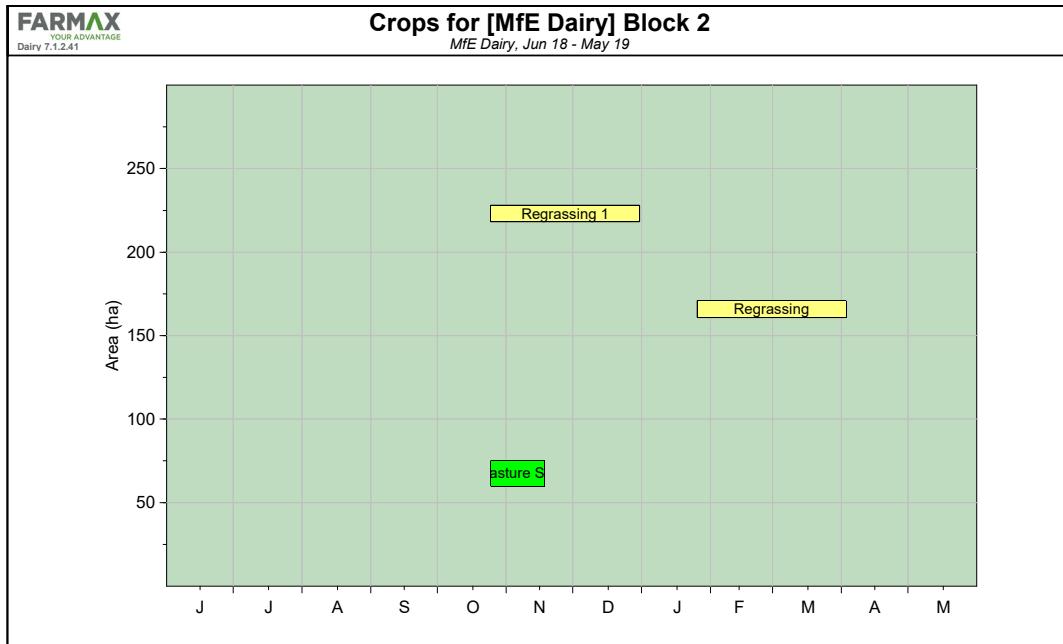
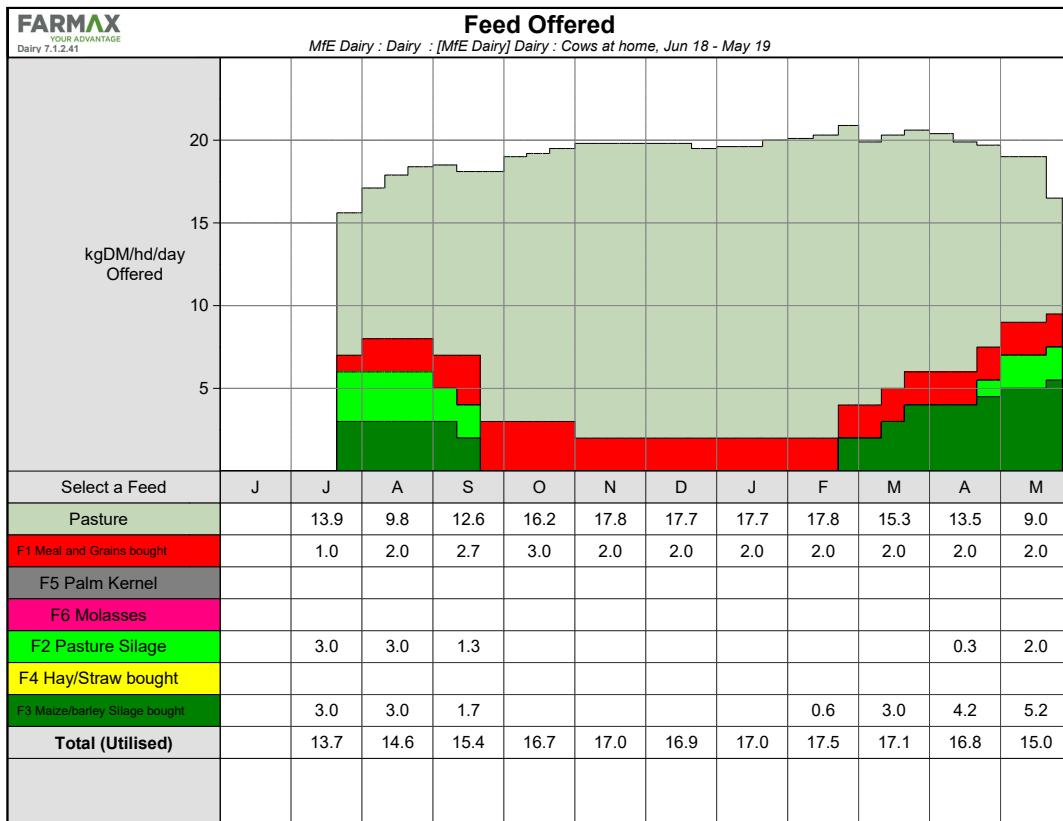


Figure 1.4.2.2.4. Dairy: Scenario 3.1 Land Intensification. Supplement use, whole farm, long term steady-state basis.

Feed	tonnes DM offered												kg /milkier
	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	
F3 Maize/barley Silage bought	5	66	54						16	93	123	99	456
F4 Hay/Straw bought	0	20	8										28
F1 Meal and Grains bought	1	26	67	91	60	62	62	55	61	59	39	584	584
F2 Pasture Silage	3	60	39							10	39	150	150
Total												1,218	1,218

Figure 1.4.2.2.5. Dairy: Scenario 3.1 Land Intensification. Feed offered. Whole farm, long term steady-state basis.



1.4.2.3. Overseer nutrient modelling

Table 1.4.2.3.1. Dairy: Scenario 3.1 Land Intensification – Whole farm nutrient budget.

Farm name: MFE Dairy model Intensification1 Overseer file (2019/20)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	215	23	0	42	60	7	0
Rain/clover N fixation	104	0	2	4	2	4	19
Irrigation	11	0	7	11	40	9	40
Supplements imported	62	11	30	5	6	5	4
Nutrients removed							
As products	111	19	27	6	24	2	8
Exported effluent	0	0	0	0	0	0	0
As supplements	2	0	2	0	0	0	0
To atmospheric	95	0	0	0	0	0	0
To water	63	1.5	10	61	70	4	13
Change in internal pools							
Plant material	0	0	0	0	0	0	0
Organic pool	121	15	1	-4	0	0	0
Inorganic mineral	0	0	-36	0	-1	-1	-2
Inorganic soil pool	0	-1	35	0	14	22	43

Table 1.4.2.3.2. Dairy: Scenario 3.1 Land Intensification – Nitrogen block report.

Farm name: MFE Dairy model Intensification1 Overseer file (2019/20)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
(F) Eff S.Pivot Darn_4a.2	1512	50	25.3	306	359
(F) Eff K Line Darn_4a.2	552	138	32.9	381	359
(F) Eff S.Pivot Darn_4a.2	441	55	27.6	320	359
(F) Eff Kline Darn_4a.2	552	138	32.9	381	359
(F) Non Eff Pivot Darn_4a.2	875	38	19.1	226	239
(F) Non Eff K Line Darn_4a.2	2299	92	22.0	258	239
(F) Non Eff K Line Darn_4a.2	543	109	26.0	284	239
(F) Non Eff K Line Raka_2a.1	1471	113	26.6	278	239
(F) Eff K Line Raka_2a.1	1744	134	31.3	352	326
(R) Non Eff K Line Timu_1a.1	6029	74	18.6	252	239
(F) Eff Pivot Darn_4a.2	1353	44	23.9	292	326
Trees and Scrub	22	2	N/A		
NB Pasture K Line Darn_4a.2	812	101	24.3	275	245
NB Pasture K Line Darn_4a.2	284	142	34.0	320	245
NB Pasture Pivot Darn_4a.2	1230	34	22.5	224	245
NB Pasture Pivot Darn_4a.2	239	37	24.5	241	245
Other farm sources	48				
Whole farm	20007	63			
Less N removed in wetlands	0				
Farm output	20007	63			

Table 1.4.2.3.3. Dairy: Scenario 3.1 Land Intensification – Phosphorus block report.

Farm name: MFE Dairy model Intensification1 Overseer file (2019/20)

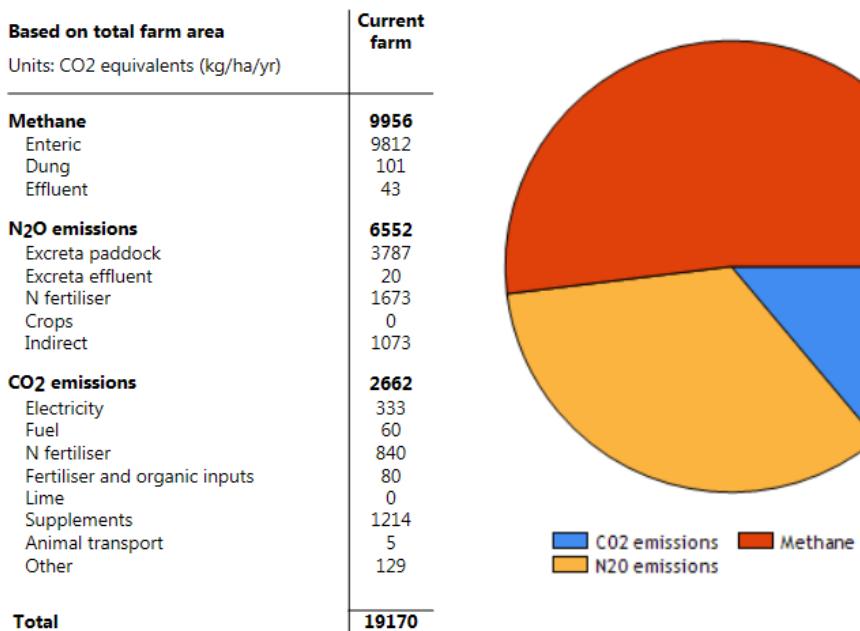
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
(F) Eff S.Pivot Darn_4a.2	8	0.3	Low	Low	Low
(F) Eff K Line Darn_4a.2	2	0.6	Low	Low	Low
(F) Eff S.Pivot Darn_4a.2	2	0.3	Low	Low	Low
(F) Eff Kline Darn_4a.2	2	0.6	Low	Low	Low
(F) Non Eff Pivot Darn_4a.2	6	0.3	Low	Low	n/a
(F)Non Eff K Line Darn_4a.2	14	0.6	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	3	0.6	Low	Low	n/a
(F) Non Eff K Line Raka_2a.1	24	1.8	High	Medium *	n/a
(F) Eff K Line Raka_2a.1	25	1.9	High	Medium	Medium
(R) Non Eff K Line Timu_1a.1	195	2.4	High	High *	n/a
(F) Eff Pivot Darn_4a.2	8	0.3	Low	Low	Low
Trees and Scrub	1	0.1	n/a	n/a	n/a
NB Pasture K Line Darn_4a.2	5	0.6	Low	Low	n/a
NB Pasture K Line Darn_4a.2	1	0.6	Low	Low	n/a
NB Pasture Pivot Darn_4a.2	5	0.1	Low	Low	n/a
NB Pasture Pivot Darn_4a.2	1	0.1	Low	Low	n/a
Other farm sources	170				
Whole farm	472	1.5			

Table 1.4.2.3.4. Dairy: Scenario 3.1 Land Intensification – Farm greenhouse gas emissions.

Farm name: MFE Dairy model Intensification1 Overseer file (2019/20)

Farm Greenhouse Gas Emissions



1.4.3. Dairy – Scenario 3.2

1.4.3.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy -	Scenario 3.2 Intensifica
Business Year	2020-21	Date Printed	5/06/2019	
Total Farm Area (ha)	318	Prepared By:	MRB	
Total Effective Area (ha)	300			
Total kgMS produced:	522,090	Stocking Rate:	3.3	
SHEEP		CATTLE		
Ewes		Cows	1,000	
Ewe Hoggets		Heifers	240	
Male Hoggets		Heifer Calves	250	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,490	
Sheep stock units		Cattle stock units	8,200	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha	1,740	
SHEEP INCOME/SU		CATTLE INCOME/SU		401
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
		Grass Seed 2.		
Fawning percentage		Clover		
Velvet/stag		Other Small Seed		
Av. Velvet Price/kg				
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income	3,451,968	11,507	6.61	
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	3,451,968	11,507	6.61	
Farm Working Expenses	2,291,386	7,638	4.39	
Earnings Before Interest, Drawings and Tax	1,160,582	3,869	2.22	
Total Debt Servicing	686,604	2,289	1.32	
Farm Working Expenses as a % of Gross Farm Income		66		
Debt Servicing as % of Gross Farm Income		20		
Debt Servicing as % of EBIT		59		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 522,090 \$u or Ha			
		TOTAL \$	\$/kgMS	TOTAL \$	\$/kgMS
WAGES	358,476	0.69	SHEEP		
ANIMAL HEALTH	134,325	0.26	WOOL		
STOCKFEED PURCHASED	1,045,380	2.00	CATTLE	200,300	
OTHER STOCK EXPENSES	89,291	0.17	MILK		3,132,541
FEED CONSERVATION			DEER		
CONTRACTING	3,990	0.01	VELVET		
CARTAGE	2,740	0.01	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	185,482	0.36	Previous Yr Sales		
SEEDS & TREATMENT	21,000	0.04	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	2,455	0.00	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	107,575	0.21	Previous Yr Sales		
VEHICLE EXPENSES	79,560	0.15	Current Yr Sales		
ELECTRICITY	80,650	0.15	Unsold At Year End		
OTHER WORKING EXPS	15,330	0.03	MISCELLANEOUS INCOME	163,127	
ADMINISTRATION	35,000	0.07			
STANDING CHARGES	130,133	0.25	STOCK PURCHASES		
				Sheep	
				Cattle	-44,000
				Deer	
				Other	
CASH FARM WORKING EXPENSES	2,291,386	4.39	CASH FARM INCOME	3,451,968	6.61
CASH FARM WORKING PROFIT	1,160,582	2.22			
DEBT SERVICING					
Mortgage	681,750	1.31			
Term Interest					
Current Account	4,854	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,977,991	5.70	CASH OPERATING INCOME	3,451,968	6.61
CASH OPERATING SURPLUS/DEFICIT	473,977	0.91			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	112,681	0.22			
CAPITAL PURCHASES & PAYMENTS	98,375	0.19	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	3,189,047	6.11	TOTAL CASH INCOME	3,451,968	6.61
TOTAL CASH SURPLUS/DEFICIT	262,921	0.50			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	262,921	0.50			

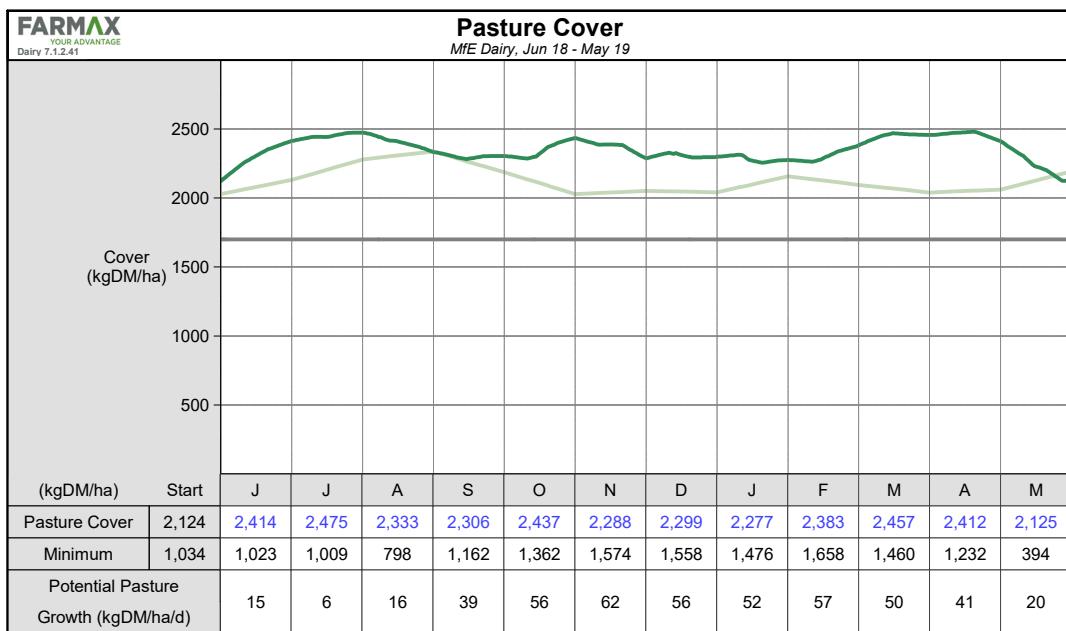
1.4.3.2. Farmax biophysical modelling

Figure 1.4.3.2.1. Dairy: Scenario 3.2 Land Intensification. Farmax biophysical summary of the dairy farm program, whole farm, long term steady-state basis.

Physical Summary for MfE Dairy Jun 18 - May 19			
Category	Description	Value	Units
Farm	Effective Area	300	ha
	Stocking Rate	3.3	cows/ha
	Potential Pasture Growth	14.2	t DM/ha
	Nitrogen Use	197	kg N/ha
	Feed Conversion Efficiency (eaten)	10.1	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	1,030	cows
	Peak Cows Milked	1,000	cows
	Days in Milk	0	days
	Avg. BCS at calving	5.2	BCS
	Liveweight	1,482	kg/ha
Production (to Factory)	Milk Solids total	522,089	kg
	Milk Solids per ha	1,740	kg/ha
	Milk Solids per cow	522	kg/cow
	Peak Milk Solids production	2.33	kg/cow/day
	Milk Solids as % of live weight	117.4	%
Feeding	Pasture Eaten per cow *	3.5	t DM/cow
	Supplements Eaten per cow *	1.1	t DM/cow
	Off-farm Grazing Eaten per cow *	0.7	t DM/cow
	Total Feed Eaten per cow *	5.3	t DM/cow
	Pasture Eaten per ha	11.7	t DM/ha
	Supplements Eaten per ha	3.7	t DM/ha
	Off-farm Grazing Eaten per ha	4.1	t DM/ha
	Total Feed Eaten per ha	19.4	t DM/ha
	Supplements and Grazing / Feed Eaten *	34.2	%
	Bought Feed / Feed Eaten *	24.6	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.4.3.2.2. Dairy: Scenario 3.2 Land Intensification. **a)** Average pasture covers, **b)** pasture growth curve, whole farm, long term steady-state basis.

a)



b)

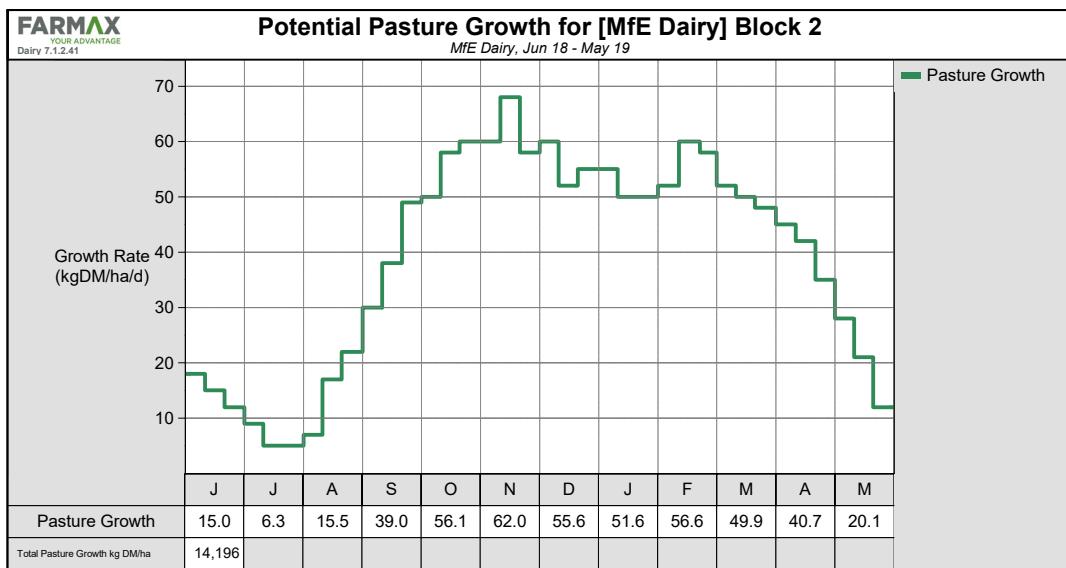


Figure 1.4.3.2.3. Dairy: Scenario 3.2 Land Intensification. Crops and silage, whole farm, long term steady-state basis.

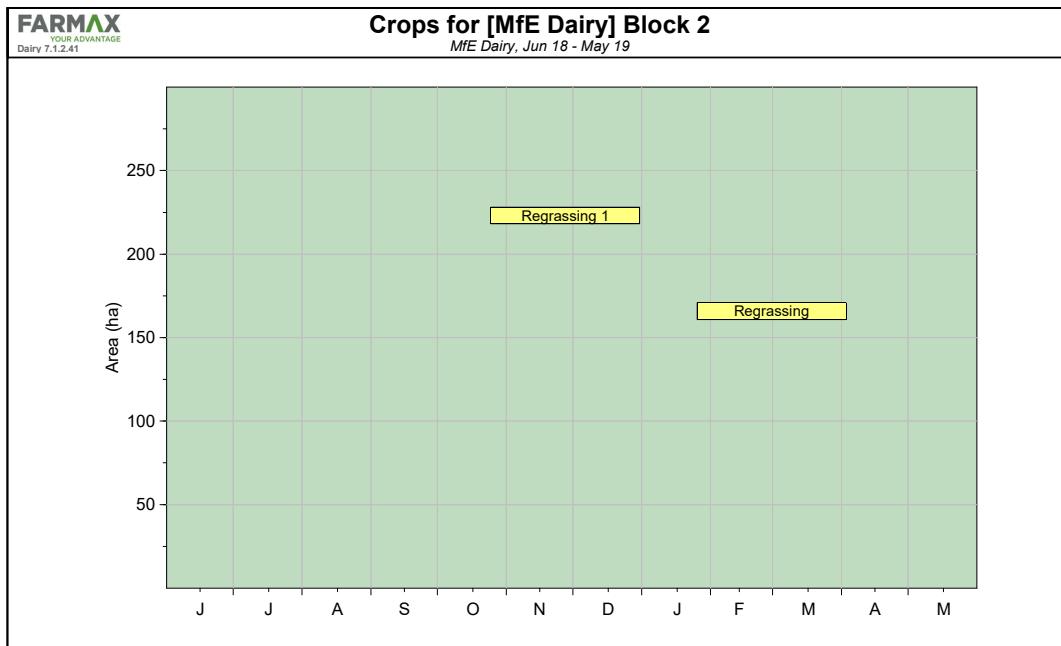
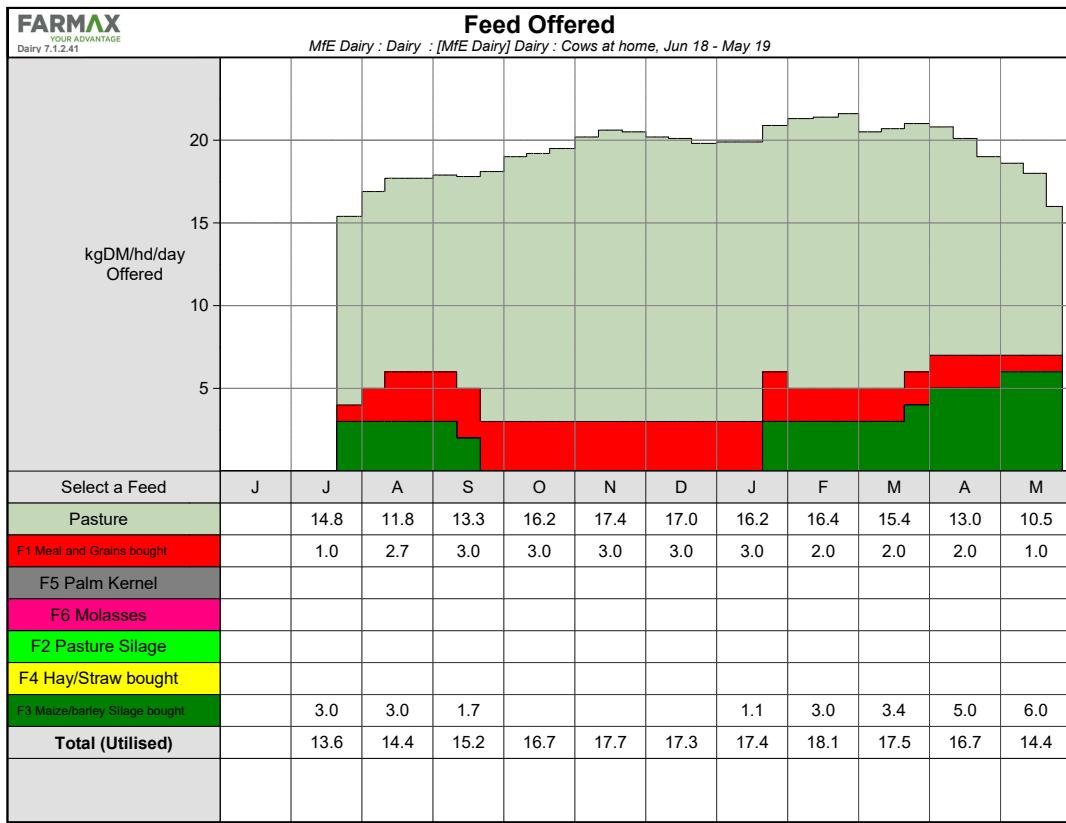


Figure 1.4.3.2.4. Dairy: Scenario 3.2 Land Intensification. Supplement use, whole farm, long term steady-state basis.

Supplement Usage Summary for MfE Dairy														Jun 18 - May 19	
Feed	tonnes DM offered													kg	
	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Total	/milkier	
F3 Maize/barley Silage bought	1	5	66	54				33	83	95	136	117	590	590	
F4 Hay/Straw bought		0	20	8									28	28	
F1 Meal and Grains bought		1	37	74	91	90	93	93	55	56	55	20	665	665	
F2 Pasture Silage															
Total													1,283	1,283	

Figure 1.4.3.2.5. Dairy: Scenario 3.2 Land Intensification. Feed offered. Whole farm, long term steady-state basis.



1.4.3.3. Overseer nutrient modelling

Table 1.4.3.3.1. Dairy: Scenario 3.2 Land Intensification – Whole farm nutrient budget.

Farm name: MFE Dairy model Intensification2 Overseer file (2019/20)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	197	23	0	42	60	7	0
Rain/clover N fixation	110	0	2	4	2	4	19
Irrigation	11	0	7	11	40	9	40
Supplements imported	59	11	26	5	5	5	4
Nutrients removed							
As products	111	19	27	6	24	2	8
Exported effluent	0	0	0	0	0	0	0
As supplements	2	0	2	0	0	0	0
To atmospheric	91	0	0	0	0	0	0
To water	57	1.5	10	60	66	4	13
Change in internal pools							
Plant material	0	0	0	0	0	0	0
Organic pool	116	15	2	-4	1	0	0
Inorganic mineral	0	0	-38	0	-1	-1	-2
Inorganic soil pool	0	-1	32	0	17	22	43

Table 1.4.3.3.2. Dairy: Scenario 3.2 Land Intensification – Nitrogen block report.

Farm name: MFE Dairy model Intensification2 Overseer file (2019/20)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
(F) Eff S.Pivot Darn_4a.2	1257	42	21.0	285	334
(F) Eff K Line Darn_4a.2	536	134	31.9	370	334
(F) Eff S.Pivot Darn_4a.2	373	47	23.3	303	334
(F) Eff Kline Darn_4a.2	536	134	31.9	370	334
(F) Non Eff Pivot Darn_4a.2	734	32	16.0	208	216
(F) Non Eff K Line Darn_4a.2	2137	85	20.5	240	216
(F) Non Eff K Line Darn_4a.2	528	106	25.3	273	216
(F) Non Eff K Line Raka_2a.1	1384	106	25.0	260	216
(F) Eff K Line Raka_2a.1	1626	125	29.2	333	302
(R) Non Eff K Line Timu_1a.1	5557	68	17.1	235	221
(F) Eff Pivot Darn_4a.2	1124	36	19.9	275	309
Trees and Scrub	22	2	N/A		
NB Pasture K Line Darn_4a.2	781	98	23.4	263	227
NB Pasture K Line Darn_4a.2	293	147	35.1	311	227
NB Pasture Pivot Darn_4a.2	1027	28	18.8	208	227
NB Pasture Pivot Darn_4a.2	204	31	20.9	229	227
Other farm sources	46				
Whole farm	18164	57			
Less N removed in wetlands	0				
Farm output	18164	57			

Table 1.4.3.3.3. Dairy: Scenario 3.2 Land Intensification – Phosphorus block report.

Farm name: MFE Dairy model Intensification2 Overseer file (2019/20)

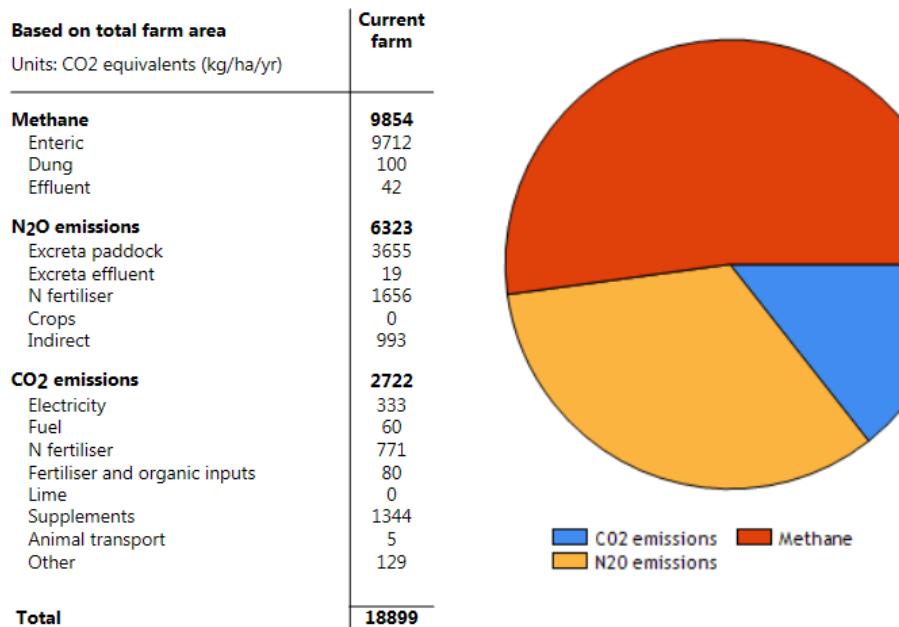
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
(F) Eff S.Pivot Darn_4a.2	8	0.3	Low	Low	Low
(F) Eff K Line Darn_4a.2	2	0.6	Low	Low	Low
(F) Eff S.Pivot Darn_4a.2	2	0.3	Low	Low	Low
(F) Eff Kline Darn_4a.2	2	0.6	Low	Low	Low
(F) Non Eff Pivot Darn_4a.2	6	0.3	Low	Low	n/a
(F)Non Eff K Line Darn_4a.2	14	0.6	Low	Low	n/a
(F) Non Eff K Line Darn_4a.2	3	0.6	Low	Low	n/a
(F) Non Eff K Line Raka_2a.1	24	1.8	High	Medium *	n/a
(F) Eff K Line Raka_2a.1	25	1.9	High	Medium	Medium
(R) Non Eff K Line Timu_1a.1	195	2.4	High	High *	n/a
(F) Eff Pivot Darn_4a.2	8	0.3	Low	Low	Low
Trees and Scrub	1	0.1	n/a	n/a	n/a
NB Pasture K Line Darn_4a.2	5	0.6	Low	Low	n/a
NB Pasture K Line Darn_4a.2	1	0.6	Low	Low	n/a
NB Pasture Pivot Darn_4a.2	5	0.1	Low	Low	n/a
NB Pasture Pivot Darn_4a.2	1	0.1	Low	Low	n/a
Other farm sources	165				
Whole farm	468	1.5			

Table 1.4.3.3.4. Dairy: Scenario 3.2 Land Intensification – Farm greenhouse gas emissions.

Farm name: MFE Dairy model Intensification2 Overseer file (2019/20)

Farm Greenhouse Gas Emissions



1.4.4. Dairy support – Scenario 3.1

1.4.4.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy Support - Scenario 3.1 Intensi	
Business Year	2019/20	Date Printed	5/06/2019	
Total Farm Area (ha)	475	Prepared By:	Jamie Gordon	
Total Effective Area (ha)	460			
Total Stock Units Wintered:	2,361	Stocking Rate:	5.1	
SHEEP		CATTLE		
Ewes		Cows		
Ewe Hoggets		Heifers		
Male Hoggets		Heifer Calves	472	
Wethers		Male Calves	105	
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	577	
Sheep stock units		Cattle stock units	2,361	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha		
SHEEP INCOME/SU		CATTLE INCOME/SU	567	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		Barley	37.1	
R1yr Stags		Oats	6.8	
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
		TOTAL AREA	43.9	
DEER INCOME/SU		PRODUCE INCOME/HA	2,873	
FINANCIAL INDICES				
		Total \$	\$/ha	\$/su
Total Cash Farm Income		1,467,941	3,191	622
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	1,467,941	3,191	622	
Farm Working Expenses	1,051,532	2,286	445	
Earnings Before Interest, Drawings and Tax	416,410	905	176	
Total Debt Servicing	419,822	913	178	
Farm Working Expenses as a % of Gross Farm Income		72		
Debt Servicing as % of Gross Farm Income		29		
Debt Servicing as % of EBIT		101		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 460 Su or Ha		
	TOTAL \$			TOTAL \$
WAGES	141,900	308 SHEEP		
ANIMAL HEALTH	9,442	21 WOOL		
STOCKFEED PURCHASED	16,825	36 CATTLE		1,617,867
OTHER STOCK EXPENSES	25,500	55 MILK		
FEED CONSERVATION	154,950	337 DEER		
CONTRACTING	91,555	199 VELVET		
CARTAGE	13,857	30 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	164,751	358 Previous Yr Sales		
SEEDS & TREATMENT	65,852	143 Current Yr Sales		126,115
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	128,814	280 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	34,000	74 Previous Yr Sales		
VEHICLE EXPENSES	38,500	84 Current Yr Sales		
ELECTRICITY	2,400	5 Unsold At Year End		
OTHER WORKING EXPS		MISCELLANEOUS INCOME		2,500
ADMINISTRATION	19,000	41		
STANDING CHARGES	144,386	314 STOCK PURCHASES		
		Sheep		
		Cattle		-278,540
		Deer		
		Other		
CASH FARM WORKING EXPENSES	1,051,532	2,286 CASH FARM INCOME		1,467,941 3,191
CASH FARM WORKING PROFIT	416,410	905		
DEBT SERVICING				
Mortgage	336,150	731		
Term Interest	62,168	135		
Current Account	21,505	47		
Rent				
Other				
CASH OPERATING EXPENSES	1,471,354	3,189 CASH OPERATING INCOME		1,467,941 3,191
CASH OPERATING SURPLUS/DEFICIT	-3,412	-7		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION				
CAPITAL PURCHASES & PAYMENTS	121,640	284 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,592,994	3,483 TOTAL CASH INCOME		1,467,941 3,191
TOTAL CASH SURPLUS/DEFICIT	-125,052	-272		
Change in value of stock on hand				
Change in value of produce on hand				
Depreciation				
TRUE SURPLUS/DEFICIT	-125,052	-272		

1.4.4.2. Farmax biophysical modelling

Figure 1.4.4.2.1. Dairy Support: Scenario 3.1 Land Intensification – Average pasture covers, long term steady-state basis.

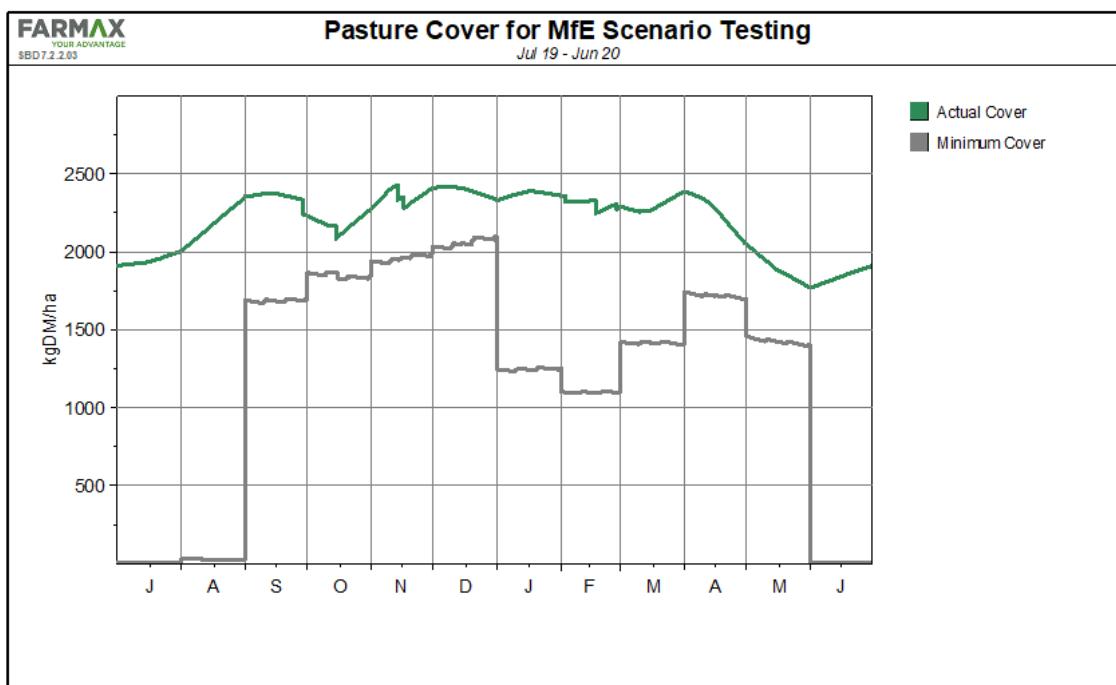
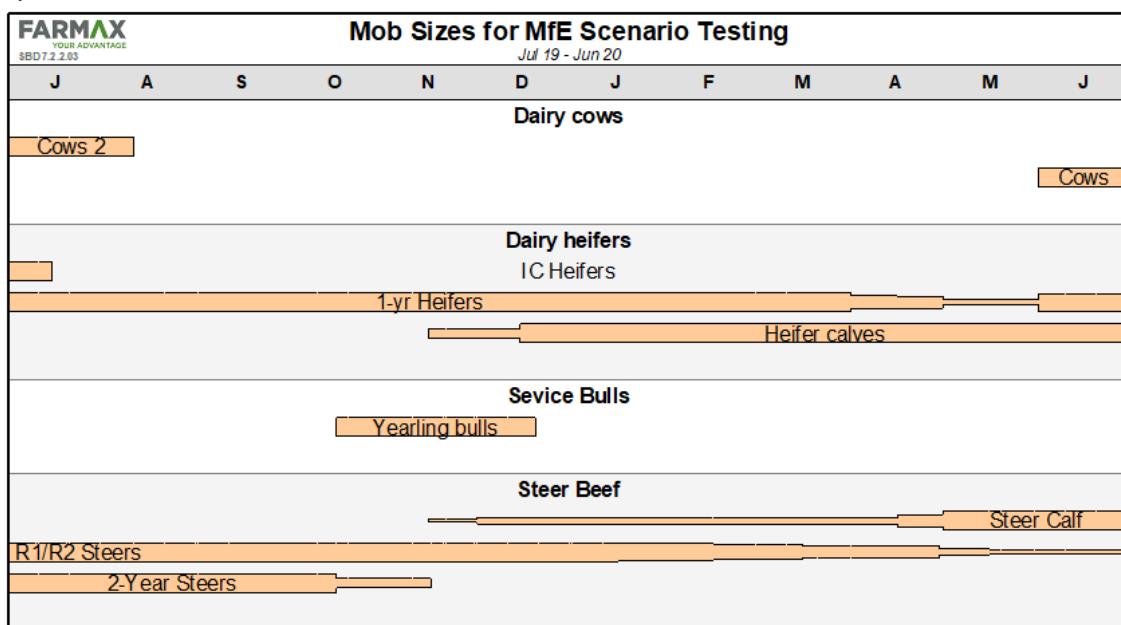


Figure 1.4.4.2.2. Dairy Support: Scenario 3.1 Land Intensification – Farmax supplements used.

Month	Percent of total demand in each month							
	Fodder beet	Forage Rape	Pasture Silage	Straw Big	Oaten Silage	Barley Silage	Kale	Total
Jul 19	68.1		1.2	1.1	22.7		6.5	99.7
Aug 19	62.8			0.8	26.1		8.8	98.5
Sep 19								
Oct 19								
Nov 19								
Dec 19								
Jan 20	39.6							39.6
Feb 20	45.7							45.7
Mar 20	31.5							31.5
Apr 20	13.9							13.9
May 20	25.3							25.3
Jun 20	71.4		1.1	0.9	20.2		5.9	99.6

Figure 1.4.4.2.3. Dairy Support: Scenario 3.1 Land Intensification – **a)** Mob size per month, **b)** Livestock reconciliation per month.

a)

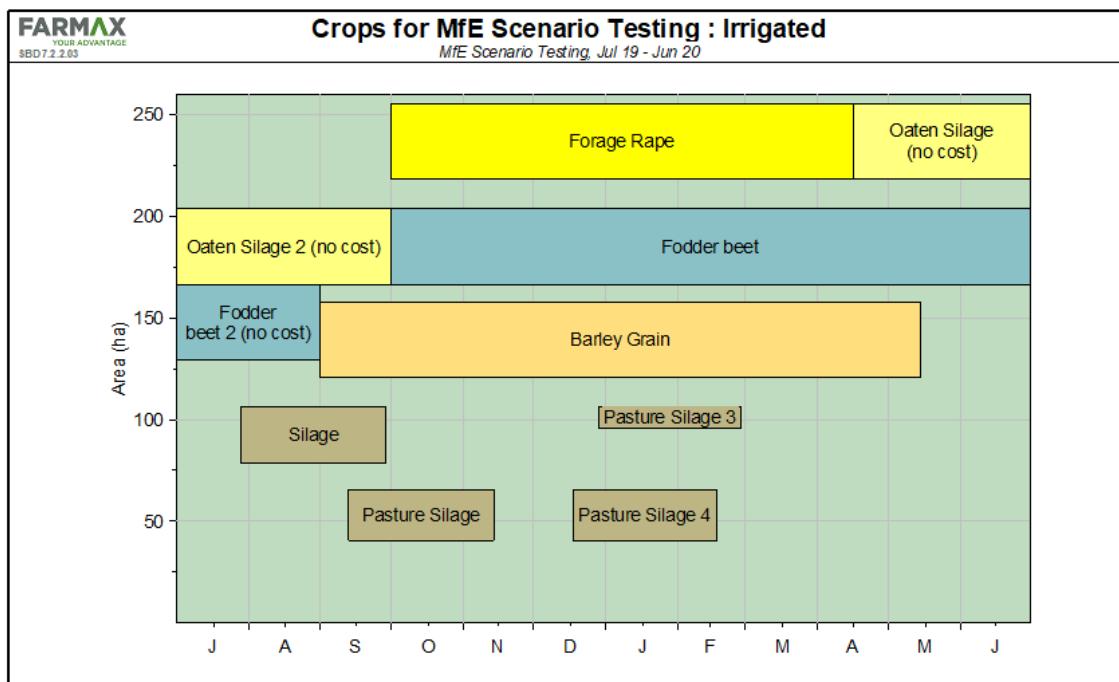


b)

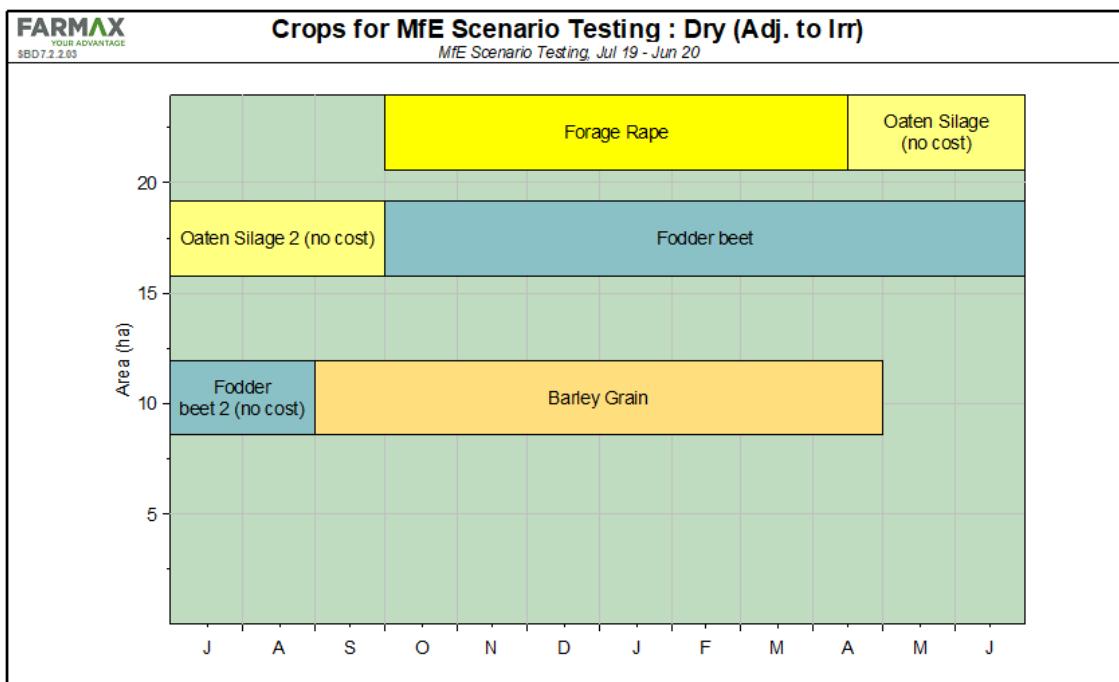
Stock Reconciliation Numbers by Month for MfE Scenario Testing												
(end of month)	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20
Heifer Calf					230	460	460	460	460	460	460	460
1-Year Heifer	460	460	460	460	460	460	460	460	460	287	107	437
2-Year Heifer												
Cow	1030											1030
1-Year Bull				13	13							
Steer Calf					75	155	155	154	154	314	473	472
1-Year Steer	472	471	471	471	470	470	451	399	323	161	121	105
2-Year Steer	105	105	105	53								
Total Beef	2067	1036	1036	997	1248	1545	1526	1473	1397	1222	1161	2504

Figure 1.4.4.2.4. Dairy support: Scenario 3.1 Land Intensification – Crops and silage, whole farm, long term steady-state basis. **a)** Irrigated, **b)** Dryland block 1, **c)** Dryland block 2.

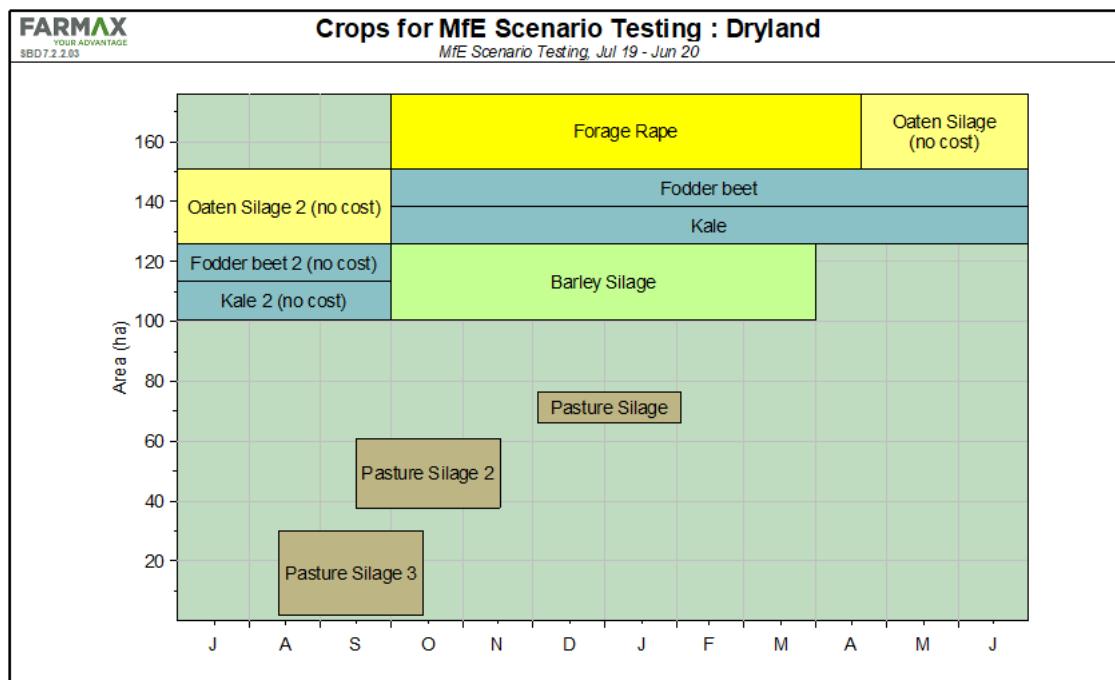
a)



b)



c)



1.4.4.3. Overseer nutrient modelling

Table 1.4.4.3.1. Dairy support: Scenario 3.1 Land Intensification – Whole farm nutrient budget.

Farm name: Dairy Support Farm - 10% less N & P - FINAL (2019)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
Nutrients added							
Fertiliser, lime & other	110	33	14	22	84	1	9
Rain/clover N fixation	68	0	2	4	2	4	15
Irrigation	3	0	2	3	10	2	10
Supplements imported	54	5	55	5	10	5	3
Nutrients removed							
As products	21	6	4	3	7	1	1
Exported effluent	0	0	0	0	0	0	0
As supplements, crop exports	46	9	37	4	8	3	2
To atmospheric	63	0	0	0	0	0	0
To water	60	0.2	13	41	90	9	26
Change in internal pools							
Plant material	-66	-9	-54	-9	-29	-6	-21
Organic pool	84	1	7	-6	1	1	0
Inorganic mineral	0	3	-16	0	-2	-4	-4
Inorganic soil pool	27	30	83	0	31	7	34

Table 1.4.4.3.2 Dairy support: Scenario 3.1 Land Intensification – Nitrogen block report.

Farm name: Dairy Support Farm - 10% less N & P - FINAL (2019)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Irrigated	1496	25	5.7	229	151
OG - Ra - Oa Si	4845	131	28.1	100	82
Oa Si - FB	1968	53	11.9	78	118
FB - Ba Gr - NG	6745	182	37.0	151	154
DLC - OG - Ra - Oa Si	314	92	23.3	92	82
DLC -Oa Si - FB	164	48	12.7	81	118
DLC -FB - Ba Gr - NG	535	157	34.0	158	151
DL Corners	212	15	4.4	182	81
DL - OG - Ra - Oa Si	2297	92	23.1	92	82
DL Oa Si - FB	1169	47	12.3	82	118
DL - FB - Ba Gr - NG	2593	103	24.4	124	151
Rolling DL Pasture	624	16	4.5	191	100
Rolling DL Silage Pasture	1633	27	7.6	147	100
Irr Silage	2889	32	7.4	177	151
Other farm sources	95				
Whole farm	27579	60			
Less N removed in wetlands	0				
Farm output	27579	60			

Table 1.4.4.3.3. Dairy support: Scenario 3.1 Land Intensification – Phosphorus block report.

Farm name: Dairy Support Farm - 10% less N & P - FINAL (2019)

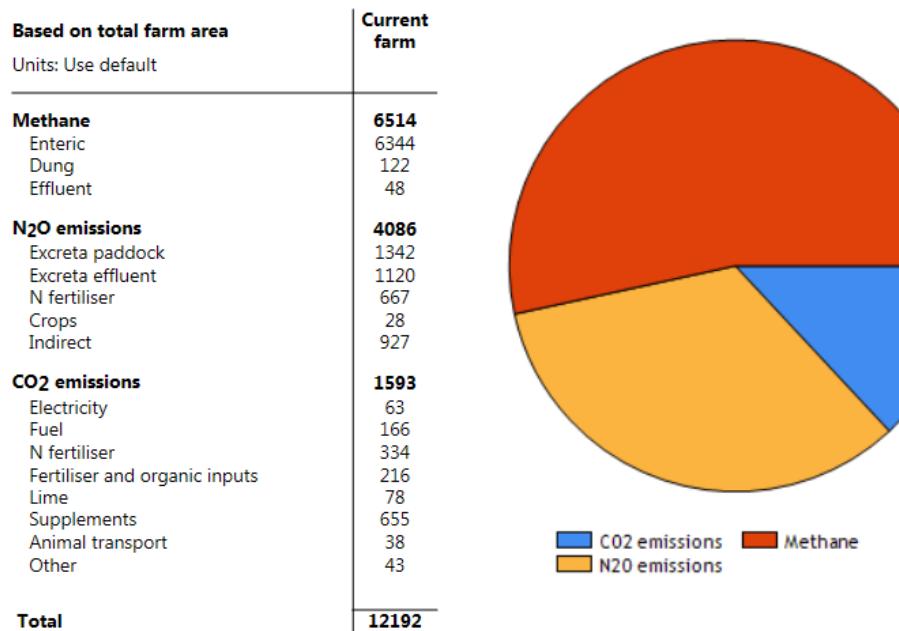
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Irrigated	6	0.1	Low	Low	n/a
OG - Ra - Oa Si	7	0.2	n/a	n/a	n/a
Oa Si - FB	9	0.2	n/a	n/a	n/a
FB - Ba Gr - NG	6	0.2	n/a	n/a	n/a
DLC - OG - Ra - Oa Si	0	0.1	n/a	n/a	n/a
DLC -Oa Si - FB	0	0.1	n/a	n/a	n/a
DLC -FB - Ba Gr - NG	0	0.1	n/a	n/a	n/a
DL Corners	1	0	Low	Low	n/a
DL - OG - Ra - Oa Si	3	0.1	n/a	n/a	n/a
DL Oa Si - FB	3	0.1	n/a	n/a	n/a
DL - FB - Ba Gr - NG	3	0.1	n/a	n/a	n/a
Rolling DL Pasture	6	0.2	Low	Low	Low
Rolling DL Silage Pasture	10	0.2	Low	Low	Low
Irr Silage	9	0.1	Low	Low	n/a
Other farm sources	46				
<hr/>					
Whole farm	110	0.2			

Table 1.4.4.3.4. Dairy support: Scenario 3.1 Land Intensification – Farm greenhouse gas emissions.

Farm name: Dairy Support Farm - 10% less N & P - FINAL (2019)

Farm Greenhouse Gas Emissions



1.4.5. Dairy support – Scenario 3.2

1.4.5.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Dairy Support -	Scenario 3.2 D
Business Year	2020-21	Date Printed	5/06/2019	
Total Farm Area (ha)	0	Prepared By:	MRB	
Total Effective Area (ha)	325			
Total kgMS produced:	390,909	Stocking Rate:	2.4	
SHEEP		CATTLE		
Ewes	0	Cows	782	
Ewe Hoggets	0	Heifers	190	
Male Hoggets	0	Heifer Calves	190	
Wethers	0	Male Calves	0	
Rams	0	Steers/Bulls	0	
		Bulls	0	
TOTAL SHEEP	0	TOTAL CATTLE	1,050	
Sheep stock units	0	Cattle stock units	5,710	
Lambing percentage	0.0	Calving percentage	0	
Wool/sheep S.U.	0.0	Cows in Milk	0	
Av. Wool Price/kg	0.0	kgMS /cow	0	
		kgMS /ha	1,203	
SHEEP INCOME/SU	0.0	CATTLE INCOME/SU	432	
DEER		PRODUCE		
M.A. Hinds	0	Crop	Area	Yield/Ha
R 2yr Hinds	0	M.Wheat	0	0
R 1yr Hinds	0	F.Wheat	0	0
R1yr Stags	0	Oats	0	0
R 2yr Stags	0	Barley	0	0
M.A. Stags	0	Peas	0	0
		Other Grain	0	0
TOTAL DEER	0	Grass Seed 1.	0	0
Deer stock units	0	Grass Seed 2.	0	0
		Clover	0	0
Fawning percentage	0.0	Other Small Seed	0	0
Velvet/stag	0.0			
Av. Velvet Price/kg	0			
		TOTAL AREA		0
DEER INCOME/SU	0.0	PRODUCE INCOME/HA		0
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income	2,591,327	7,973	6.63	
Change in Value of Stock on Hand	0	0	0.00	
Change in Value of Produce on Hand	0	0	0.00	
Gross Farm Income	2,591,327	7,973	6.63	
Farm Working Expenses	1,400,387	4,309	3.58	
Earnings Before Interest, Drawings and Tax	1,190,940	3,664	3.05	
Total Debt Servicing	839,017	2,582	2.15	
Farm Working Expenses as % of Gross Farm Income		54		
Debt Servicing as % of Gross Farm Income		32		
Debt Servicing as % of EBIT		70		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 390,909 \$u or Ha			
		TOTAL \$	\$/kgMS	TOTAL \$	\$/kgMS
WAGES	298,400	0.76	SHEEP	0	
ANIMAL HEALTH	99,215	0.25	WOOL	0	
STOCKFEED PURCHASED	84,238	0.22	CATTLE	166,100	
OTHER STOCK EXPENSES	69,200	0.18	MILK	2,345,454	
FEED CONSERVATION	66,600	0.17	DEER	0	
CONTRACTING	43,610	0.11	VELVET	0	
CARTAGE	2,740	0.01	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	206,428	0.53	Previous Yr Sales	0	
SEEDS & TREATMENT	32,180	0.08	Current Yr Sales	0	
SACKS & SEED DRESSING	0	0.00	Unsold At Year End	0	
WEED & PEST CONTROL	54,648	0.14	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	98,000	0.25	Previous Yr Sales	0	
VEHICLE EXPENSES	69,000	0.18	Current Yr Sales	0	
ELECTRICITY	38,790	0.10	Unsold At Year End	0	
OTHER WORKING EXPS	15,330	0.04	MISCELLANEOUS INCOME	123,773	
ADMINISTRATION	50,000	0.13			
STANDING CHARGES	172,028	0.44	STOCK PURCHASES		
			Sheep	0	
			Cattle	-44,000	
			Deer	0	
			Other	0	
CASH FARM WORKING EXPENSES	1,400,387	3.58	CASH FARM INCOME	2,591,327	6.63
CASH FARM WORKING PROFIT	1,190,940	3.05			
DEBT SERVICING					
Mortgage	831,533	2.13			
Term Interest	0	0.00			
Current Account	7,484	0.02			
Rent	0	0.00			
Other	0	0.00			
CASH OPERATING EXPENSES	2,239,404	5.73	CASH OPERATING INCOME	2,591,327	6.63
CASH OPERATING SURPLUS/DEFICIT	351,923	0.90			
PERSONAL DRAWINGS	0	0.00	NON OPERATING INCOME	0	0.00
OTHER PERSONAL	0	0.00			
TAXATION	61,777	0.16			
CAPITAL PURCHASES & PAYMENTS	146,000	0.37	INVESTMENT INCOME	0	0.00
INVESTMENTS	0	0.00			
UNPAID ACCOUNTS	0	0.00			
TOTAL CASH EXPENDITURE	2,447,181	6.26	TOTAL CASH INCOME	2,591,327	6.63
TOTAL CASH SURPLUS/DEFICIT	144,146	0.37			0.0
Change in value of stock on hand	0	0.00			
Change in value of produce on hand	0	0.00			
Depreciation					
TRUE SURPLUS/DEFICIT	144,146	0.37			

1.4.5.2. Farmax biophysical modelling

Figure 1.4.5.2.1. Dairy Support: Scenario 3.2 Land Intensification – Farmax Dairy biophysical summary of the dairy farm and support farm program, long term steady-state basis.

Physical Summary for MfE Dairy Scenario Testing Jun 19 - May 20			
Category	Description	Value	Units
Farm	Effective Area	460	ha
	Stocking Rate	1.8	cows/ha
	Potential Pasture Growth	11.5	t DM/ha
	Nitrogen Use	147	kg N/ha
	Feed Conversion Efficiency (eaten)	11.2	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	850	cows
	Peak Cows Milked	820	cows
	Days in Milk	275	days
	Avg. BCS at calving	5.6	BCS
	Liveweight	893	kg/ha
Production (to Factory)	Milk Solids total	390,909	kg
	Milk Solids per ha	850	kg/ha
	Milk Solids per cow	477	kg/cow
	Peak Milk Solids production	2.09	kg/cow/day
	Milk Solids as % of live weight	95.2	%
Feeding	Pasture Eaten per cow *	4.0	t DM/cow
	Supplements Eaten per cow *	1.3	t DM/cow
	Off-farm Grazing Eaten per cow *	0.0	t DM/cow
	Total Feed Eaten per cow *	5.3	t DM/cow
	Pasture Eaten per ha	8.0	t DM/ha
	Supplements Eaten per ha	2.8	t DM/ha
	Off-farm Grazing Eaten per ha	0.0	t DM/ha
	Total Feed Eaten per ha	10.8	t DM/ha
	Supplements and Grazing / Feed Eaten *	24.9	%
	Bought Feed / Feed Eaten *	3.3	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.4.5.2.2. Dairy Support: Scenario 3.2 Land Intensification – Farmax Dairy supplements used.

Supplement Usage Summary for MfE Dairy Scenario Testing Jun 19 - May 20													
Feed	tonnes DM offered											kg /milker	
	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Total
F2 Pasture Silage	10	12	76	28							97	124	349 425
Kale	110	110	29										249 304
Barley Grain			27	54							31	41	153 186
Wheat Silage	77	77	11										164 200
C2 Fodder Beet	178	180	84								62	72	575 702
Total													1,489 1,816

Figure 1.4.5.2.3. Dairy Support: Scenario 3.2 Land Intensification – Feed offered to milking cows, long term steady-state basis.

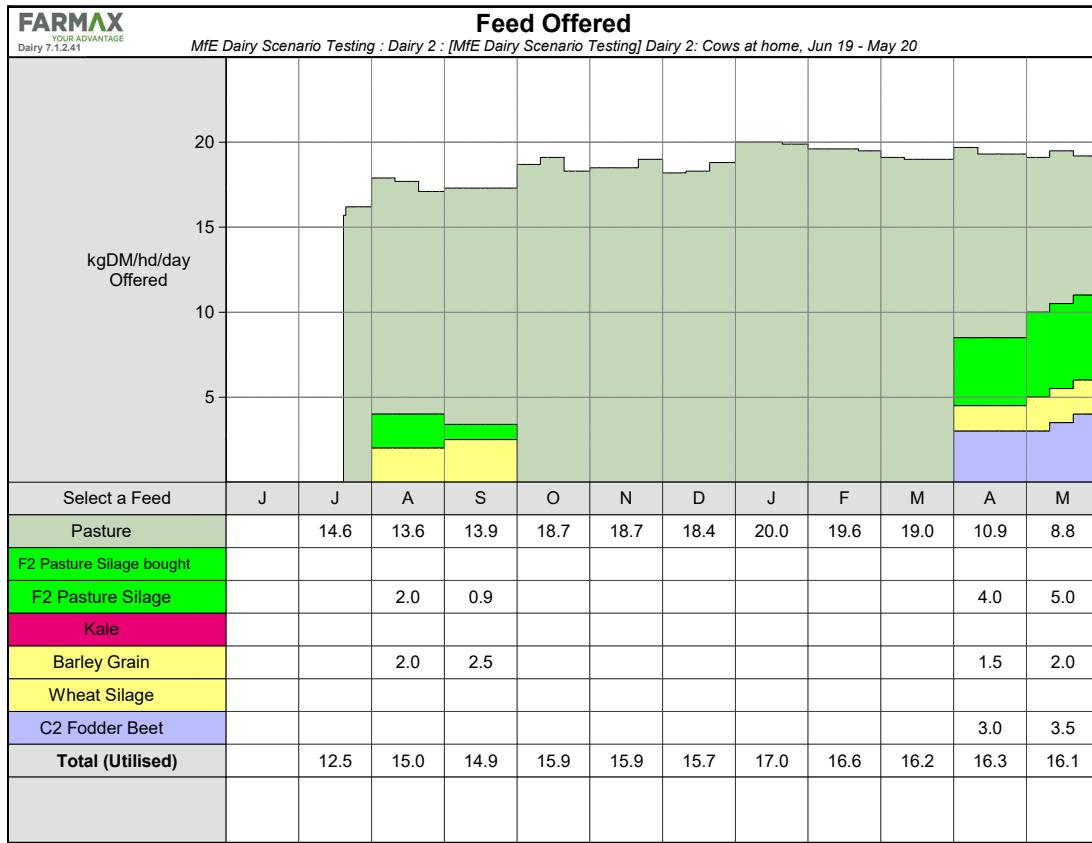
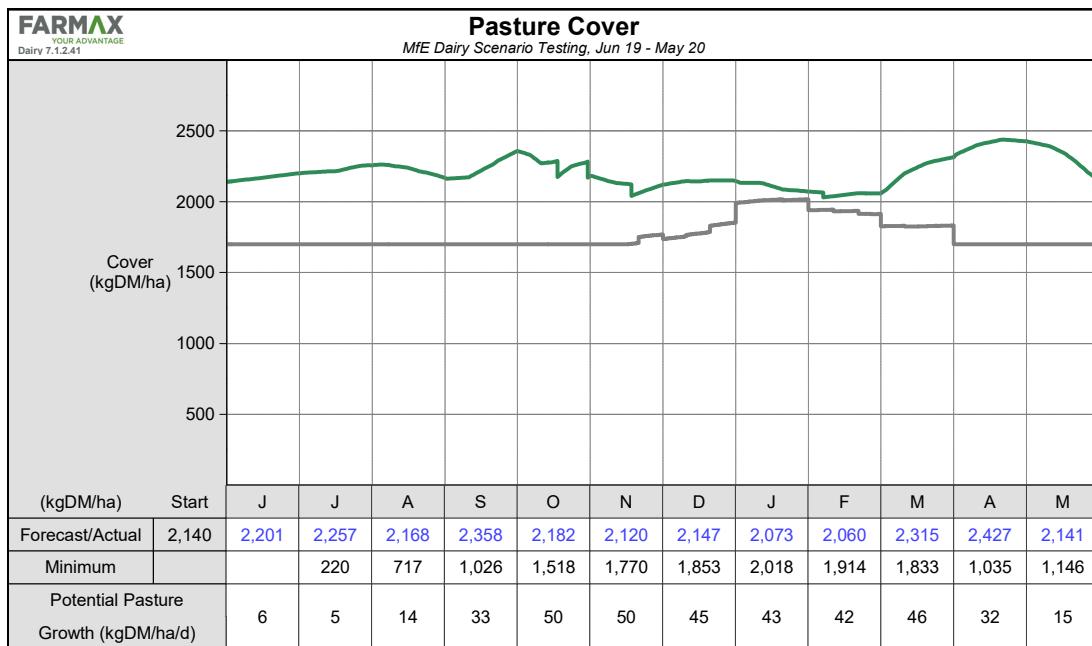


Figure 1.4.5.2.4. Dairy Support: Scenario 3.2 Land Intensification – **a)** Pasture cover, **b)** Potential base pasture growth of dairy platform excluding nitrogen.

a)



b)

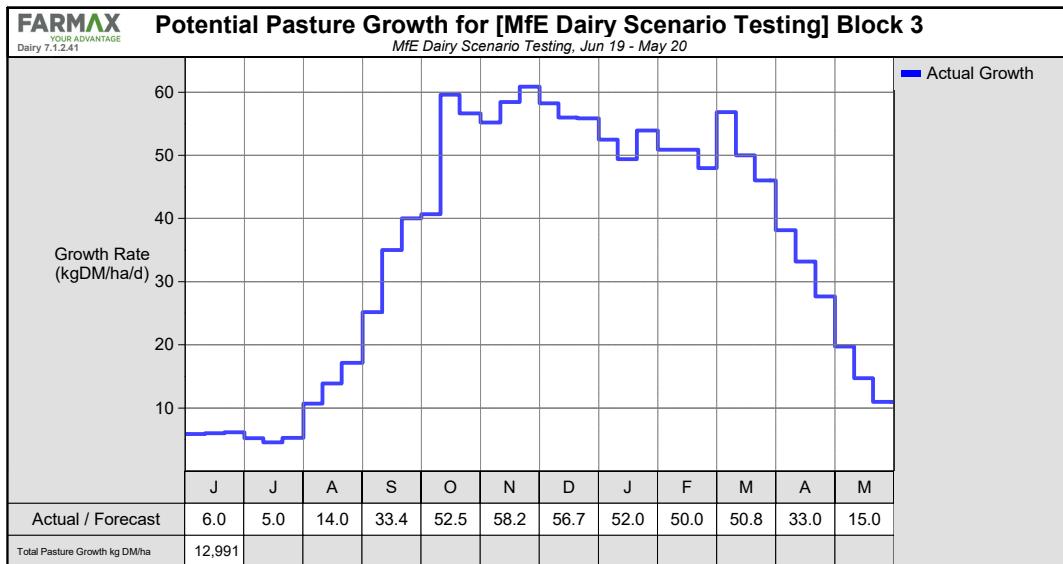


Figure 1.4.5.2.5. Dairy Support: Scenario 3.2 Land Intensification – Lactation Curve.

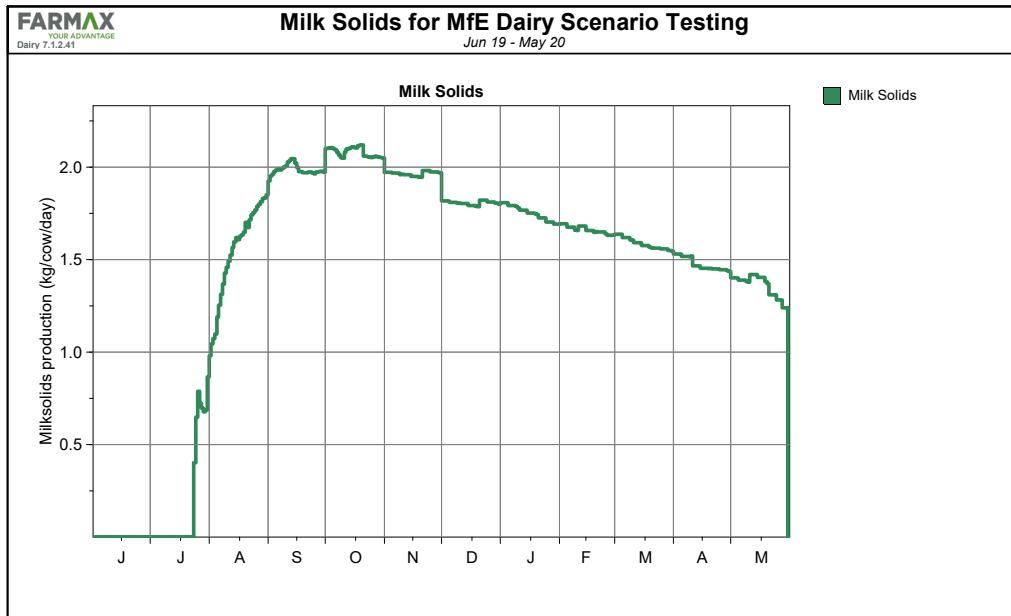
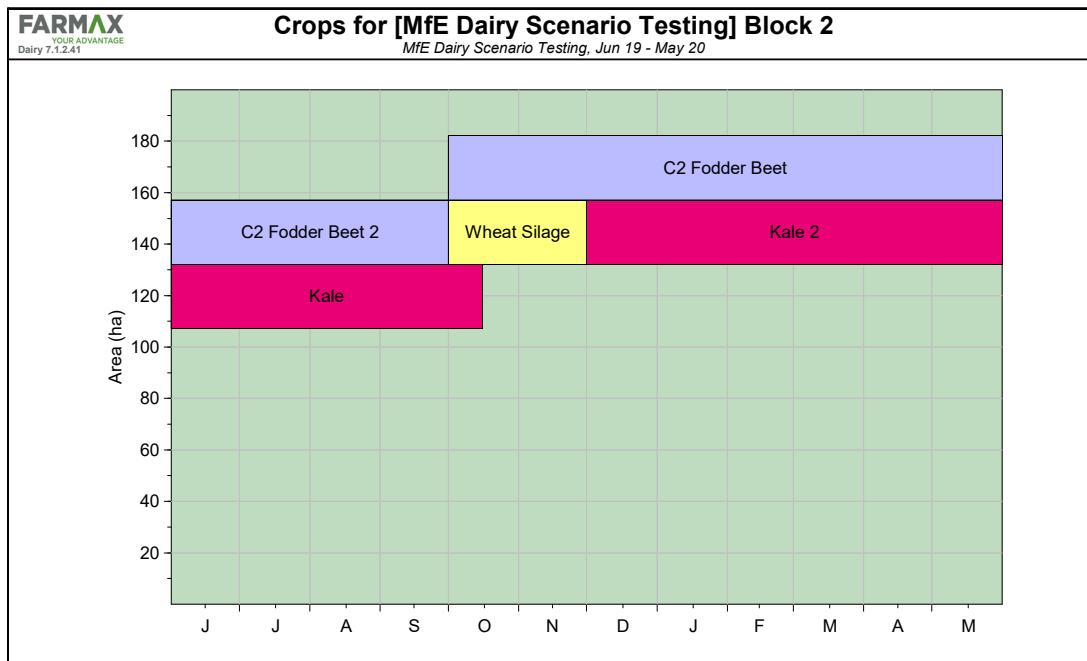


Figure 1.4.5.2.6. Dairy support: Scenario 3.2 Land Intensification – Crops and silage, whole farm, long term steady-state basis.



1.4.5.3. Overseer nutrient modelling

Table 1.4.5.3.1. Dairy support: Scenario 3.2 Land Intensification – Whole farm nutrient budget.

Farm name: Dairy Support Farm - Dairy Conversion - V1_2 (2019)

Farm Nutrient Budget - Whole farm

	N	P	K	S (kg/ha/yr)	Ca	Mg	Na
<u>Nutrients added</u>							
Fertiliser, lime & other	144	29	3	48	177	1	4
Rain/clover N fixation	95	0	2	4	2	4	15
Irrigation	3	0	2	3	12	3	12
Supplements imported	11	2	8	1	1	1	1
<u>Nutrients removed</u>							
As products	67	12	15	4	16	1	4
Exported effluent	0	0	0	0	0	0	0
As exported defoliation	5	1	2	1	0	0	0
To atmospheric	71	0	0	0	0	0	0
To water	64	0.4	21	66	75	13	47
<u>Change in internal pools</u>							
Plant material	-23	-4	-27	-5	-23	-3	-9
Organic pool	58	3	0	-10	0	0	0
Inorganic mineral	0	2	-21	0	-2	-4	-4
Inorganic soil pool	11	17	24	0	124	1	-6

Table 1.4.5.3.2 Dairy support: Scenario 3.2 Land Intensification – Nitrogen block report.

Farm name: Dairy Support Farm - Dairy Conversion - V1_2 (2019)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
MP- PP	4309	61	13.6	232	201
DL - PP + DLC	3605	29	8.1	108	100
PP - FB	2552	102	26.7	127	143
FB - Ba Sil - Ka	3674	147	38.6	165	228
Ka- NG	2013	81	21.7	4	139
MP - PP - FB - Ba Si	3065	438	96.1	488	137
MP - FB - Ba Si - NG	1041	149	31.6	-18	148
MP - Silage	8934	51	11.4	186	201
Other farm sources	766				
Whole farm	29960	64			
Less N removed in wetlands	0				
Farm output	29960	64			

Table 1.4.5.3.3. Dairy support: Scenario 3.2 Land Intensification – Phosphorus block report.

Farm name: Dairy Support Farm - Dairy Conversion - V1_2 (2019)

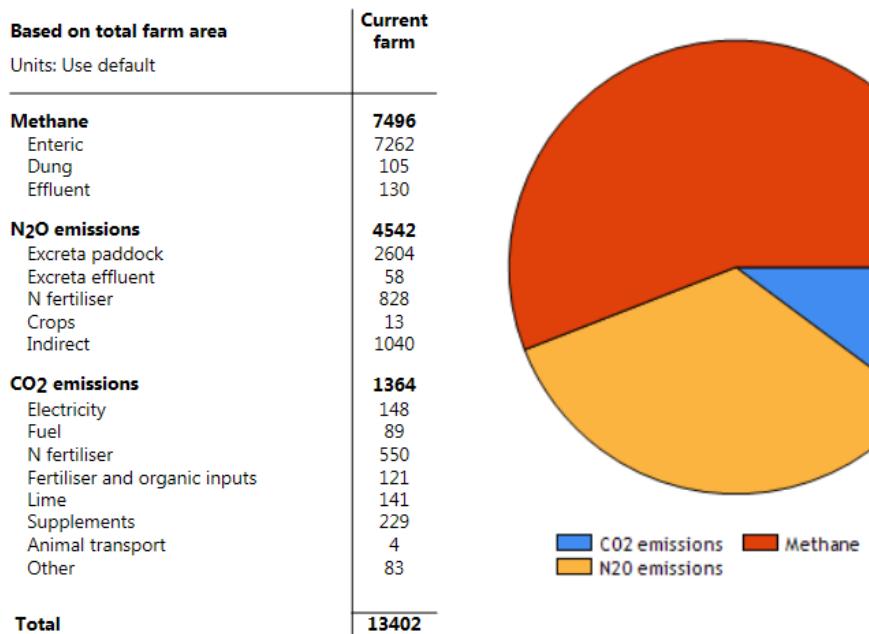
Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
MP- PP	7	0.1	Low	Low	n/a
DL - PP + DLC	17	0.1	Low	Low	n/a
PP - FB	3	0.1	n/a	n/a	n/a
FB - Ba Sil - Ka	4	0.1	n/a	n/a	n/a
Ka- NG	2	0.1	n/a	n/a	n/a
MP - PP - FB - Ba Si	2	0.2	n/a	n/a	n/a
MP - FB - Ba Si - NG	1	0.2	n/a	n/a	n/a
MP - Silage	17	0.1	Low	Low	n/a
Other farm sources	137				
Whole farm	190	0.4			

Table 1.4.5.3.4. Dairy support: Scenario 3.2 Land Intensification – Farm greenhouse gas emissions.

Farm name: Dairy Support Farm - Dairy Conversion - V1_2 (2019)

Farm Greenhouse Gas Emissions



1.4.6. Arable mixed cropping

1.4.6.1. Financial budget summary detail

MACFARLANE RURAL BUSINESS LTD		PHYSICAL PRODUCTION SUMMARY		
Farm / Client	MfE	File Name	Arable -	Scenario 3 Dairy Com
Business Year	2020-21	Date Printed	6/06/2019	
Total Farm Area (ha)	325	Prepared By:	MRB	
Total Effective Area (ha)	325			
Total kgMS produced:	378,532	Stocking Rate:	2.4	
SHEEP		CATTLE		
Ewes		Cows	782	
Ewe Hoggets		Heifers	190	
Male Hoggets		Heifer Calves	190	
Wethers		Male Calves		
Rams		Steers/Bulls		
		Bulls		
TOTAL SHEEP		TOTAL CATTLE	1,000	
Sheep stock units		Cattle stock units	5,440	
Lambing percentage		Calving percentage		
Wool/sheep S.U.		Cows in Milk		
Av. Wool Price/kg		kgMS /cow		
		kgMS /ha	1,165	
SHEEP INCOME/SU		CATTLE INCOME/SU	440	
DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
TOTAL DEER		Other Grain		
Deer stock units		Grass Seed 1.		
Fawning percentage		Grass Seed 2.		
Velvet/stag		Clover		
Av. Velvet Price/kg		Other Small Seed		
TOTAL AREA				
DEER INCOME/SU		PRODUCE INCOME/HA		
FINANCIAL INDICES		Total \$	\$/ha	\$/kgMS
Total Cash Farm Income	2,529,415	7,783	6.68	
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	2,529,415	7,783	6.68	
Farm Working Expenses	1,299,971	4,000	3.43	
Earnings Before Interest, Drawings and Tax	1,229,444	3,783	3.25	
Total Debt Servicing	785,535	2,417	2.08	
Farm Working Expenses as a % of Gross Farm Income		51		
Debt Servicing as % of Gross Farm Income		31		
Debt Servicing as % of EBIT		64		

MACFARLANE RURAL BUSINESS LTD		BUDGET SUMMARY 378,532 \$u or Ha			
		TOTAL \$	\$/kgMS	TOTAL \$	\$/kgMS
WAGES	288,400	0.76	SHEEP		
ANIMAL HEALTH	94,538	0.25	WOOL		
STOCKFEED PURCHASED	185,753	0.49	CATTLE	165,190	
OTHER STOCK EXPENSES	66,800	0.18	MILK	2,271,192	
FEED CONSERVATION	59,250	0.16	DEER		
CONTRACTING	30,390	0.08	VELVET		
CARTAGE	2,740	0.01	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	136,837	0.36	Previous Yr Sales		
SEEDS & TREATMENT	34,800	0.09	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	30,100	0.08	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	98,000	0.26	Previous Yr Sales		
VEHICLE EXPENSES	53,250	0.14	Current Yr Sales		
ELECTRICITY	72,610	0.19	Unsold At Year End		
OTHER WORKING EXPS	15,330	0.04	MISCELLANEOUS INCOME	137,033	
ADMINISTRATION	50,000	0.13			
STANDING CHARGES	81,174	0.21	STOCK PURCHASES		
				Sheep	
				Cattle	-44,000
				Deer	
				Other	
CASH FARM WORKING EXPENSES	1,299,971	3.43	CASH FARM INCOME	2,529,415	6.68
CASH FARM WORKING PROFIT	1,229,444	3.25			
DEBT SERVICING					
Mortgage	782,824	2.07			
Term Interest					
Current Account	2,711	0.01			
Rent					
Other					
CASH OPERATING EXPENSES	2,085,506	5.51	CASH OPERATING INCOME	2,529,415	6.68
CASH OPERATING SURPLUS/DEFICIT	443,909	1.17			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION	89,373	0.24			
CAPITAL PURCHASES & PAYMENTS	146,000	0.39	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	2,320,879	6.13	TOTAL CASH INCOME	2,529,415	6.68
TOTAL CASH SURPLUS/DEFICIT	208,536	0.55			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	208,536	0.55			

1.4.6.2. Farmax biophysical modelling

Figure 1.4.6.2.1. Arable mixed cropping: Scenario 3 Land Intensification - Farmax Dairy biophysical summary of the dairy farm and support farm program, long term steady-state basis.

Physical Summary for MfE Arable conversion Jun 19 - May 20			
Category	Description	Value	Units
Farm	Effective Area	325	ha
	Stocking Rate	2.4	cows/ha
	Potential Pasture Growth	16.3	t DM/ha
	Nitrogen Use	129	kg N/ha
	Feed Conversion Efficiency (eaten)	11.1	kg DM eaten/kg MS
Herd	Cow Numbers (1st July)	810	cows
	Peak Cows Milked	782	cows
	Days in Milk	274	days
	Avg. BCS at calving	5.3	BCS
	Liveweight	1,192	kg/ha
Production (to Factory)	Milk Solids total	378,531	kg
	Milk Solids per ha	1,165	kg/ha
	Milk Solids per cow	484	kg/cow
	Peak Milk Solids production	2.07	kg/cow/day
	Milk Solids as % of live weight	97.7	%
Feeding	Pasture Eaten per cow *	4.2	t DM/cow
	Supplements Eaten per cow *	1.2	t DM/cow
	Off-farm Grazing Eaten per cow *	0.0	t DM/cow
	Total Feed Eaten per cow *	5.4	t DM/cow
	Pasture Eaten per ha	11.4	t DM/ha
	Supplements Eaten per ha	3.3	t DM/ha
	Off-farm Grazing Eaten per ha	0.0	t DM/ha
	Total Feed Eaten per ha	14.7	t DM/ha
	Supplements and Grazing / Feed Eaten *	21.7	%
	Bought Feed / Feed Eaten *	5.5	%
(*) feed eaten by females > 20 months old / peak cows milked			

Figure 1.4.6.2.2. Arable mixed cropping: Scenario 3 Land Intensification – Farmax Dairy supplements used.

Supplement Usage Summary for MfE Arable conversion Jun 19 - May 20													kg /milker	
Feed	tonnes DM offered													
	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Total	
F2 Pasture Silage	9	9									110	123	251	321
Fodder Beet	164	165											329	420
Kale	95	85											180	230
Greenchop oat silage	73	73	28	5									179	229
Barley Grain			27	54	24						48	43	48	243
Total													1,182	1,512

Figure 1.4.6.2.3. Arable mixed cropping: Scenario 3 Land Intensification – Feed offered to milking cows, long term steady-state basis.

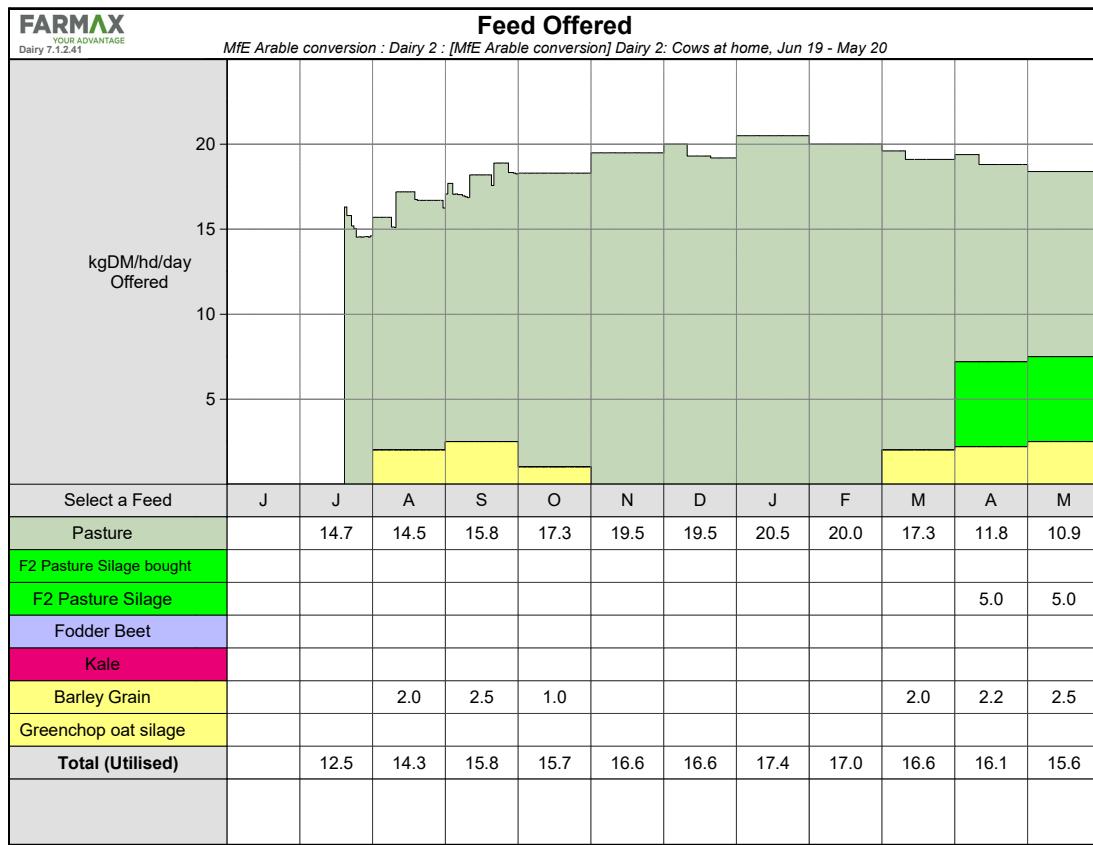
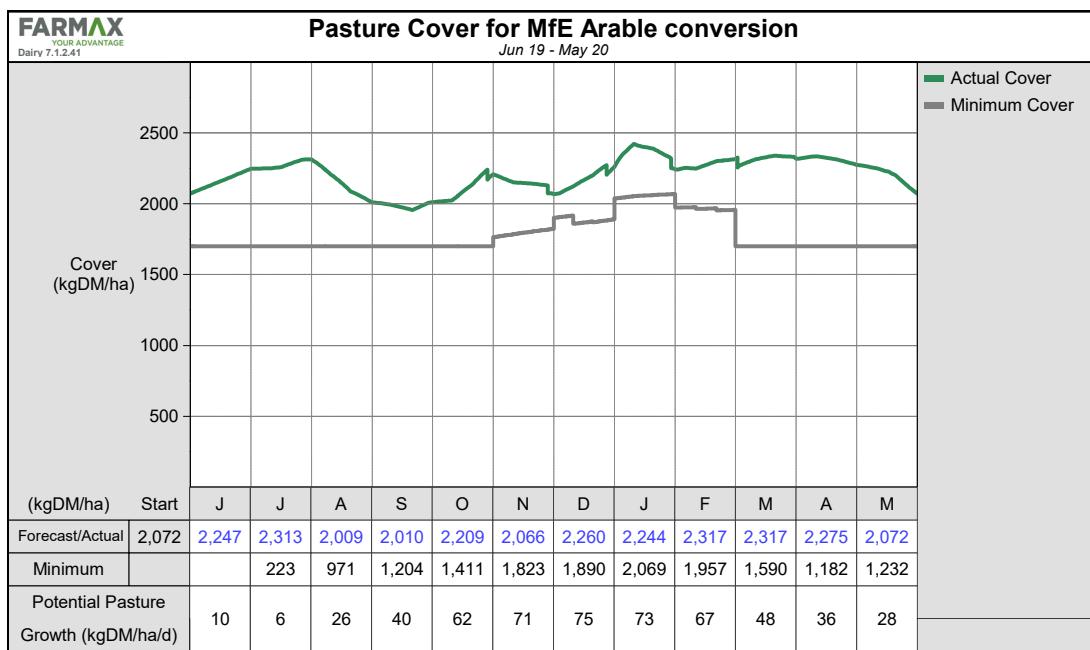


Figure 1.4.6.2.4. Arable mixed cropping: Scenario 3 Land Intensification – Dairy conversion **a)** Pasture cover, **b)** Potential base pasture growth of farm excluding nitrogen.

a)



b)

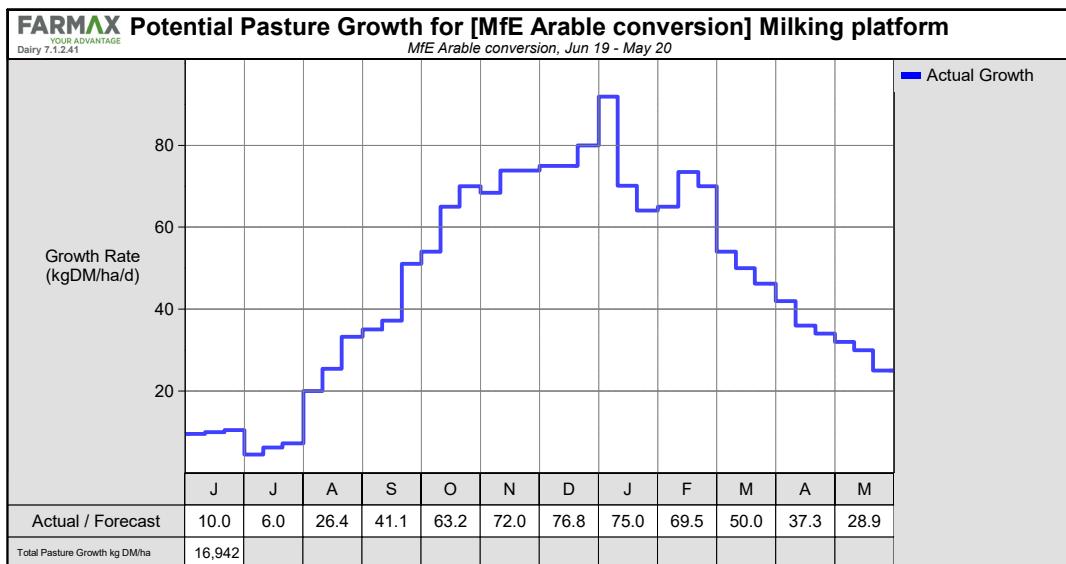


Figure 1.4.6.2.5. Arable mixed cropping: Scenario 3 Land Intensification – Dairy conversion, lactation Curve.

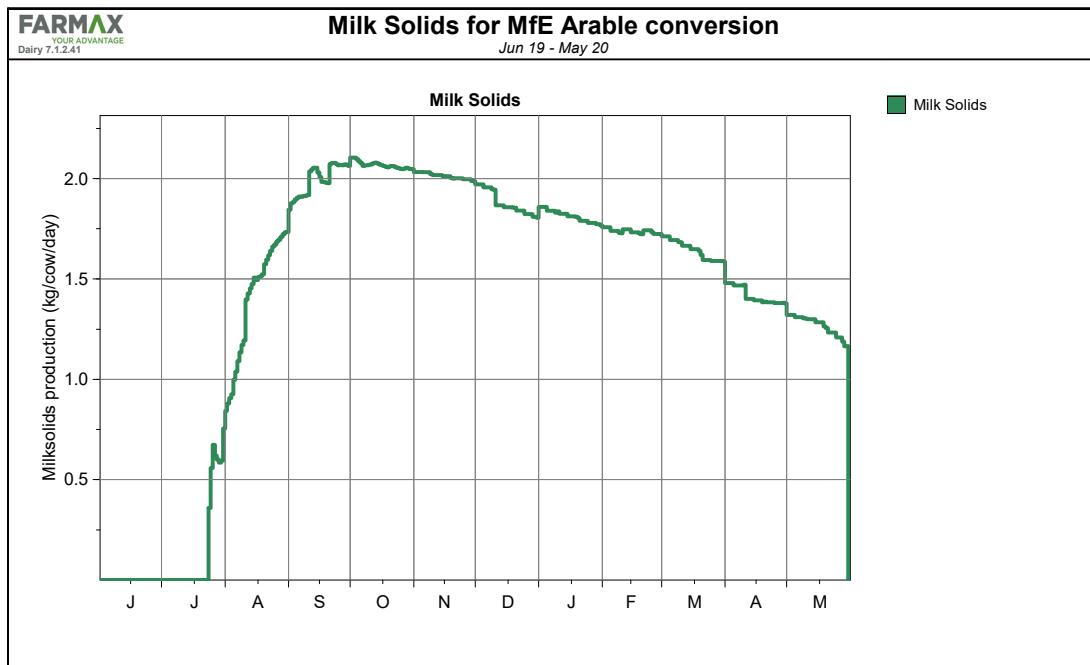
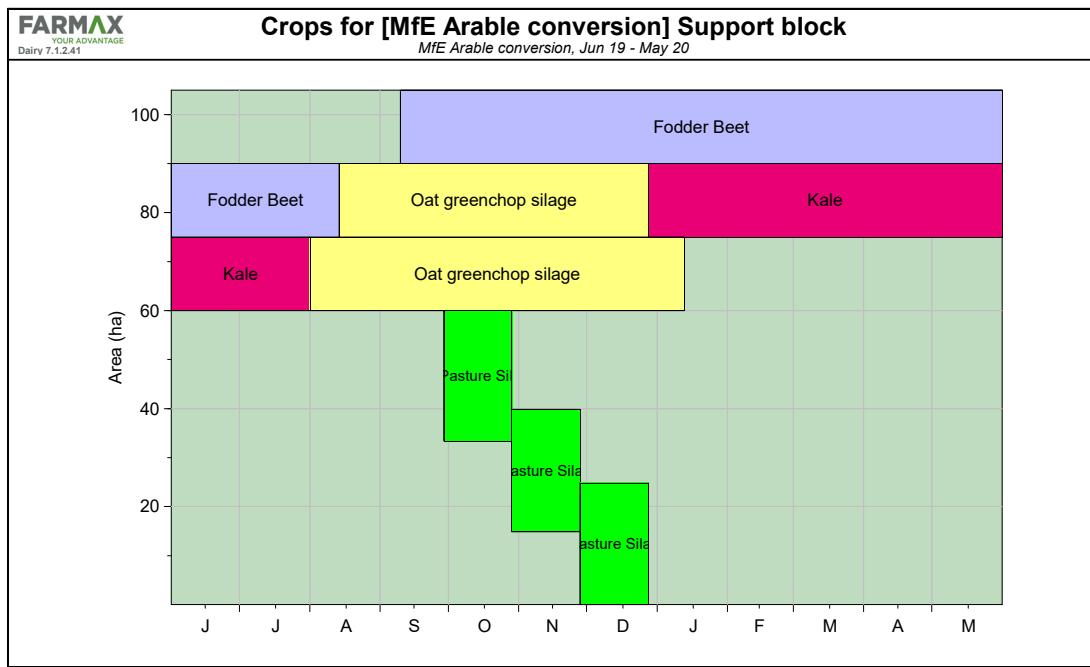


Figure 1.4.6.2.6. Arable mixed cropping: Scenario 3 Land Intensification – Crops and silage, whole farm, long term steady-state basis.



1.4.6.3. Overseer nutrient modelling

Table 1.4.6.3.1. Arable mixed cropping: Scenario 3 Land Intensification – Whole farm nutrient budget.

Farm name: MfE - Arable - Scenario 3 - Intensification to Dairy - revised rotation (2018)

Farm Nutrient Budget - Whole farm

	N	P	K	S	Ca	Mg	Na
(kg/ha/yr)							
Nutrients added							
Fertiliser, lime & other	152	26	17	39	56	0	0
Rain/clover N fixation	136	0	3	5	2	5	31
Irrigation	10	0	6	10	37	9	38
Supplements imported	35	6	25	3	5	3	2
Nutrients removed							
As products	89	16	20	5	22	2	6
Exported effluent	0	0	0	0	0	0	0
As supplements and defoliation	27	4	16	2	4	1	1
To atmospheric	92	0	0	0	0	0	0
To water	20	0.7	9	54	41	9	9
Change in internal pools							
Plant material	-9	-2	-16	-3	-14	-2	-10
Organic pool	94	10	2	0	1	0	0
Inorganic mineral	0	0	-32	0	-1	-2	-2
Inorganic soil pool	18	4	51	0	49	8	67

Table 1.4.6.3.2. Arable mixed cropping: Scenario 3 Land Intensification – Nitrogen block report.

Farm name: MfE - Arable - Scenario 3 - Intensification to Dairy - revised rotation (2018)

Block Nitrogen

Block name	Total N lost (kg N/yr)	N lost to water (kg N/ha/yr)	N in drainage * (ppm)	N surplus (kg N/ha/yr)	Added N ** (kg N/ha/yr)
Pla_Preb_Pvt_Pasture	3203	15	13.4	211	173
Sup_Waka_Trav_P>FB>GCO>K	1357	90	65.5	231	249
Sup_Waka_Trav_FB>GCO>K>GCO>P	379	25	18.2	93	121
Pla_Preb_Trav_Pasture	157	16	8.6	155	174
Sup_Waka_Trav_Pasture	1591	21	10.9	173	230
Other farm sources	407				
Whole farm	7094	20			
Less N removed in wetlands	0				
Farm output	7094	20			

Table 1.4.6.3.3. Arable mixed cropping: Scenario 3 Land Intensification – Phosphorus block report.

Farm name: MfE - Arable - Scenario 3 - Intensification to Dairy - revised rotation (2018)

Block Phosphorus

Block name	Total P lost (kg P/yr)	P lost (kg P/ha/yr)	P loss categories		
			Soil	Fertiliser	Effluent
Pla_Preb_Pvt_Pasture	50	0.2	Low	Low	n/a
Sup_Waka_Trav_P>FB>GCO>K	2	0.2	n/a	n/a	n/a
Sup_Waka_Trav_FBF>GCO>K>GCO>P	1	0.1	n/a	n/a	n/a
Pla_Preb_Trav_Pasture	3	0.3	Low	Low	n/a
Sup_Waka_Trav_Pasture	29	0.4	Low	Low	n/a
Other farm sources	145				
Whole farm	230	0.7			

Table 1.4.6.3.4. Arable mixed cropping: Scenario 3 Land Intensification– Farm greenhouse gas emissions.

Farm name: MfE - Arable - Scenario 3 - Intensification to Dairy - revised rotation (2018)

Farm Greenhouse Gas Emissions

